John Aitken, Director of Aviation

M I S S I O

o connect, serve, and inspire

City Service Area

**Transportation and Aviation Services** 

#### Core Services

#### **Airport Business Development**

Provide Airport customers with a wide variety of quality choices for traveler services; attract new air service and airlines to provide business and leisure travelers with options; identify and develop sources of non-airline revenue; communicate effectively with passengers, the public, and the media

#### **Airport Facilities**

Maintenance of all Airport facilities including public spaces, oversight of airfield lighting and maintenance, building automation controls, electrical and mechanical systems, baggage handling systems, central plant, grounds, and landscaping; custodial services; and manage the Capital asset replacement program and implement the Capital Improvement Program, including planning and coordinating construction activities at the Airport, in compliance with applicable federal, State, and local regulations and environmental requirements

#### **Airport Operations**

Day-to-day management and oversight of the Airport to ensure safe and efficient operations such as operation of the airfield, general aviation facilities, emergency planning and coordination, Airport Operations Center, badging and security coordination, parking facilities, shuttle operations, ground transportation, roadway/curbside enforcement programs, and Automatic Vehicle Identification system

**Strategic Support:** Property Management, Financial Management, Human Resources, Information Technology, and Training

# **Service Delivery Framework**

PROGRAM	DESCRIPTION
Airport Business Development	Airport Business Development Core Service  Supports Airport business development by providing customer service for passengers traveling through the Airport; attracting new air service and airlines; identifying and developing sources of non-airline revenue; and communicating effectively with passengers, the public, and the media.
Airport Facilities Administration	Airport Facilities Core Service  Provides services necessary for the administration of the Facilities Division, as well as management and oversight of the Facilities Division functions.
Airport Facilities Parking and Roadways Maintenance	Manages the maintenance and repair of infrastructure necessary for the proper operation of all Airport roadways, parking facilities, grounds and landscaping.
Airport Planning and Capital Development	Implements the Airport's Capital Improvement Program; plans and coordinates design and construction activities at the Airport; ensures compliance with applicable Federal, State and Local codes and environmental regulations and requirements; and coordinates with the Federal Aviation Administration, regional transportation planning agencies and providers.
Airport Terminals Maintenance	Manages the maintenance and repair of infrastructure necessary for the proper operation of all Airport terminal facilities, including public and common space, electrical and mechanical systems, HVAC and utilities, custodial services and baggage handling systems.
Airside Maintenance	Manages the maintenance and repair of infrastructure necessary for the proper operation of the airfield including pavement, runways and taxiways paint, lighting and grounds.
Airport Parking & Roadways Operations	Airport Operations Core Service Supports and manages landside operational activities, including parking facilities, airport shuttle bus operations, ground transportation and roadway/curbside management and enforcement programs.
Airside Operations	Supports and manages airside operational activities, including oversight of the airfield, airfield security and access control, noise monitoring, wildlife control, emergency planning and compliance with Federal Aviation Administration (FAA) Regulations.
Operations Administration	Provides services necessary for the administration of the Operations Division, as well as support for General Aviation and other non-commercial activities.
Terminals Operations	Provides on-site terminal support and management, including coordination with airlines and other terminal tenants. Staff provide management of shared-use services (gates, ticket counters), customer service for passenger related activities, terminal access and security controls and compliance with Transportation Security Administration (TSA) and Customs and Border Protection (CBP) regulations.

# **Service Delivery Framework**

PROGRAM	DESCRIPTION						
	Strategic Support Core Service						
Airport Financial Management	Manages the budget and all financial transactions for the department; assists in annual budget development.						
Airport Human Resources	Manages personnel-related functions for the department, including hiring (in coordination with the Human Resources Department), employee development, employee discipline (in coordination with the Office of Employee Relations), and personnel transactions.						
Airport Information Technology  Provides information technology services, planning, system development and maintenance for the department in coordination with the Information Technology Department.							
Airport Management and Administration	Provides executive-level, analytical and administrative support to the department.						

