

Memorandum

TO: HONORABLE MAYOR
AND CITY COUNCIL

FROM: Kip Harkness

**SUBJECT: UPDATE: LED STREETLIGHT
PILOT NEGOTIATIONS**

DATE: August 8, 2017

Approved

D. D. S. L.

Date

8/10/17

INFORMATION

On June 13, 2017, the City Council directed staff to enter a 30-day negotiations regarding terms and conditions for a pilot project with Siemens and anyCOMM under the Innovative LED Streetlight Replacement Request for Proposals. Minimum terms were outlined in a memorandum from Mayor Liccardo¹. This memorandum provides an update on the negotiations.

On June 21, 2017, staff met with principals from anyCOMM and agreed to ground rules and a schedule for the negotiations. (Siemens declined to participate, telling staff that the “issues that need to be resolved in the pilot and long term minimum terms reside solely in the anyCOMM pathway.”)

Thirty-Day Negotiation Timeline: Negotiations commenced on August 1, 2017 and will conclude no later than August 30, 2017. Weekly negotiation sessions have been scheduled.

Pre-negotiation Site Visits: On July 18, 2017, the anyCOMM team toured the City’s Transportation Management Center and met with Department of Transportation engineers and staff. The discussion focused on the City’s existing and in-development Internet of Things operations, including traffic management systems, emergency vehicle signal pre-emption, bus/light rail signal pre-emption, smart streetlight operations, and other projects. On July 20, 2017, the City negotiation team toured the anyCOMM production facilities on Zanker Road.

Communications: Staff and anyCOMM agreed that the City Manager (or his designee) will serve as the single point of contact with Council during the negotiation process. Kip Harkness, Deputy City Manager, has been appointed to head the Negotiations Team.

/s/

KIP HARKNESS
Deputy City Manager

For questions, please contact Kip Harkness, Deputy City Manager, at (408) 535-3545.

¹ Memorandum: http://sanjose.granicus.com/MetaViewer.php?view_id=&event_id=2688&meta_id=641095