

Housing



Production, Preservation & Protection

City Council Study Session - Panelist PresentationSeptember 7, 2023

Regina Williams, Moderator

Executive Director, SV@Home

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Chris Neale

President, The Core Companies

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Executive Director, Local Initiatives Support Corporation (LISC)

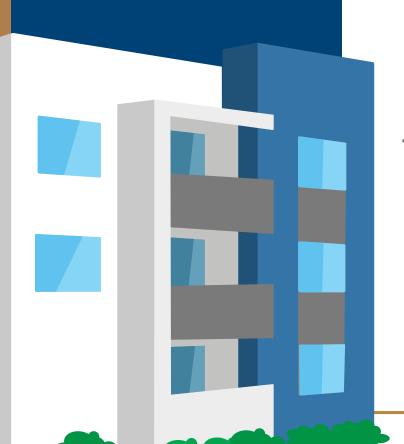
Anil Babbar

Senior V.P. of Local Public Affairs, California Apartment Association

Stephen Lewis

California Rent Stabilization Network

BUILDING GREAT PLACES INVESTING IN PEOPLE PROVIDING HOUSING FOR ALL



The 3Ps of Housing

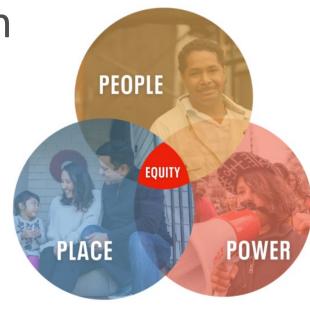
An equity centered framework for solving the housing crisis.

City of San José Study Session



SFF's Equity Agenda

All people living in the San Francisco Bay Area are economically secure, rooted in vibrant communities, and engaged in civic life.



The 3 Ps Framework

Protect > Protection for current residents to avoid displacement

Preserve > Preservation of existing housing affordable to lower- and middle-income residents

Produce Production of new housing at all income levels, especially affordable housing



3Ps Projects and Policies



Preserving housing so it stays affordable (Acquisition/Rehab)

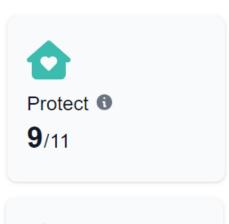


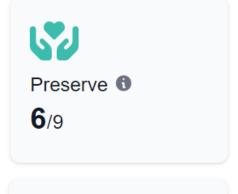
- Anti-Displacement
 Services Network
- **Homelessness Prevention**

 The Bay Area Affordable Housing Pipeline Project

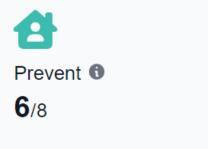
Potential \$10-20 Billion Regional Housing Bond

San José Housing Policies are Aligned with Regional Efforts









San José has already adopted 34 of the 42 key housing policies tracked by the Association of Bay Area Governments (ABAG).

The Region Looks to San José's Leadership for Policy

Report

http://housingread iness.org/



Thank You

Khanh Russo
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Affordable Housing Production – Panel Presentation