# **Department Budget Summary**

Exp	pected 2019-2020 Service Delivery					
	Operate Norman Y. Mineta San José Internatio regulatory requirements for security and safety.	nal	Airport (	(SJC)	efficiently	while meeting all
	Retain and grow passenger levels; develop and support air service to meet the needs of the Silicon Valley market in order to promote a strong economy and enhance community vitality.					
	Deliver competitive, comfortable, convenient, reliab	e, a	nd efficie	ent serv	ices and	amenities.
	Operate the Airport as a good neighbor and ensure	env	ironment	al stev	vardship c	of resources.
	Continue to provide efficient and safe services for passengers, airlines, and tenants; regulatory compliance; priority maintenance and operations; and cost-effective operation of the Airport's shared use model.					
201	9-2020 Key Budget Actions					
	Adds 5.0 positions in response to increasing flight including 1.0 Maintenance Assistant, 1.0 Maintenance Engineering Division to support facility repairs and Specialist III and 1.0 Aviation Security & Permit Sincreased tenant and activity levels.	ce V maii	Vorker II, ntenance	and 1 ; and	.0 Painter 1.0 Senio	in the Facilities and r Airport Operations
	Adds 1.0 Senior Public Information Representative and 1.0 Analyst II in the Marketing and Communications Division to support community outreach efforts to help fill growing seat capacity at the Airport and perform crucial public information response. Adds \$35,000 to support increase participation in the community including social media, corporate outreach, sponsorships, community events, and customer experience efforts as new airlines begin service and existing airlines continue to add flights to and from SJC.				ring seat capacity at support increased orships, community	
	Adds 1.0 Geographic Information Systems Specialist to work in the Airport Integrated Mapping System program in the Airport Planning and Capital Development Division, adds 1.0 Supervising Applications Analyst position and deletes 1.0 Network Technician I in the Airport's Information Technology section in support of a structural reorganization to consolidate infrastructure responsibilities under this position and funds a contractual Technical Business Analyst (\$162,000) to provide as-needed support and collaboration on projects with corporate partners.					dds 1.0 Supervising sirport's Information idate infrastructure nalyst (\$162,000) to
	Adds 1.0 Senior Property Manager and one-timexploration and development of non-airline reverselocating a belly freight facility, evaluating the ferenegotiation of the Rental Car Operations and Leadebt accounting and administration activities.	nue asib	source	s. Pro n on-a	jects incl irport hot	ude replacing and el, and assisting in
Ope	erating Funds Managed					
	Airport Customer Facility and		Airnort	Mainte	nance an	nd Operation Fund
J	Transportation Fee Fund		•		ue Fund	
	Airport Fiscal Agent Fund	_	•		s Revenu	ie Fund

### **Department Budget Summary**

	2017-2018 Actuals ***	2018-2019 Adopted	2019-2020 Forecast	2019-2020 Adopted
		•		
Dollars by Core Service				
Airport Business Development	3,769,600	3,958,386	2,878,753	3,184,195
Airport Facilities	26,465,615	30,560,067	32,914,009	33,563,608
Airport Operations	23,267,980	29,128,493	31,192,399	31,983,869
Strategic Support - Other - Transportation & Aviation	129,659,476	103,750,523	103,887,994	106,178,631
Strategic Support - Transportation & Aviation	13,341,331	12,564,208	14,376,724	15,515,232
Total	\$196,504,002	\$179,961,677	\$185,249,879	\$190,425,535
Dollars by Category				
Personal Services and Non-Personal/Equipment				
Salaries/Benefits	28,190,669	32,311,014	34,256,078	35,562,342
Overtime	401,783	394,100	394,100	394,100
Subtotal Personal Services	\$28,592,452	\$32,705,114	\$34,650,178	\$35,956,442
Non-Personal/Equipment	38,246,723	43,497,540	46,703,207	48,181,962
Total Personal Services & Non- Personal/Equipment	\$66,839,175	\$76,202,654	\$81,353,385	\$84,138,404
Other Costs*				
Debt Service/Financing	126,716,980	95,718,023	95,718,023	97,369,825
Gifts	316	38,937	38,937	0
Other	(41,904)	2,452,722	2,452,722	3,049,927
Overhead Costs	2,755,364	4,915,841	5,053,312	5,233,879
Workers' Compensation	234,071	633,500	633,500	633,500
Total Other Costs	\$129,664,827	\$103,759,023	\$103,896,494	\$106,287,131
Total	\$196,504,002	\$179,961,677	\$185,249,879	\$190,425,535

