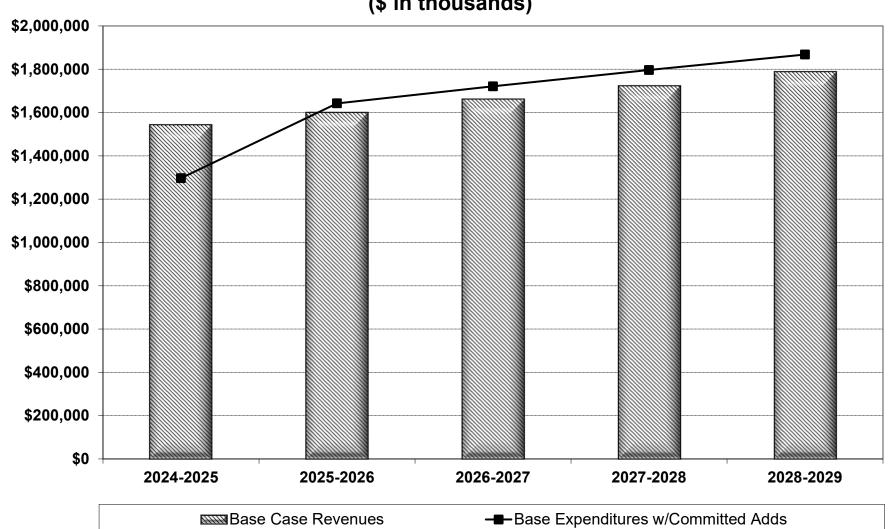
| BASE CASE | | | | | | | |
|--------------------------------------|--------------------|-----------------------------|------------------------------|------------------------------|------------------------------|------------------------------|--|
| February Forecast | MODIFIED BUDGET | FEBRUARY FORECAST | | | | | |
| REVENUE SUMMARY | <u>2023-2024</u> | <u>2024-2025</u> | <u>2025-2026</u> | <u>2026-2027</u> | <u>2027-2028</u> | <u>2028-2029</u> | |
| PROPERTY TAX | 473,900,000 | 492,000,000 | 510,844,000 | 531,686,000 | 553,751,000 | 576,123,000 | |
| SALES TAX | 336,400,000 | 3.82% 344,000,000 | 3.83% 357,588,000 | 4.08% 369,603,000 | 4.15% 381,061,000 | 4.04% 395,007,000 | |
| TRANSIENT OCCUPANCY TAX | 16,000,000 | 2.26% 16,000,000 | 3.95% 16,645,000 | 3.36% 17,314,000 | 3.10% 17,916,000 | 3.66% 18,651,000 | |
| | | 0.00% | 4.03% | 4.02% | 3.48% | 4.10% | |
| FRANCHISE FEES | 51,825,008 | 54,445,008 5.06% | 57,684,000 5.95% | 60,517,000 4.91% | 63,373,000 4.72 % | 66,282,000 4.59% | |
| UTILITY TAX | 126,550,000 | 136,000,000 7.47% | 145,670,000 7.11% | 154,322,000 5.94 % | 162,964,000 5.60% | 171,765,000 5.40% | |
| TELEPHONE TAX | 22,000,000 | 22,000,000 | 22,000,000 | 22,000,000 | 22,000,000 | 22,000,000 | |
| BUSINESS TAX | 87,500,000 | 0.00% 87,000,000 | 0.00% 88,383,000 | 0.00% 89,815,000 | 0.00% 90,318,000 | 0.00% 90,725,000 | |
| REAL PROPERTY TRANSFER TAX | 50,000,000 | -0.57% 50,000,000 | 1.59% 55,000,000 | 1.62% 60,000,000 | 0.56% 65,000,000 | 0.45% 70,000,000 | |
| LICENSES AND PERMITS | 21,803,666 | 0.00% 21,314,491 | 10.00% 22,057,000 | 9.09% 22,823,000 | 8.33% 23,781,000 | 7.69% 24,646,000 | |
| | | -2.24% | 3.48% | 3.47% | 4.20% | 3.64% | |
| FEES, RATES, AND CHARGES | 24,369,280 | 24,540,915 0.70% | 25,396,000 3.48 % | 26,277,000 3.47% | 27,381,000 4.20 % | 28,377,000 3.64% | |
| FINES, FORFEITURES & PENALTIES | 15,080,000 | 16,804,797 11.44% | 16,709,000 (0.57%) | 16,458,000 (1.50%) | 16,345,000 (0.69%) | 16,232,000 (0.69%) | |
