Jacky Morales-Ferrand, Director

M I S S I O N

o strengthen and revitalize our community through housing and neighborhood investment

## City Service Area

**Community and Economic Development** 

#### Core Services

#### **Affordable Housing Portfolio Management**

Manage and oversee the City's loan portfolio; provide loan servicing; and administer affordability requirements

#### **Affordable Housing Production and Preservation**

Provide financing and technical assistance for the rehabilitation, development, and new construction of affordable apartments through loans and grants; provide homebuyer assistance; and administer Inclusionary and Housing Impact fee programs

#### **Homelessness Interventions and Solutions**

Coordinate local and regional efforts to end homelessness; respond to encampment and community concerns; fund supportive services and subsidies for unhoused populations; and create interim and permanent housing opportunities

#### **Neighborhood Capital Investment and Public Services**

Invest in at-risk residents and neighborhoods; provide funding for housing and community development capital projects; and provide support to public service organizations

#### **Rent Stabilization and Tenant Protection**

Provide programs and requirements that stabilize rents and that protect tenants in apartments and mobilehome parks; mitigate impacts of displacement; and prevent retaliation

**Strategic Support:** Planning and Policy Development, Public Education, Budget, Financial Management, Computer Services, Clerical Support, Human Resources, and Audit Supervision

# **Service Delivery Framework**

PROGRAM	DESCRIPTION
Affor	dable Housing Portfolio Management Core Service
Loan Compliance	Manages and oversees the City's affordable housing loan portfolio including loan servicing and monitoring and compliance of affordable deed restricted apartments.
Property Maintenance and Inspection	Works with existing developments to retain and preserve the long-term viability of affordable apartments.
Affordab	le Housing Production and Preservation Core Service
Affordable Housing Development Loans	Provides financing and technical assistance for the development of new affordable housing developments for low-income households and individuals.
Homeownership Opportunities	Provides a limited number of down payment assistance loans and loan servicing for recipients of lending programs.
Inclusionary Housing	Provides technical assistance to market-rate developers in meeting their affordable housing requirements.
Rehabilitation Loans and Grants	Funds minor home repairs for low-income homeowners and mobilehome owners.
Home	lessness Interventions and Solutions Core Service
Homeless Outreach and Case Management	Provides a coordinated response to unsheltered homeless residents including street-based outreach, engagement, case management, and essential services such as mobile hygiene, warming locations, and temporary and incidental shelters.
Interim Supportive Housing Development	Develops and oversees operation of interim housing solutions to bridge the gap from temporary shelter to permanent supportive housing.
Joint Encampment Response Team	Removes unauthorized encampments, prioritizes them based on location and conditions, and offers outreach services and housing referrals to unhoused residents.
Tenant Based Rental Assistance and Rapid Rehousing	Provides short-term rental subsidies, with supportive services during the subsidy period, to help homeless residents obtain permanent housing as quickly as possible.
Neighborho	ood Capital Investment and Public Services Core Service
Community Development Block Grant - Infrastructure Investments	Funds infrastructure improvements in low-income neighborhoods and those serving communities in need.

# **Service Delivery Framework**

PROGRAM	DESCRIPTION
Neighborhood Non-Profit Service Grants to Support Housing and Community Development Needs	od Capital Investment and Public Services Core Service Provides grants to non-profit organizations to support fair housing and tenant legal services, senior programs, and homeless programs.
Place-Based Neighborhood Strategy	Provides community engagement and leadership development services in challenged neighborhoods.
Rent	Stabilization and Tenant Protection Core Service
Apartment Rent Ordinance Administration	Protects tenants from excessive rent increases and evictions while assuring landlords a fair return; provide balanced treatment for both tenants and landlords through efficient and consistent administration of the apartment rent stabilization programs.
Mobilehome Rent Ordinance Administration	Protects mobilehome residents from excessive rent increases while assuring park owners receive a fair return through efficient and consistent administration of the Mobilehome Rent Ordinance.
	Strategic Support Core Service
Housing Planning and Policy Development	Analyzes, develops and recommends public policy to strengthen affordable housing and community development programs. Provides research support for advancement of new and one-time programs. Tracks and coordinates the Department's legislative response to legislation and program regulations at both the State and Federal levels.
Housing Management and Administration	Provides administrative oversight for the department, including executive management, financial management, human resources, and analytical support.

