



Sent to Council: **Distributed on:**

DEC 18 2009

Memorandum by City Manager's Office

TO: HONORABLE MAYOR AND CITY COUNCIL

FROM: Paul Krutko

SUBJECT: Harmonic to Locate in San Jose

DATE: December 17, 2009

Approved

Date

12/18/09

INFORMATION

The Office of Economic Development this week was able to assist the attraction of a sizable new company to San Jose. Harmonic –the industry leader in providing video delivery solutions to broadcast, cable, satellite, internet, mobile and Telco video service providers worldwide, will be relocating their company headquarters to San Jose. Harmonic will add 450 jobs to San Jose’s innovation economy. Harmonic’s key clients include Comcast, Yahoo, CBS, MSN, ESPN, Direct TV, Dish Networks and many others. The company will be relocating to 4300 North First Street at North First Street and 237 in an area just outside of the Redevelopment area boundary.

The Office of Economic Development will be contributing \$50,000 to defray fees associated with the company’s relocation costs. The 187,000 sqft building was originally constructed by Cisco, then purchased by Divco Inc, and then sold to Carlisle Development. The building is in a “see-thru” condition and will be upgraded to house head quarters operations and research and development of pioneering ground-breaking technologies that include high performance, IP-based solutions, further solidifying San Jose’s position as the world’s epicenter of innovation. In addition to Office of Economic Development staff, staff from the Planning, Building and Code Enforcement and the Redevelopment Agency were critical to achieving the attraction of Harmonic to San Jose. Building department staff are playing an essential role in facilitating Harmonic’s move into the building quickly. There are many complicated and technical issues that Building staff must work with in applying current codes to accommodate this high technology tenant. Harmonic was represented by Jones Lang Lasalle brokerage.

PAUL KRUTKO
Chief Development Officer