| USE OF MONEY & PROPERTY | 18,364,000 | 18,735,000 2.02% | 19,344,000 3.25 % | 20,214,000 4.50 % | 21,124,000 4.50 % | 22,180,000 5.00% | |
| REVENUE FROM LOCAL AGENCIES | 22,014,607 | 17,586,268 | 18,003,000 | 18,460,000 | 18,941,000 | 19,429,000 | |
| REVENUE FROM THE STATE OF CALIFORNIA | 41,027,677 | -20.12% 13,100,000 | 2.37% 13,100,000 | 2.54% 13,100,000 | 2.61% 13,100,000 | 2.58% 13,100,000 | |
| REVENUE FROM THE FEDERAL GOVERNMENT | 12,123,181 | -68.07% | 0.00% 0 | 0.00% | 0.00% | 0.00% | |
| OTHER REVENUE | 11.900.598 | -100.00% | N/A 8,821,000 | N/A 8,894,000 | N/A | N/A 9,042,000 | |
| | | 8,738,147 -26.57% | 0.95% | 0.83% | 8,967,000 0.82% | 0.84% | |
| GAS TAX | 17,000,000 | 18,400,000 8.24% | 18,472,000 0.39 % | 18,025,000 (2.42%) | 17,286,000 (4.10%) | 16,421,000 (5.00%) | |
| TOTAL GENERAL REVENUES | 1,347,858,017 | 1,340,664,626 | 1,395,716,000 | 1,449,508,000 | 1,503,308,000 | 1,559,980,000 | |
| | | -0.53% | 4.11% | 3.85% | 3.71% | 3.77% | |

| BASE CASE | | | | | | | | |
|----------------------------------|--------------------|----------------------|------------------|---------------|------------------|---------------|--|--|
| February Forecast | MODIFIED BUDGET | FEBRUARY FORECAST | | | | | | |
| REVENUE SUMMARY | <u>2023-2024</u> | <u>2024-2025</u> | <u>2025-2026</u> | 2026-2027 | <u>2027-2028</u> | 2028-2029 | | |
| TRANSFERS & REIMBURSEMENTS | | | | | | | | |
| OVERHEAD REIMBURSEMENTS | 78,154,889 | 85,507,381 | 88,487,000 | 91,558,000 | 95,402,000 | 98,872,000 | | |
| TRANSFERS | 32,410,621 | 31,567,807 | 33,634,000 | 35,091,000 | 35,865,000 | 37,127,000 | | |
| REIMBURSEMENTS FOR SERVICES | 831,102 | 827,186 | 856,000 | 886,000 | 923,000 | 956,000 | | |
| TOTAL TRANSFERS & REIMBURSEMENTS | 111,396,612 | 117,902,374 | 122,977,000 | 127,535,000 | 132,190,000 | 136,955,000 | | |
| | | 5.84% | 4.30% | 3.71% | 3.65% | 3.60% | | |
| TOTAL GENERAL FUND REVENUES | 1,459,254,629 | 1,458,567,000 | 1,518,693,000 | 1,577,043,000 | 1,635,498,000 | 1,696,935,000 | | |
| TOTAL GENERAL FUND REVENUES | 1,439,234,029 | -0.05% | 4.12% | 3.84% | 3.71% | 3.76% | | |