### **Department Budget Summary**

#### **Expected 2018-2019 Service Delivery** Fund the development of affordable housing by committing \$28 million to provide financing for 325 newly constructed affordable rental apartments, including up to 139 homeless units and another 95 units for other vulnerable populations. Complete construction on 217 affordable apartments housing an estimated 215 homeless individuals. ☐ Identify at least two affordable housing developments to apply for the Affordable Housing and Sustainable Communities Program to leverage both affordable housing and infrastructure funds. Increase interim housing solutions by implementing a safe parking pilot program for vehicle dwellers and developing a Bridge Housing Community. ☐ Fund 200 rental subsidies and provide supportive services for up to 200 individuals and families. ☐ Develop a dashboard to better communicate outcomes of homeless services and housing programs. Continue to implement city-wide homelessness response programming through crisis response systems, including outreach and engagement services, mobile case management, overnight warming locations, encampment abatement, and deterrent measures. ☐ Continue to partner with Destination: Home, a public-private partnership, in its continued implementation of the Community Plan to End Homelessness. ☐ Implement the 2018-2019 Annual Action Plan authorizing the use of approximately \$20 million in federal funds to increase and preserve affordable housing, respond to homelessness, strengthen neighborhoods, and promote fair housing. Fund and implement a legal assistance program for low-income tenants and landlords to increase housing stability by providing landlord/tenant counseling, education, referrals, and legal assistance to low-income tenants and landlords. Create a Moderate-Income Strategy to promote housing opportunities for San José residents who typically receive no housing subsidies. Implement the Rent Registry, continue to implement the staffing plan and complete educational materials to educate tenants and landlords on their rights and responsibilities. Develop a communication plan and tools to support the Housing Department's programs including enhancing the website with the new Public Information Team. 2018-2019 Key Budget Actions Adds 1.0 Public Information Manager and 1.0 Public Information Representative, partially offset by eliminating a vacant 1.0 Community Activity Worker position, to establish a Public Information Team. Adds 3.0 Analyst, 1.0 Staff Technician, 1.0 Office Specialist positions, and 1.0 limit dated Information Systems Analyst position to implement the Tenant Protection and Apartment Rent Ordinances. Adds 1.0 Housing Policy and Planning Manager position to oversee affordable housing transactions in response to the City's 10,000 affordable housing unit goal. Allocates one-time Housing Authority Litigation Award funds of \$3.0 million to homeless solutions. Adds one-time funding for the San Jose Streets Team Litter and Trash Removal Program. Adds \$150,000 of one-time City-Wide funds to implement a pilot program to assist up to 100 families in need impacted by domestic violence. **Operating Funds Managed** ☐ Community Development Block Grant Fund Housing Trust Fund Economic Development Administration ☐ Low and Moderate Income Housing Asset

