

CITY OF SAN JOSE LOBBYIST REPORT

COMPANY / FIRM NAME	FIRST NAME	LAST NAME	CLIENT(S)	Lobbyist Category
Arrowgrass Capital Partners	Peter	Darrell	Self - Investment in CSJ Federated employees Retirement system in Arrowgrass	In-house
Arrowgrass Capital Partners	Matthew	Bassista	Self - Investment in SJ Federated employees Retirement system in Arrowgrass	In-house
Artisan Partners Limited Partnership	Robert	Paulson	Self - To procure investment management mandates from the CSJ Federated employees	In-house
Athletics Investment Group LLC	Lewis	Wolff	Self - Development of a ballpark in San Jose for the Athletics franchise	In-house
Athletics Investment Group LLC	Michael	Crowley	Self - Development of a ballpark in San Jose for the Athletics franchise	In-house
Berliner Cohen	Linda	Callon	Federal Realty Investment Trust	Contract
BlackRock Corporation US, Inc	Ellen	Blix	Self - Investment advisory services related to public retirement funds	In-house
BlackRock Corporation US, Inc	Jeff	Youngman	Self - Investment advisory services related to public retirement funds	In-house
Brevan Howard US LLC	Bruce	Terry	Brevan Howard Asset Management LLP	Contract
California Apartment Association	Joshua	Howard	Self - Trade assoc. representing interests of rental property owners, managers	In-house
California Restaurant Association	Javier	Gonzalez	Self - Trade assoc. representing interests of restaurant industry	In-house
California Restaurant Association	Matt	Sutton	Self - Trade assoc. representing interests of restaurant industry	In-house
California Strategies and Advocacy	Jim	Cunneen	Yarene Energy Fund/ Signature Flight Services/ Microsoft/ Hewlett Packard	Contract
California Strategies and Advocacy	Leslie	Rodriquez	Yarene Energy Fund/ Signature Flight Services/ Microsoft/ Hewlett Packard	Contract
Canyon Snow Consulting, LLC	Jennifer	Johnson	Bridgelux/Signature Flight Support/Chevron Energy Solutions	Contract
Canyon Snow Consulting, LLC	Leslee	Guardino	Bridgelux/Signature Flight Support/Chevron Energy Solutions	Contract
Canyon Snow Consulting, LLC	Chris	Schwarz	Bridgelux/Signature Flight Support/Chevron Energy Solutions	Contract
Canyon Snow Consulting, LLC	Kathy	Duong	Bridgelux/Signature Flight Support/Chevron Energy Solutions	Contract
Chevron Energy Solutions	Lindsay	Corbin	Self - Energy savings program development agreement - decision regarding	In-house
Chevron Energy Solutions	Dave	Baldwin	Self - Energy savings program development agreement - decision regarding	In-house
Chevron Energy Solutions	Emily	Douglas	Self - Energy savings program development agreement - decision regarding	In-house
Cisco Systems, Inc			Self - Networking for the internet	In-house
Coleman Airport Partners LLC	Derek	Hunter Jr.	Self - Real estate development, acquisition of land from City	In-house
Coleman Airport Partners LLC	Edward	Storm	Self - Real estate development, acquisition of land from City	In-house
Coleman Airport Partners LLC	Keith	Wolff	Self - Real estate development, acquisition of land from City	In-house
Coleman Airport Partners LLC	Lew	Wolff	Self - Real estate development, acquisition of land from City	In-house
Convest Advisors, LLC	Louis	Colosimo	Self - Investment in Covest Capital III Fundraising	In-house
Earthquakes Soccer	Lew	Wolff	Self - Development of Soccer stadium in San Jose	In-house
Earthquakes Soccer	Keith	Wolff	Self - Development of soccer stadium in San Jose	In-house
Edward Mc Govern	Edward	McGovern	Bay 101/ American Promotional Events	Contract
EMSO Partners US LLC	Donald	Lucardi	Self - Sale of managed accounts, private equity and hedge fund products to	In-house
Forest Consulting, LLC	Richard	De la Rosa	Airport Parkway Two, Rescue Air Systems, Mariscos Restaurant, Camera Ci	Contract
Forest Consulting, LLC	Sharanjit	Kali-rai	Airport Parkway Two, Rescue Air Systems, Mariscos Restaurant, Camera Ci	Contract
Fortress Capital Formation LLC	Allison	Thrush	Self - Investment advisory services related to local SJ public retirement func	In-house
Fortress Capital Formation LLC	Edward	Chestnut	Self - Investment advisory services related to local SJ public retirement func	In-house
Fortress Capital Formation LLC	Matthew	Snyder	Self - Investment advisory services related to local SJ public retirement func	In-house
Fortress Capital Formation LLC	Alexander	Margolies	Self - Investment advisory services related to local SJ public retirement func	In-house