<sup>\*</sup> Fund Balance, Transfers, and Reserves for funds that may be managed by this department have been excluded from this display. This information can be found in Source and Use of Funds Statements elsewhere in this document. The amounts in the 2018-2019 Adopted Budget column may vary from the published Adopted Budget due to the realignment of Other Costs (primarily City-Wide Expenses and General Fund Capital) between Departments.

<sup>\*\*</sup> The positions displayed in the 2017-2018 Actuals column reflect those included in the 2017-2018 Adopted Budget.

<sup>\*\*\* 2017-2018</sup> Actuals may not subtotal due to rounding.

### **Department Budget Summary**

2017-2018 Actuals ***	2018-2019 Adopted	2019-2020 Forecast	2019-2020 Adopted
2,246,193	2,540,743	2,749,722	2,749,722
108,450,377	92,501,033	92,501,033	93,257,618
67,587,152	81,663,974	86,743,197	90,305,988
18,216,400	3,216,990	3,216,990	4,112,207
316	38,937	38,937	0
3,565	0	0	O
\$196,504,002	\$179,961,677	\$185,249,879	\$190,425,535
11.00	11.50	6.00	8.00
89.00	92.00	92.00	96.00
60.00	60.00	65.50	67.50
51.00	52.00	52.00	54.00
211.00	215.50	215.50	225.50
	2,246,193 108,450,377 67,587,152 18,216,400 316 3,565 \$196,504,002	Actuals ***         Adopted           2,246,193         2,540,743           108,450,377         92,501,033           67,587,152         81,663,974           18,216,400         3,216,990           316         38,937           3,565         0           \$196,504,002         \$179,961,677           11.00         11.50           89.00         92.00           60.00         60.00           51.00         52.00	Actuals ***         Adopted         Forecast           2,246,193         2,540,743         2,749,722           108,450,377         92,501,033         92,501,033           67,587,152         81,663,974         86,743,197           18,216,400         3,216,990         3,216,990           316         38,937         38,937           3,565         0         0           \$196,504,002         \$179,961,677         \$185,249,879           11.00         11.50         6.00           89.00         92.00         92.00           60.00         60.00         65.50           51.00         52.00         52.00

<sup>\*</sup> Fund Balance, Transfers, and Reserves for funds that may be managed by this department have been excluded from this display. This information can be found in Source and Use of Funds Statements elsewhere in this document. The amounts in the 2018-2019 Adopted Budget column may vary from the published Adopted Budget due to the realignment of Other Costs (primarily City-Wide Expenses and General Fund Capital) between Departments.

<sup>\*\*</sup> The positions displayed in the 2017-2018 Actuals column reflect those included in the 2017-2018 Adopted Budget.

<sup>\*\*\* 2017-2018</sup> Actuals may not subtotal due to rounding.