Fund

■ Multi-Source Housing Fund

Loan Fund

Trust Fund

☐ Home Investment Partnership Program

## **Department Budget Summary**

	2016-2017 Actuals*	2017-2018 Adopted	2018-2019 Forecast	2018-2019 Proposed
Dollars by Core Service				
Affordable Housing Portfolio Management	n/a	1,867,825	1,884,612	2,135,425
Affordable Housing Production and Preservation	n/a	33,436,518	33,725,457	27,351,245
Homelessness Interventions and Solutions	n/a	13,027,526	10,635,081	19,905,155
Neighborhood Capital Investment and Public Services	n/a	10,601,478	10,613,592	17,384,871
Rent Stabilization and Tenant Protection	n/a	1,400,538	1,752,394	2,520,543
Strategic Support - Community & Economic Development	n/a	3,318,791	3,686,483	3,875,296
Strategic Support - Other - Community & Economic Development	n/a	4,935,548	4,216,365	2,536,680
Total	n/a	\$68,588,224	\$66,513,984	\$75,709,215
Personal Services and Non-Personal/Equipment  Salaries/Benefits  Overtime  Subtotal Personal Services	8,179,221 32,594 \$8,211,815	9,901,730 24,830 \$9,926,560	10,988,720 34,830 \$11,023,550	11,819,272 34,830 \$11,854,102
Non-Personal/Equipment	1,744,262	1,861,212	1,303,712	1,864,422
Total Personal Services & Non- Personal/Equipment	\$9,956,077	\$11,787,772	\$12,327,262	\$13,718,524
Other Costs**				
City-Wide Expenses	n/a	3,975,000	1,500,000	1,650,000
Debt Service/Financing	n/a	1,885,865	1,885,865	0
Housing Loans and Grants	n/a	40,979,904	40,979,904	34,634,700
Other	n/a	7,895,000	7,895,000	23,423,858
Overhead Costs	n/a	1,964,683	1,825,953	2,182,133
Workers' Compensation	n/a	100,000	100,000	100,000
Total Other Costs	n/a	\$56,800,452	\$54,186,722	\$61,990,691
Total	n/a	\$68,588,224	\$66,513,984	\$75,709,215

<sup>\*</sup> Some data for the 2016-2017 Actual column are not available. With the change to a program-based budgeting model in 2017-2018, historical budget data by the new programs and core services is not available for prior periods.

<sup>\*\*</sup> Fund Balance, Transfers, and Reserves for funds that may be managed by this department have been excluded from this display. This information can be found in Source and Use of Funds Statements elsewhere in this document.

# **Department Budget Summary**

	2016-2017 Actuals*	2017-2018 Adopted	2018-2019 Forecast	2018-2019 Proposed
Dollars by Fund				
General Fund (001)	n/a	4,804,533	1,818,573	2,094,466
Community Development Block Grant Fund (441)	n/a	11,531,664	11,235,982	10,297,259
Home Investment Partnership Program Trust Fund (445)	n/a	5,453,824	5,455,294	8,180,294
Housing Trust Fund (440)	n/a	1,785,079	1,784,839	1,909,839
Low And Moderate Income Housing Asset Fund (346)	n/a	32,241,845	32,879,905	27,812,531
Multi-Source Housing Fund (448)	n/a	12,771,279	13,339,391	25,414,826
Total	n/a	\$68,588,224	\$66,513,984	\$75,709,215
Authorized Positions by Core Service				
Affordable Housing Portfolio Management	n/a	11.00	11.00	11.50
Affordable Housing Production and Preservation	n/a	12.00	12.00	12.50
Homelessness Interventions and Solutions	n/a	7.50	6.00	7.00
Neighborhood Capital Investment and Public Services	n/a	10.05	10.05	8.80
Rent Stabilization and Tenant Protection	n/a	7.35	11.35	17.85
Strategic Support - Community & Economic Development	n/a	18.10	18.60	19.85
Total	n/a	66.00	69.00	77.50

## **Department Budget Summary**

2016-2017 2017-2018 2018-2019 2018-2019 2018-2019
Actuals\* Adopted Forecast Proposed FTE