CITY OF SAN JOSE LOBBYIST REPORT

COMPANY / FIRM NAME	FIRST NAME	LAST NAME	CLIENT(S)	Lobbyist Category
Fortress Capital Formation LLC	Stuart	Bohart	Self - Investment advisory services related to local SJ public retirement func	In-house
FutureWei Technologies Inc DBA Huawei T	Alison	Jenkin	Self - contracts regarding Huawei business activities, information communic	In-house
Gerry De Young	Gerry	De Young	Arcadia Development Co/ Valley Christian Schools	Contract
Google Fiber Inc	Nealesh	Patel	Self - Google Fiber expansion to the City of San Jose	In-house
Google Fiber Inc	Davis	White	Self - Google Fiber expansion to the City of San Jose	In-house
Google Fiber Inc	Gilbert	Gallardo	Self - Google Fiber expansion to the City of San Jose	In-house
Google Fiber Inc	Taj	Wilson	Self - Google Fiber expansion to the City of San Jose	In-house
Google Fiber Inc	Michelle	Olsen	Self - Google Fiber expansion to the City of San Jose	In-house
Google Fiber Inc	Jenn	Chang	Self - Google Fiber expansion to the City of San Jose	In-house
Google Fiber Inc	Curtis	Heley	Self - Google Fiber expansion to the City of San Jose	In-house
Google Fiber Inc	John	Toccalino	Self - Google Fiber expansion to the City of San Jose	In-house
GSO Capital Partners LP	Beth	Chartoff	Self - influencing decisions about pension funds	In-house
HMH Engineers	Tom	Armstrong	Borelli Investment/ KB Home/ Republic Urban Properties LLC/ Irvine Apart	Contract
HMH Engineers	Raymond	Hashimoto	Borelli Investment/ KB Home/ Republic Urban Properties LLC/ Irvine Apart	Contract
HMH Engineers	Melissa	Lander	Borelli Investment/ KB Home/ Republic Urban Properties LLC/ Irvine Apart	Contract
Hunter/Storm LLC	Derek	Hunter Jr.	Self - Land use entitlements and building permits needed to develop sites	In-house
Hunter/Storm LLC	Edward	Storm	Self - Land use entitlements and building permits needed to develop sites	In-house
Hunter/Storm LLC	Curtis	Leigh	Self - Land use entitlements and building permits needed to develop sites	In-house
James M. Copeland	James	Copeland	YCS Investments	Contract
Janus Capital Management LLC	Tamara	Doi	Self - Investment advisory business for SJPd & SJFD Retirement Funds	In-house
Jerry Strangis	Jerry	Strangis	Avbase San Jose LLC/ Clear Channel Airports/ KB Homes South Bay / McCa	Contract
Jude Barry	Jude	Barry	Wal-Mart Stores Inc	Contract
KB Home South Bay Inc.	Chris	Apostolopoulos	Self - Home Building	In-house
King Street Capital Management LP	William	Casey	Self - Solicit investments form SJPd and SJFD Retirement Plan	In-house
Kristin A. Custar	Kristin	Custar	Self - Proposed Investments in Resolute Fund III	In-house
Leslie C. Francis	Leslie	Francis	YCS Investments	Contract
Matteoni, O'Laughlin & Hechtman	Norman	Matteoni	San Jose Elks Building Co	Contract
Matteoni, O'Laughlin & Hechtman	Peggy	O'Laughlin	San Jose Elks Building Co	Contract
Matteoni, O'Laughlin & Hechtman	Barton	Hechtman	San Jose Elks Building Co	Contract
Matteoni, O'Laughlin & Hechtman	Bradley	Matteoni	San Jose Elks Building Co	Contract
Matteoni, O'Laughlin & Hechtman	Gerald	Houlihan	San Jose Elks Building Co	Contract
McKee San Jose, LLC DBA Keenan Land Co.	Charles	Keenan III	Self - Zoning for property on Edenvale Ave owned by Santa Clara Universit	In-house
McKee San Jose, LLC DBA Keenan Land Co.	Tom	Armstrong	Self - Zoning for property on Edenvale Ave owned by Santa Clara Universit	In-house
Microsoft Corporation	Jonathan	Noble	Self - Computer software sales and support, IT souldtions	In-house
Microsoft Corporation	Dan	Crum	Self - Computer software sales and support, IT souldtions	In-house
Microsoft Corporation	Rick	Joyer	Self - Computer software sales and support, IT souldtions	In-house
Morley Bros LLC	Sean	Morley	Cisco Systems Inc/ YCS Investments/ Highmark School Development Inc/ S	In-house / Contra