### **Department Budget Summary**

2017-2018 2018-2019 2019-2020 2019-2020 2019-2020 Adopted Actuals\*\* **Adopted Forecast Adopted Positions** Dollars by Program\* Airport Business Development Airport Business Development Program 3.769.600 3.958.386 2,878,753 3,184,195 8.00 8.00 Sub-Total 3,769,600 3,958,386 2,878,753 3,184,195 **Airport Facilities** Airport Facilities Administration 11.05 2,767,858 2,761,194 2,510,563 2,510,563 Airport Facilities Parking and Roadways 2,614,659 2,855,673 2,833,919 2,856,355 6.05 Maintenance Airport Planning and Capital Development 23.00 2,959,954 3,998,411 4,624,081 4,961,765 Airport Terminals Maintenance 41.60 16,348,820 18,513,751 20,542,375 20,745,220 Airside Maintenance 1,774,323 2,431,038 2,403,071 2,489,705 14.30 Sub-Total 26,465,615 30,560,067 33,563,608 96.00 32,914,009 **Airport Operations** Airport Parking and Roadway Operations 11.38 12,076,155 15,429,381 15,820,413 15,841,410 29.80 Airside Operations 5,371,115 5,882,581 5,999,579 6,693,369 Operations Administration 693,301 698,586 1,485,494 1,510,994 8.30 **Terminals Operations** 5,127,409 7,117,945 7,886,913 7,938,096 18.02 Sub-Total 23.267.980 29.128.493 31.192.399 31.983.869 67.50 Strategic Support - Transportation & Aviation 33.00 Airport Financial Management 7,955,617 6,843,878 7,018,974 7,934,946 863,917 736,551 736,551 4.00 Airport Human Resources 846,781 2.973.879 3.435.532 4.534.658 4.757.194 11.00 Airport Information Technology Airport Management and Administration 1,565,054 1,420,881 2,086,541 2,086,541 6.00 Sub-Total 13,341,331 12,564,208 14,376,724 15,515,232 54.00 Strategic Support - Other - Transportation & Aviation Airport Capital 2.949 0 0 0 0.00 Airport Funds Debt/Financing Costs 126,666,776 95,718,023 95,718,023 97,369,825 0.00 0.00 Airport Gifts 316 38,937 38,937 0 2,444,222 0.00 Airport Other Operational - Administration 0 2,444,222 2,941,427 0.00 Airport Overhead 2,755,364 4,915,841 5,053,312 5,233,879 Airport Workers' Compensation 234,071 633,500 633,500 633,500 0.00 **Sub-Total** 129,659,476 103,750,523 103,887,994 106,178,631 0.00 Total \$196,504,002 \$179,961,677 \$185,249,879 \$190,425,535 225.50

<sup>\*</sup> Fund Balance, Transfers, and Reserves for funds that may be managed by this department have been excluded from this display. This information can be found in Source and Use of Funds Statements elsewhere in this document.

<sup>\*\* 2017-2018</sup> Actuals may not subtotal due to rounding.

### **Budget Reconciliation**

# Personal Services and Non-Personal/Equipment (2018-2019 Adopted to 2019-2020 Adopted)

	Positions	All Funds (\$)
Prior Year Budget (2018-2019):	215.50	76,202,654
Base Adjustments		
One-Time Prior Year Expenditures Deleted		
Airport Concessions Consultant and Bond Feasibility Study		(236,000)
One-time Prior Year Expenditures Subtotal:	0.00	(236,000)
Technical Adjustments to Costs of Ongoing Activities		
<ul> <li>Salary/benefit changes and the following position reallocations:</li> <li>1.0 Assistant to the Director to 1.0 Program Manager I</li> <li>1.0 Staff Technician to 1.0 Staff Specialist</li> </ul>		1,916,504
Information Technology services contracts and maintenance		1,012,868
Custodial services contractual services		886,176
Shuttle bus management and maintenance		541,134
Baggage Handling System support		478,109
Parking and traffic control services		237,331
Operations contractual services		113,862
Fire alarm testing		86,083
Parking operations		80,986
Business Development contractual services and travel		56,200
<ul> <li>Dues and subscriptions - Airport Survey Service Quality Program</li> </ul>		18,600
Contractual services agreements		15,060
Electrician services contractual services		(600,000)
Third party security services		(196,305)
Elevator/escalator maintenance and repair		(74,737)
Facilities supplies and maintenance		(38,550)
Insurance and taxes		(14,440)
Gas, electricity, and other utility costs		827,850
Vehicle maintenance and operations		40,000
Technical Adjustments Subtotal:	0.00	5,386,731
2019-2020 Forecast Base Budget:	215.50	81,353,385