| | | -0.05% | 4.12% | 3.04% | 3.71% | 3.70% | | |
| BEGINNING FUND BALANCE | 639,359,298 | 85,174,000 | 82,412,000 | 84,877,000 | 88,126,000 | 91,359,000 | | |
| GRAND TOTAL SOURCES | 2,098,613,927 | 1,543,741,000 | 1,601,105,000 | 1,661,920,000 | 1,723,624,000 | 1,788,294,000 | | |
| | | (26.44%) | 3.72% | 3.80% | 3.71% | 3.75% | | |

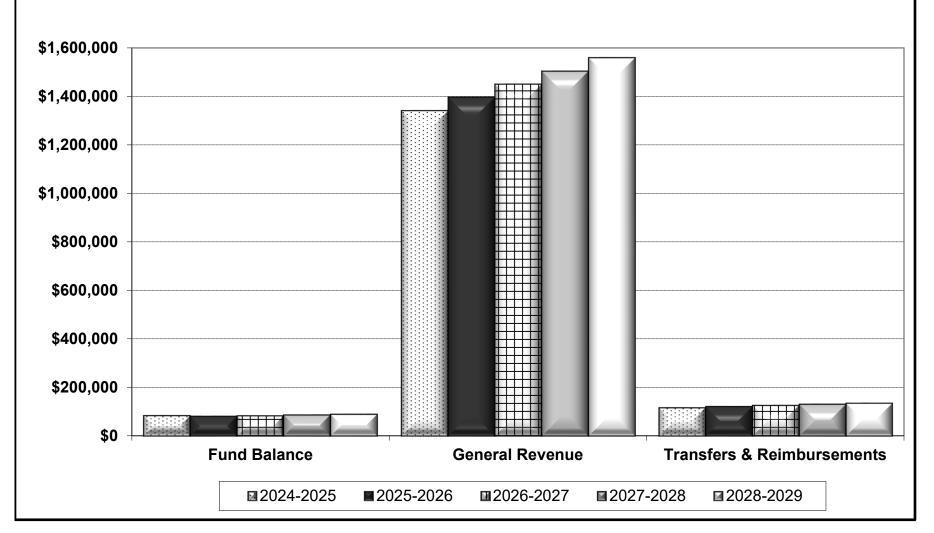
| | BASE | CASE | | | | |
|---|--------------------|----------------------|------------------|------------------|------------------|---------------|
| February Forecast | MODIFIED BUDGET | FEBRUARY FORECAST | | | | |
| EXPENDITURE SUMMARY | <u>2023-2024</u> | <u>2024-2025</u> | <u>2025-2026</u> | <u>2026-2027</u> | <u>2027-2028</u> | 2028-2029 |
| PERSONAL SERVICES | | | | | | |
| Salaries and Other Compensation | 626,226,382 | 653,584,962 | 690,430,315 | 719,101,863 | 744,270,428 | 770,319,893 |
| Retirement | 355,467,304 | 364,753,334 | 387,823,900 | 399,488,947 | 412,295,128 | 421,657,324 |
| Health and Other Fringe Benefits | 79,552,620 | 84,010,742 | 90,052,341 | 96,004,559 | 102,350,203 | 109,115,276 |
| TOTAL PERSONAL SERVICES | 1,061,246,306 | 1,102,349,038 | 1,168,306,557 | 1,214,595,370 | 1,258,915,759 | 1,301,092,493 |
| | , , , | 3.87% | 5.98% | 3.96% | 3.65% | 3.35% |
| TOTAL NON-PERSONAL/EQUIPMENT | 195,340,364 | 168,801,327 | 171,677,000 | 174,611,000 | 178,103,000 | 180,665,000 |
| | | (13.59%) | 1.70% | 1.71% | 2.00% | 1.44% |
| CITY-WIDE | | , , | | | | |
| CITY-WIDE EXPENSES - INTERIM HOUSING | 60,067,439 | 25,000,000 | 40,000,000 | 50,000,000 | 63,000,000 | 70,000,000 |
| CITY-WIDE EXPENSES - OTHER | 306,117,786 | 82,672,225 | 80,902,339 | 81,377,393 | 81,852,510 | 82,870,581 |
| CAPITAL PROJECTS | 64,538,195 | 6,040,000 | 6,290,000 | 6,795,000 | 7,295,000 | 7,800,000 |
| TRANSFERS | 30,472,131 | 26,993,822 | 25,492,514 | 25,048,135 | 25,614,043 | 25,675,678 |
| EARMARKED RESERVES | 330,831,706 | 83,000,000 | 85,850,000 | 90,700,000 | 95,550,000 | 100,400,000 |
| CONTINGENCY RESERVE | 50,000,000 | 50,000,000 | 51,000,000 | 53,000,000 | 55,000,000 | 57,000,000 |