CITY OF SAN JOSE LOBBYIST REPORT

COMPANY / FIRM NAME	FIRST NAME	LAST NAME	CLIENT(S)	Lobbyist Category
Morley Bros LLC	Eric	Morley	Cisco Systems Inc/ YCS Investments/ Highmark School Development Inc/ S	In-house / Contract
Motorola Solutions			Self	In-House
Napier Park Global Capital, LLC	Nadja	Marcoz	Self - Sale of managed accounts, private equity and hedge fund products to	In-house
Nomura Asset Management USA Inc	Roy	Freeman	Self - Introduction of investment capabilities to San Jose Trustees with regar	In-house
Nomura Asset Management USA Inc	Charles	Youngblood	Self - Introduction of investment capabilities to San Jose Trustees with regar	In-house
Nuveen Investments Holdings, Inc	Cheryl	King	Self - sales at an affiliated investment adviser/ retirement assets	In-house
Oracle America, Inc			Self - business software and hardware systems	In-house
Pacific Gas and Electric Company			Self - Gas and electric utility	In-house
Perkins Coie LLP	Cecily	Barclay	YCS Investments	Contract
Perkins Coie LLP	Alan	Murphy	YCS Investments	Contract
Pete Carrillo	Pete	Carrillo	McDonalds Corporation/ American Beverage Assoc/ Housing Authority/ C	Contract
Radler White Parks & Alexander LLP	Dina	Alexander	Williams/Dame & Associates Inc.	Contract
Radler White Parks & Alexander LLP	Denise	Case	Williams/Dame & Associates Inc.	Contract
Republic Services of Santa Clara County	Gil	Cheso	Self	In-house
Republic Services of Santa Clara County	Jeanne	Sherpa	Self	In-house
Republic Services of Santa Clara County	Mike	Caprio	Self	In-house
Revell Communications	Dennis	Revell	American Promotional Events, Inc. West	Contract
Rutan & Tucker LLP	Ash	Pirayou		Contract
Saggau & DeRollo LLC	Tom	Saggau	Four Amigos LLC/ International Disposal Corp of CA, dba Newby Landfill/ i	Contract
Saggau & DeRollo LLC	Dustin	DeRollo	Four Amigos LLC/ Assoc. Retired San Jose Police Offices and Fire Fighters/	Contract
San Jose Downtown Association	Scott	Knies	Self - Policies and projects related to downtown San Jose	In-house
San Jose Silicon Valley Chamber of Commerce Matthew		Mahood	Self - business association	In-house
San Jose Silicon Valley Chamber of Commerce Jim		Reed	Self - business association	In-house
San Jose Water Company	Rich	Toth	Self - Public/private partnerships, CSJ budget issues, Recycled water waste	In-house
San Jose Water Company	John	Tang	Self - Public/private partnerships, CSJ budget issues, Recycled water waste	In-house
Santa Clara & San Benito Counties Building	Josue	Garcia	Self - Creation of jobs, proper land use, principles of smart growth	In-house
Sausedo Company	Dennis	Martin	YCS Investments/ NAIOP Silicon Valley/ BIA Bay Area	Contract
Sausedo Company	Patricia	Sausedo	YCS Investments/ NAIOP Silicon Valley/ BIA Bay Area	Contract
South Bay Labor Council	Ben	Field	Self - Influencing city policies that improves the lives of working families	In-house
South Bay Labor Council	Dennis	Raj	Self - Influencing city policies that improves the lives of working families	In-house
Stefanie Langer	Stefanie	Langer	LB Credit Management LP/ Patriot Financial Manager LP/	Contract
Summerhill Homes LLC	Joseph	Head	Self - Obtaining project entitlements: GPAs, zonings, permits	In-house