## **Budget Reconciliation**

# Personal Services and Non-Personal/Equipment (2018-2019 Adopted to 2019-2020 Adopted)

	Positions	All Funds (\$)
Budget Proposals Approved		
Airport Terminal and Airfield Facilities Support	5.00	1,269,885
Non-Airline Revenue Generation	1.00	686,105
3. Airport Marketing and Communications Division Staffing	2.00	295,442
4. Airport Partnerships in Silicon Valley		162,000
5. Airport Geographic Information Systems Staffing	1.00	145,684
6. Airport Finance Division Staffing	1.00	129,867
7. Airport Information Technology Support	0.00	60,536
8. Enhanced Airport Customer Experience		35,500
Total Budget Proposals Approved	10.00	2,785,019
2019-2020 Adopted Budget Total	225.50	84,138,404

# **Budget Changes By Department Personal Services and Non-Personal/Equipment**

2019-2020 Adopted Budget Changes	Positions	All Funds (\$)
Airport Terminal and Airfield Facilities Support	5.00	1,269,885

Transportation and Aviation Services CSA Airport Facilities Core Service Airport Operations Core Service

Airport Facilities Parking and Roadways Maintenance, Airport Terminals and Airside Maintenance, Terminals and Airside Operations, Airport Parking and Roadways Operations, Airport Planning and Capital Development Programs

This action adds 1.0 Maintenance Assistant, 1.0 Maintenance Worker II, 1.0 Painter, 1.0 Senior Airport Operations Specialist III, and 1.0 Aviation Security and Permit Specialist positions and contractual services funding (\$721,255) in response to the increasing demands on Airport facilities due to recordbreaking passenger levels. Airport set a new record for travelers served by San José with 14.3 million passengers in 2018-2019, a reflection of the growth in airlines, number of flights, and destinations. The five positions will serve the airport and its customers in the following ways: better management of maintenance calls on the baggage system; increased responsiveness to mechanical/construction projects throughout the campus; and increased responsiveness to the wear and tear on terminal walls, doors, and interior paint. This action also ensures sufficient funding for the annual inspection of the storm water filtration system, and addresses the need for increased video storage capacity to comply with California Government code. Finally, contractual services funding of \$200,000 will provide delivery support in the implementation of the Terminal Area Improvement Program Phase II. (Ongoing costs: \$1,269,155)

#### 2. Non-Airline Revenue Generation

1.00 686,105

Transportation and Aviation Services CSA Strategic Support Core Service Airport Financial Management Program

This action adds 1.0 Senior Property Manager I position and one-time contractual services funding of \$526,180 to support several activities that promote the pursuit of non-airline revenue. The one-time funds will be used to develop a Request for Proposal to replace and relocate the aging belly freight (that is not designed for international operations) for a new cargo building elsewhere on the airport campus (\$300,000), to complete a feasibility study that considers a hotel on airport property (\$200,000), and to fund assistance to renegotiate provisions in the Rental Car Operations and Lease agreement (\$25,000). (Ongoing costs: \$160,375)

# Budget Changes By Department Personal Services and Non-Personal/Equipment

2019-2020 Adopted Budget Changes	Positions	All Funds (\$)
3. Airport Marketing and Communications Division Staffing	2.00	295,442

Transportation and Aviation Services CSA Airport Business Development Core Service

Airport Business Development Program

This action adds 1.0 Senior Public Information Representative and 1.0 Analyst II to support Airport's Marketing and Communications Division. The Senior Public Information Representative will perform crucial public information and outreach initiatives to meet the increasing demand for regular and timely information for the press and community stakeholders. This position will primarily support and maintain the Airport's external relationships. The Analyst will maintain the division's analytics related to airport advertising, marketing, and promotional activities. (Ongoing costs: \$293,982)