Chris Neale

President, The Core Companies



ROLE OF AFFORDABLE HOUSING DEVELOPER

9. OPERATE TO
UNDERWRITING CONSTRAINTS
FOR 15 YEARS

8. DELIVER TAX CREDITS TO INVESTOR

7. LEASE UP TO TARGET RENTERS

1. IDENTIFY SITE

WHAT THE
AFFORDABLE
HOUSING
DEVELOPER
DOES

2. DETERMINE FEASIBILITY FOR AFFORDABLE HOUSING

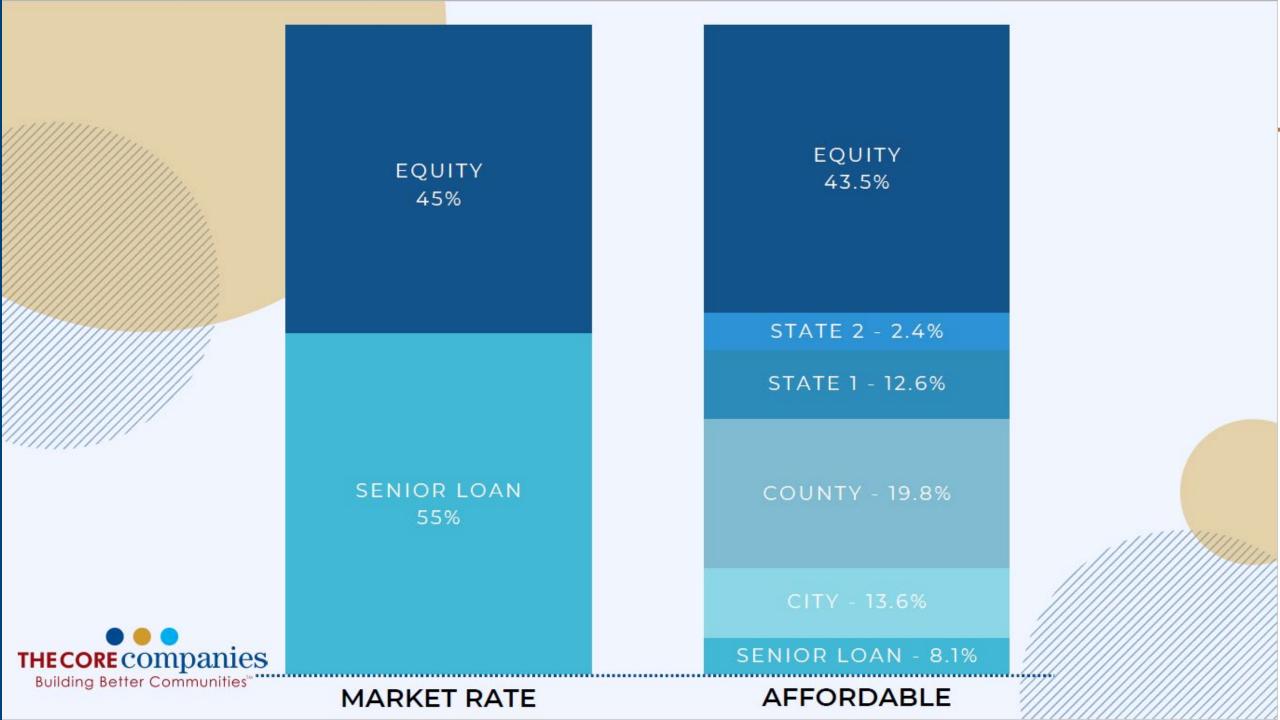
3. IDENTIFY FINANCING GAP FOR PROJECT TO "PENCIL"

4. SECURE ENTITLEMENTS



6. CLOSE ON CONSTRUCTION FINANCING AND GUARANTEE PROJECT COMPLETION

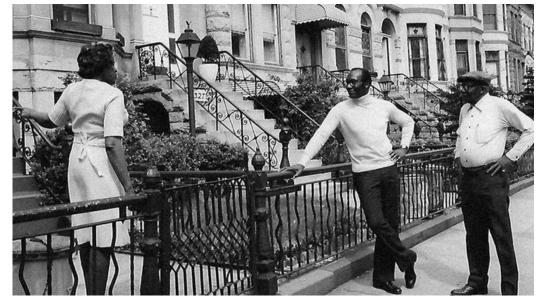
5. COMPETE FOR GAP FUNDS AND TAX CREDITS





The Local Initiatives Support Corporation (LISC)

- Founded in 1979
- Mission: Partner with local organizations to create communities of opportunity across the entire country
- 38 offices nationwide
- \$29.7 billion invested
 - 489,000+ affordable homes
 - 81.5+ million square feet of commercial retail and community space