| TOTAL CITY-WIDE | 842,027,257 | 273,706,047 | 289,534,853 0 | 306,920,528 | 328,311,553 | 343,746,259 |
| | | (67.49%) | 5.78% | 6.00% | 6.97% | 4.70% |
| TOTAL BASE EXPENDITURES (w/o COMMITTED ADDITIONS) | 2,098,613,927 | 1,544,856,412 | 1,629,518,410 | 1,696,126,898 | 1,765,330,312 | 1,825,503,752 |
| ` · | | (26.39%) | 5.48% | 4.09% | 4.08% | 3.41% |
| | OPERATIN | G MARGIN | | | | |
| | MODIFIED BUDGET | FEBRUARY FORECAST | | | | |
| BASE EXPENDITURES (w/o COMMITTED ADDITIONS) | <u>2023-2024</u> | 2024-2025 | <u>2025-2026</u> | 2026-2027 | 2027-2028 | 2028-2029 |
| GRAND TOTAL REVENUE | 2,098,613,927 | 1,543,741,000 | 1,601,105,000 | 1,661,920,000 | 1,723,624,000 | 1,788,294,000 |
| GROWTH RATE | 2,000,010,021 | (26.44%) | 3.72% | 3.80% | 3.71% | 3.75% |
| TOTAL BASE EXPENDITURES (w/o COMMITTED ADDITIONS) | 2,098,613,927 | 1,544,856,412 | 1,629,518,410 | 1,696,126,898 | 1,765,330,312 | 1,825,503,752 |
| GROWTH RATE | 2,000,010,021 | (26.39%) | 5.48% | 4.09% | 4.08% | 3.41% |
| OPERATING MARGIN CHANGE From Prior Year | 0 | (1,115,412) | (27,297,998) | (5,793,488) | (7,499,415) | 4,497,000 |

| BASE CASE | | | | | | | |
|--|--------------------|----------------------|------------------|------------------|------------------|---------------|--|
| February Forecast | MODIFIED BUDGET | FEBRUARY FORECAST | | | | | |
| EXPENDITURE SUMMARY | 2023-2024 | 2024-2025 | <u>2025-2026</u> | <u>2026-2027</u> | 2027-2028 | 2028-2029 | |
| COMMITTED ADDITIONS: | | | | | | | |
| Police Staffing Addition | 0 | 1,900,000 | 4,500,000 | 7,200,000 | 10,000,000 | 13,000,000 | |
| New Parks and Recreation Facilities Maintenance and Operations | 0 | 247,000 | 376,000 | 1,805,000 | 2,443,000 | 2,618,000 | |
| New Traffic Infrastructure Assets Maintenance and Operations | 0 | 164,000 | 247,000 | 321,000 | 353,000 | 371,000 | |
| New Public Safety Facilities Maintenance and Operations | 0 | 0 | 0 | 990,000 | 2,558,000 | 3,971,000 | |
| Measure T (911 Call Center Expansion) | 0 | 0 | 42,000 | 43,000 | 45,000 | 46,000 | |