CITY OF SAN JOSE LOBBYIST REPORT

COMPANY / FIRM NAME	FIRST NAME	LAST NAME	CLIENT(S)	Lobbyist Category
Summerhill Homes LLC	Robert	Freed	Self - Obtaining project entitlements: GPAs, zonings, permits	In-house
Summerhill Homes LLC	Robert	Hencken	Self - Obtaining project entitlements: GPAs, zonings, permits	In-house
Summerhill Homes LLC	Katia	Kamangar	Self - Obtaining project entitlements: GPAs, zonings, permits	In-house
The Putnam Advisory Company LLC			Self - investment advising	Contract
The Shoennauer Company LLC	Gary	Schoennauer	Cali Family trust/ Bumb & Associates/ PV Property Management/ California	Contract
The Shoennauer Company LLC	Erik	Schoennauer	Cali Family trust/ Bumb & Associates/ PV Property Management/ California Sports center/ C	Contract
The Tompkison Group	Catherine	Tompkison	Philips Electronics of North America	Contract
TPG Capital BD, LLC	Charles	Froeb	Self - Private Investment by the Department of Retirement Services of CSJ	In-house
Tudor Investment Corporation	Bradford	Williams	Self - Investment advisory services to city agencies	In-house
Tudor Investment Corporation	Louise	Zarrilli	Self - Investment advisory services to city agencies	In-house
VER Consultants Inc	Vincent	Rivero	Northeast Medical Services/ Supermicro Computer/ USA Properties/ KB Hc	Contract
Walmart Stores, Inc	Amelia	McLear	Self - licensing, entitlement and permitting at San Jose stores	In-house
Warburg Pincus LLC	John	Shearburn	Self - Investment in Warburg Pincus Energy LP	In-house
Williams/Dame & Associates, Inc.	Homer	Williams	Self - Development, approval and execution of certain real property locate	In-house
Williams/Dame & Associates, Inc.	TB	Dame	Self - Development, approval and execution of certain real property locate	In-house
Williams/Dame & Associates, Inc.	Gary	Finicle	Self - Development, approval and execution of certain real property locate	In-house
Williams/Dame & Associates, Inc.	Trevor	Rowe	Self - Development, approval and execution of certain real property locate	In-house
Williams/Dame & Associates, Inc.	Christopher	Longinetti	Self - Development, approval and execution of certain real property locate	In-house
Williams/Dame & Associates, Inc.	John	Olivier	Self - Development, approval and execution of certain real property locate	In-house
YCS Investments	Wayne	Costa	Development/preservation approvals consistent with the proposed Santa C	In-house
YCS Investments	Joanna	Callenback	Development/preservation approvals consistent with the proposed Santa C	In-house
Zanker Read Resource Management Ltd. /	Richard	Cristina	Self - Landfill and recycling company	In-house
Zanker Read Resource Management Ltd. /	Murray	Hall	Self - Landfill and recycling company	In-house
Zanker Read Resource Management Ltd. /	Michael	Gross	Self - Landfill and recycling company	In-house
Zanker Read Resource Management Ltd. /	Greg	Ryan	Self - Landfill and recycling company	In-house
Zanker Read Resource Management Ltd. /	Jeff	Cristina	Self - Landfill and recycling company	In-house
Zanker Read Resource Management Ltd. /	Barry	Cristina	Self - Landfill and recycling company	In-house
Zanker Read Resource Management Ltd. /	Emily	Hanson	Self - Landfill and recycling company	In-house
Zanker Read Resource Management Ltd. /	Frank	Weigel	Self - Landfill and recycling company	In-house
Zanker Read Resource Management Ltd. /	Paul	Lineberry	Self - Landfill and recycling company	In-house