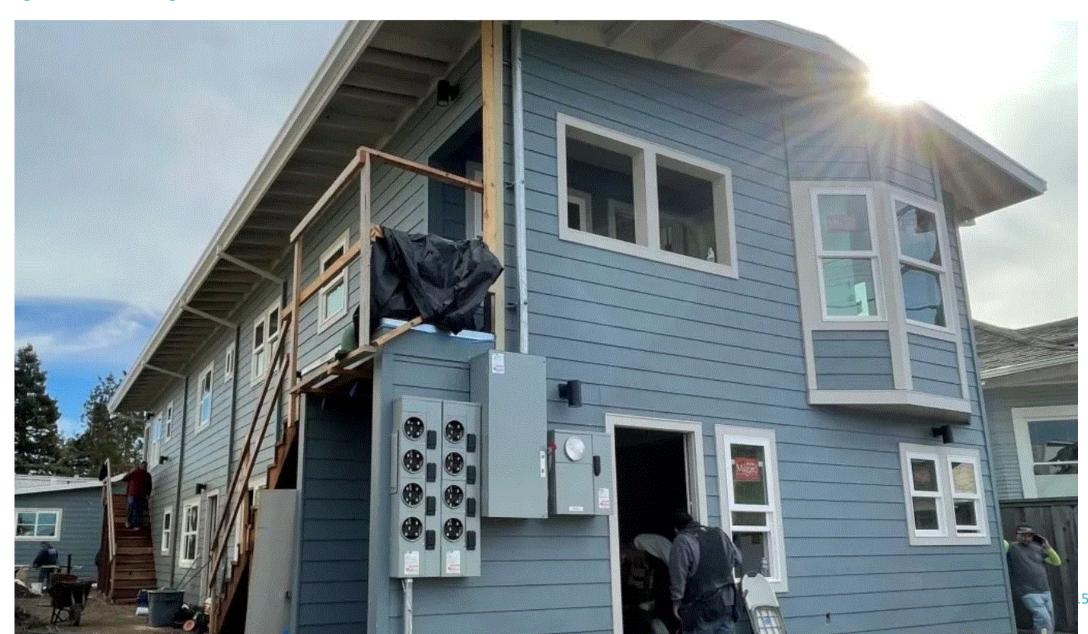
Franklin Thomas (center), LISC founder, in Bedford Stuyvesant, NY

LISC Bay Area

- Launched in 1981
- Homes for over 40,000 people
- 1.4 million+ square feet of commercial, retail, and community space
- 400+ nonprofit real estate development professionals trained



LISC Bay Area's preservation work



Preservation is necessary and strategic



New resources for Preservation



The Foreclosure Intervention Housing Preservation Program (FIHPP)

- Funding available from the State of California
- \$500 Million
- Acquisition and preservation of existing rental properties that are up to 25-units
- Properties are in foreclosure or at-risk of foreclosure
- LISC was selected as statewide Fund Manager

Preservation resources in the pipeline





BAHFA Regional Bond

- Projected to be on the November 2024 ballot
- Estimated \$10-20 billion for affordable housing in the Greater Bay Area
- Estimated >\$1 billion for San José
 - 3Ps approach for this funding
 - \$10-20 million for Preservation in the City of San José

California Statewide Bond

- SB 225 (Caballero) and \$500 million budget request
- 2-year bill
- Statewide funding for acquisition-rehabilitation
- Also includes technical assistance and capacity building for Preservation

Components for a successful Preservation ecosystem

Funding

- Acquisition funding
- Local, state, regional funding for takeout/gap financing
- Funding that is flexible and serves a range of needs
- Regular, reliable funding

<u>Organizational</u>

- Organizations qualified and committed to acquisition / rehabilitation
- Capacity building for Community Development Corporations and Community Land Trusts
- Multiple (formal and informal) venues for peer support and technical assistance