| Measure T (Fire Station 8 Relocation) | 0 | 12,000 | 37,000 | 38,000 | 39,000 | 40,000 | |
| Measure T (Fire Station 23 Land Acquisition) | 0 | 48,000 | 49,000 | 51,000 | 52,000 | 54,000 | |
| Measure T (Fire Station 32) | 0 | 0 | 5,811,000 | 12,075,000 | 12,551,000 | 13,046,000 | |
| Measure T (Fire Station 36) | 0 | 0 | 0 | 0 | 808,000 | 6,808,000 | |
| Measure T (Police Air Support Hangar) | 0 | 101,000 | 312,000 | 321,000 | 331,000 | 341,000 | |
| Measure T (Police Training Center Relocation) | 0 | 0 | 1,448,000 | 1,998,000 | 2,068,000 | 2,141,000 | |
| TOTAL COMMITTED ADDITIONS | 0 | 2,472,000 | 12,822,000 | 24,842,000 | 31,248,000 | 42,436,000 | |
| TOTAL BASE EXPENDITURES (w / COMMITTED ADDITIONS) | 2,098,613,927 | 1,547,328,412 | 1,642,340,410 | 1,720,968,898 | 1,796,578,312 | 1,867,939,752 | |
| | | (26.27%) | 6.14% | 4.79% | 4.39% | 3.97% | |
| | OPERATING MARGIN | | | | | | |
| | MODIFIED BUDGET | FEBRUARY FORECAST | | | | | |
| BASE EXPENDITURES (w / COMMITTED ADDITIONS) | <u>2023-2024</u> | <u>2024-2025</u> | <u>2025-2026</u> | <u>2026-2027</u> | <u>2027-2028</u> | 2028-2029 | |
| GRAND TOTAL REVENUE | 2,098,613,927 | 1,543,741,000 | 1,601,105,000 | 1,661,920,000 | 1,723,624,000 | 1,788,294,000 | |
| GROWTH RATE | | (26.44%) | 3.72% | 3.80% | 3.71% | 3.75% | |
| TOTAL BASE EXPENDITURES (w / COMMITTED ADDITIONS) | 2,098,613,927 | 1,547,328,412 | 1,642,340,410 | 1,720,968,898 | 1,796,578,312 | 1,867,939,752 | |
| GROWTH RATE | | (26.27%) | 6.14% | 4.79% | 4.39% | 3.97% | |
| OPERATING MARGIN | 0 | (3,587,412) | (41,235,410) | (59,048,898) | (72,954,312) | (79,645,752) | |
| ONGOING OPERATING MARGIN CHANGE | | (3,587,412) | (37,647,998) | (17,813,488) | (13,905,415) | (6,691,440) | |

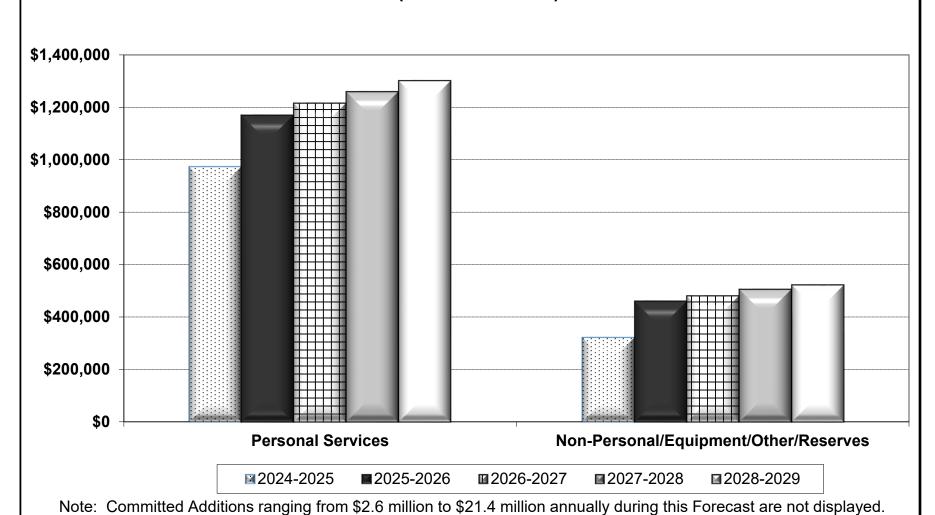
2025-2029 General Fund Forecast PROJECTED REVENUES AND EXPENDITURES (\$ in thousands)



2025-2029 General Fund Forecast FIVE-YEAR SOURCE OF FUNDS COMPARISON (\$ in thousands)



2025-2029 General Fund Forecast FIVE-YEAR USE OF FUNDS COMPARISON (\$ in thousands)



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