#### 4. Airport Partnerships in Silicon Valley

162,000

Transportation and Aviation Services CSA Strategic Support Core Service Airport Information Technology Program

This action provides an ongoing allocation of \$162,000 to fund a Technical Business Analyst consultant with extensive experience in partnering/establishing partnerships with companies or other agencies looking to innovate and form mutually beneficial relationships. The Airport does not have this expertise or bandwidth in-house to effectively create these partnerships. Many Airport passengers are early adopters of technology and all the innovation that technology brings. Working with Silicon Valley companies would improve the passenger experience and further define the Airport as the Silicon Valley airport of choice. (Ongoing costs: \$162,000)

#### 5. Airport Geographic Information Systems Staffing

1.00 145,684

Transportation and Aviation Services CSA
Airport Facilities Core Services
Airport Operations Core Service
Airport Planning and Capital Development and Airsid

Airport Planning and Capital Development and Airside Operations Programs

This action adds 1.0 Geographic Information Systems (GIS) Specialist position and supporting technological tools including the cloud-based Airport Operations Management Software. The GIS Specialist will assist with the development of the Airport Integration Mapping System program that is used to produce, record, and share construction/planning data and to help prevent accidents that can occur during construction such as hitting electrical wiring and causing workflow interruption for several hours. The Airport Operations Management Software will help facilitate field inspections, wildlife management activities, and a number of other airfield safety procedures. (Ongoing costs: \$136,104)

# **Budget Changes By Department Personal Services and Non-Personal/Equipment**

019-2020 Adopted Budget Changes Positions		All Funds (\$)
6. Airport Finance Division Staffing	1.00	129,867

Transportation and Aviation Services CSA Strategic Support Core Service Airport Financial Management Program

This action adds 1.0 Accountant position to ensure the Airport remains adequately staffed to support increased activity and the growing complex projects. This Accountant will provide additional capacity for debt accounting and administration of the Airport's Commercial Paper and bond programs and will also create more bandwidth to accommodate increased workloads, allowing the Supervising Accountant to manage and train staff and focus on the higher-level analysis. (Ongoing costs: \$129,137)

#### 7. Airport Information Technology Support

0.00 60,536

Transportation and Aviation Services CSA Strategic Support Core Service Airport Information Technology Program

This action adds 1.0 Supervising Applications Analyst (SAA) position and deletes 1.0 vacant Network Technician III position. The growth in passenger activity at the Airport has increased the volume of technology infrastructure needs as well. Currently these responsibilities have been assigned to an Information Technology contractual services provider as well as multiple Airport staff, including the Network Technician. This action consolidates these responsibilities under the SAA position that will support the following Airport Information Technology projects: Airport Security System; Airport Perimeter Detection System; Common Use; and telecommunication systems projects that support Police, Fire, Airport Operations, and Air Traffic Control Tower staff for radios and airport crash phones (used by the air traffic control tower staff and Police and Fire). The SAA will also finalize the Airport IT Strategic Plan. (Ongoing costs: \$57,539)

#### 8. Enhanced Airport Customer Experience

35,500

Transportation and Aviation Services CSA
Airport Operations and Airport Business Development Core Service
Operations Administration and Airport Business Development Programs

This action adds non-personal/equipment funding of \$35,500 for marketing materials and promotional items targeted specifically to attracting new passengers and retaining existing ones. These funds will be used for event signage and promotional items at sponsored events and community fairs and festivals. Funding will also be allocated to ensure there is a sufficient stock of supplies for the military lounge and for the highly valued group of Airport volunteers and ambassadors. Finally, funding is added for a cataloging service for the Airport's Lost and Found unit, which collects approximately 1,000 items each month. (Ongoing costs: \$34,300)