Property Owner Representative

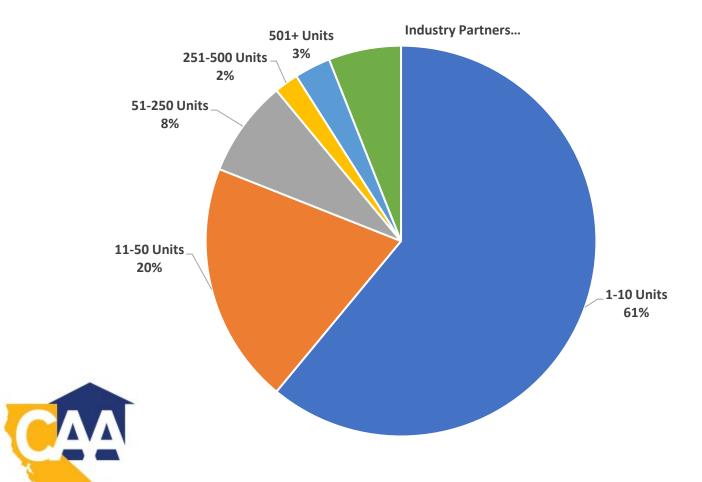
Anil Babbar

Senior Vice President of Local Public Affairs, California Apartment Association



California Apartment Association

Member Stratification



Compliance

Education

Advocacy

Ethics

Renter Protections for San José Residents





Looking Forward





How the City can Help

Provide stability in regulatory actions

Weigh the impact of actions on housing production

Take a neutral approach to housing provider/tenant issues

Focus on direct rental assistance





Affordable Housing Protections - Panel Presentation

Stephen Lewis

California Rent Stabilization Network



Rent Stabilization Jurisdictions in California

1979 to 1988	Post-2004
Berkeley	Los Gatos (2004)
Beverly Hills	*Mountain View (2016)
East Palo Alto	Richmond (2017)
Gardena	Alameda (2019)
Hayward (rev. 2019)	Baldwin (2019)
Los Angeles City	Inglewood (2019)
Oakland	Culver City (2020)
San Francisco	Los Angeles County unincorporated
*San Jose (rev. 2017)	(2020)
Santa Monica	Santa Ana (2021)
West Hollywood	Antioch (2022)
	Bell Gardens (2022)
	Fairfax (2022)
	Oxnard (2022)
	Pasadena (2022)
	Pomona (2022)

^{*}San Jose and Mountain View are the only jurisdictions that exempt all duplexes

State Limitation on Local Rent Laws

COSTA-HAWKINS RENTAL HOUSING ACT OF 1995

- 1. Rents can rise to market-rate between tenancies
- 2. Cities cannot apply rent stabilization to:
 - Single-family residences, condominiums
 - "New Construction" = buildings built after February1, 1995
 - For cities with rent laws adopted <u>before</u> 1995, "new construction" = units built after enactment date of local law



San José cannot expand rent stabilization to single family homes, condominiums or units constructed after September 7, 1979

Flat % Adjustment Allowed Annually

4% or 5% flat

Baldwin Gardena Hayward Los Gatos Oxnard San José

Allowable Adjustment Tied to Inflation

Based on annual change in regional Consumer Price Index (CPI)

Thresholds for Annual Rent Increases

Alameda Los Angeles County

Antioch Mountain View

Bell Gardens Oakland

Berkeley Pasadena

Beverly Hills Pomona

Culver City Richmond

East Palo Alto Santa Ana

Fairfax San Francisco

Inglewood Santa Monica

Los Angeles City West Hollywood

Jurisdictions' August 2023 Allowable Rent Increases and Properties Covered **Least Restrictive (Highest Allowable Increases/Earliest Cutoff Dates)** Max Allowable Rent Increase (Higher → Less Restrictive) Mountain View 5% San José Gardena Baldwin Los Gatos **Culver City** Berkeley_ Pomona Inglewood East Palo Alto Oxnard **Bell Gardens** San Francisco Fairfax Median allowable increase 3.6% **Beverly Hills** Alameda Median cut-off year Richmond Antioch 3% Santa Monica Santa Ana LA County... West Hollywood Oakland Pasadena 2% **Most Restrictive (Lowest Allowable** 1% **Increases, Latest Cutoff Dates)** LA City 0% 1977 1989 1991 1979 1981 1983 1985 1987 1993 1995 Cutoff Date for Properties (Later → Larger Proportion of Properties Subject to Rent Stabilization)



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