# **Performance Summary**

# **Airport Business Development**

#### Performance Measures

	2017-2018 Actual	2018-2019 Target	2018-2019 Estimated	2019-2020 Target
Air service market share	15.9%	15.7%	17.0%	18.0%
% of passengers rating overall satisfaction with the Airport	86%	87%	87%	87%
% of passengers reporting satisfaction of Airport restaurant/eating and shopping facilities	75%	77%	77%	77%

	2017-2018 Actual	2018-2019 Forecast	2018-2019 Estimated	2019-2020 Forecast
Total regional air service market (passengers)	84.6M	86.0M	86.0M	87.7M
Total number of annual Airport passengers	13.5M	13.5M	14.6M	15.2M

## **Performance Summary**

### **Airport Facilities Maintenance**

#### Performance Measures

	2017-2018	2018-2019	2018-2019	2019-2020
	Actual	Target	Estimated	Target
% of SJC passengers rating cleanliness of the Airport terminal as good or excellent	88%	88%	88%	88%

	2017-2018 Actual	2018-2019 Forecast	2018-2019 Estimated	2019-2020 Forecast
Total number of facilities maintenance work orders completed	22,223	24,120	20,204	22,224
Number of hours spent addressing Federal Aviation Regulation Part 139 (FAR 139) issue work orders	84	135	53	70

# **Performance Summary**

### **Airport Operations**

#### Performance Measures

	2017-2018	2018-2019	2018-2019	2019-2020
	Actual	Target	Estimated	Target
% of on-time flights	82.23%	85.00%	83.50%	85.00%

	2017-2018 Actual	2018-2019 Forecast	2018-2019 Estimated	2019-2020 Forecast
Total number of annual operations (take offs and landings)	165,751	165,818	181,762	185,397
Total number of environmental noise complaints	106,063	100,000	128,720	117,000
Total number of non-compliant curfew intrusions	54	50	40	50

## **Performance Summary**

### **Airport Planning and Capital Development**

#### Performance Measures

	2017-2018	2018-2019	2018-2019	2019-2020
	Actual	Target	Estimated	Target
% of capital projects contingent upon grant funding	44.3%	44.6%	37.3%	32.3%

	2017-2018 Actual	2018-2019 Forecast	2018-2019 Estimated	2019-2020 Forecast
Airport Capital Program				
- Construction Projects	\$23.1M	\$25.8M	\$115.3M	\$76.1M
- Non-Construction Projects	\$1.5M	\$2.8M	\$27.1M	\$5.3M
Percent of Airport locations that received fewer than				
three discrepancies in the County of Santa Clara Hazardous Materials Inspection	94%	85%	89%	83%

### **Performance Summary**

#### **Strategic Support**

#### Performance Measures

	2017-2018 Actual	2018-2019 Target	2018-2019 Estimated	2019-2020 Target
\$ Airline cost per enplaned passenger <sup>1</sup>	\$9.24	\$10.07	\$9.11	\$11.54
\$ Food and beverage sales per enplaned passenger <sup>1</sup>	\$6.69	\$6.90	\$7.14	\$7.14
\$ Retail sales per enplaned passenger <sup>1</sup>	\$2.94	\$2.98	\$2.71	\$2.71
\$ Parking revenue per enplaned passenger <sup>1</sup>	\$4.62	\$4.09	\$4.37	\$4.07
\$ Rental car gross revenue per enplaned passenger <sup>1</sup>	\$24.73	\$24.02	\$24.49	\$23.68

Enplaned passengers are those passengers boarding an aircraft in scheduled service, including originating, stop-over, or connecting service.

	2017-2018	2018-2019	2018-2019	2019-2020
	Actual	Forecast	Estimated	Forecast
Total airline cost	\$62.8M	\$72.1M	\$66.8M	\$88.1M

# **Performance Summary**

	_		
Position	2018-2019 Adopted	2019-2020 Adopted	Change
Accountant I/II	1.00	2.00	1.00
Accounting Technician	3.00	3.00	-
Administrative Assistant	1.00	1.00	
Administrative Officer	1.00	1.00	
Air Conditioning Mechanic	3.00	3.00	
Air Service Development Manager	1.00	1.00	
Airport Equipment Mechanic	6.00	6.00	
Airport Maintenance Supervisor	4.00	4.00	
Airport Operations Manager I/II	4.00	4.00	
Airport Operations Superintendent I/II	5.00	5.00	
Airport Operations Supervisor I/II/III	17.00	17.00	
Analyst I/II	6.00	7.00	1.00
Assistant Director of Aviation	1.00	1.00	-
Assistant to the Director	1.00	0.00	(1.00)
Associate Architect/Landscape Architect	0.00	0.00	(1:00)
Associate Engineer	4.00	4.00	
Associate Structure/Land Designer	1.00	1.00	
Aviation Security and Permit Specialist	4.00	5.00	1.00
Building Maintenance Superintendent	1.00	1.00	-
Building Management Administrator	1.00	1.00	
Carpenter	1.00	1.00	
Dept Information Tech Manager	1.00	1.00	
Deputy Director	5.00	5.00	
Director of Aviation	1.00	1.00	
Division Manager	1.00	1.00	
Electrician I/II	4.00	4.00	
Engineer I/II	4.00	4.00	
Environmental Services Program Manager	1.00	1.00	-
Environmental Services Specialist	1.00	1.00	<u> </u>
Facility Repair Worker	0.00	0.00	
Geographic Info Systems Specialist I/II	1.00	2.00	1.00
Information Systems Analyst	1.00	1.00	1.00
Maintenance Assistant	0.00	1.00	1.00
Maintenance Contract Supervisor	1.00	1.00	
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Maintenance Superintendent	1.00	1.00	1.00
Maintenance Worker I/II	25.00	26.00	1.00
Network Engineer	2.00	2.00	(4.00)
Network Technician I/II/III	2.00	1.00	(1.00)
Office Specialist I/II	1.00	1.00	
Office Specialist II, PT	0.50	0.50	- 4.00
Painter	2.00	3.00	1.00
Planner I/II/III	1.00	1.00	-
Planner IV	1.00	1.00	
Principal Accountant	1.00	1.00	
Principal Property Manager	1.00	1.00	-
Program Manager I	2.00	3.00	1.00
Program Manager II	2.00	2.00	
Property Manager I	1.00	1.00	
Property Manager II	4.00	4.00	

# **Performance Summary**

Position	2018-2019 Adopted	2019-2020 Adopted	Change
Public Information Manager	2.00	2.00	-
Public Information Representative I/II	2.00	2.00	-
Senior Account Clerk	4.00	4.00	-
Senior Accountant	4.00	4.00	-
Senior Air Conditioning Mechanic	1.00	1.00	-
Senior Airport Equipment Mechanic	2.00	2.00	-
Senior Airport Operations Specialist I/II/III	27.00	28.00	1.00
Senior Analyst	9.00	9.00	-
Senior Architect/Landscape Architect	1.00	1.00	-
Senior Electrician	2.00	2.00	-
Senior Electronic Systems Technician	1.00	1.00	-
Senior Engineer	2.00	2.00	-
Senior Engineering Technician	2.00	2.00	-
Senior Geographic Information Systems Specialist	1.00	1.00	-
Senior Maintenance Worker	4.00	4.00	-
Senior Office Specialist	1.00	1.00	-
Senior Painter	1.00	1.00	-
Senior Property Manager I/II	2.00	3.00	1.00
Senior Public Information Representative	0.00	1.00	1.00
Senior Systems Applications Programmer	1.00	1.00	-
Sign Shop Technician	1.00	1.00	-
Staff Specialist	5.00	6.00	1.00
Staff Technician	1.00	0.00	(1.00)
Supervising Accountant	2.00	2.00	-
Supervising Applications Analyst	1.00	2.00	1.00
Supervisor, Trades	2.00	2.00	-
Warehouse Supervisor	1.00	1.00	-
Total Positions	215.50	225.50	10.00

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