Dollars by Program**					
Affordable Housing Portfolio Management					
Loan Compliance	n/a	1,642,825	1,659,612	1,910,425	11.50
Property Maintenance and Inspection	n/a	225,000	225,000	225,000	0.00
Sub-Total	n/a	1,867,825	1,884,612	2,135,425	11.50
Affordable Housing Production and Preservation					
Affordable Housing Development Loans	n/a	30,488,167	30,590,287	25,541,075	7.30
Homeownership Opportunities	n/a	2,260,000	2,260,000	935,000	0.00
Inclusionary Housing	n/a	137,950	222,854	222,854	1.00
Rehabilitation Loans and Grants	n/a	550,401	652,316	652,316	4.20
Sub-Total	n/a	33,436,518	33,725,457	27,351,245	12.50
Homelessness Interventions and Solutions					
Homeless Outreach and Case Management	n/a	3,002,526	3,085,081	10,249,394	4.00
Interim Supportive Housing Development	n/a	700,000	700,000	605,761	0.00
Joint Encampment Response Team	n/a	1,675,000	1,500,000	1,500,000	3.00
Tenant Based Rental Assistance and Rapid Rehousing	n/a	7,650,000	5,350,000	7,550,000	0.00
Sub-Total	n/a	13,027,526	10,635,081	19,905,155	7.00
Neighborhood Capital Investment and Public Services					
Community Development Block Grant - Infrastructure Investments	n/a	7,411,122	7,400,117	8,075,497	7.09
Non-Profit Service Grants to Support Housing and Community Development Needs	n/a	2,901,323	2,900,402	8,870,408	0.21
Place-Based Neighborhood Strategy	n/a	289,033	313,073	438,966	1.50
Sub-Total	n/a	10,601,478	10,613,592	17,384,871	8.80
Rent Stabilization and Tenant Protection					
Apartment Rent Ordinance Administration	n/a	1,168,668	1,526,471	2,294,620	16.80
Mobilehome Rent Ordinance Administration	n/a	231,870	225,923	225,923	1.05
Sub-Total	n/a	1,400,538	1,752,394	2,520,543	17.85

<sup>\*</sup> Data for the 2016-2017 Actual column are not available. With the change to a program-based budgeting model in 2017-2018, historical budget data by the new programs and core services is not available for prior periods.

<sup>\*\*</sup> Fund Balance, Transfers, and Reserves for funds that may be managed by this department have been excluded from this display. This information can be found in Source and Use of Funds Statements elsewhere in this document.

# **Department Budget Summary**

	2016-2017 Actuals*	2017-2018 Adopted	2018-2019 Forecast	2018-2019 Proposed	2018-2019 Proposed FTE
Strategic Support - Community & Economic Development					
Housing Management and Administration	n/a	2,914,618	3,422,214	3,611,027	17.35
Housing Planning and Policy Development	n/a	404,173	264,269	264,269	2.50
Sub-Total	n/a	3,318,791	3,686,483	3,875,296	19.85
Strategic Support - Other - Community & Economic Development					
Housing Funds Debt/Financing Costs	n/a	1,885,865	1,885,865	0	0.00
Housing Other Departmental - City-Wide	n/a	0	0	150,000	0.00
Housing Other Departmental - Grants	n/a	915,000	334,547	34,547	0.00
Housing Overhead	n/a	1,964,683	1,825,953	2,182,133	0.00
Housing Transfers	n/a	70,000	70,000	70,000	0.00
Housing Workers' Compensation	n/a	100,000	100,000	100,000	0.00
Sub-Total	n/a	4,935,548	4,216,365	2,536,680	0.00
Total	n/a	\$68,588,224	\$66,513,984	\$75,709,215	77.50

## **Budget Reconciliation**

# **Personal Services and Non-Personal/Equipment**

(2017-2018 Adopted to 2018-2019 Proposed)

	Positions	All Funds (\$)	General Fund (\$)
Prior Year Budget (2017-2018):	66.00	11,787,772	829,533
Base Adjustments	_		
One-Time Prior Year Expenditures Deleted			
<ul> <li>Health Trust Meals on Wheels - Senior Food Assistance</li> </ul>		(150,000)	(150,000)
Responsible Landlord Engagement Initiative		(150,000)	(150,000)
<ul> <li>San Jose Streets Team Litter and Trash Removal</li> </ul>		(135,000)	(135,000)
<ul> <li>Rental Rights and Referrals Program (1.0 Information Systems Analyst)</li> </ul>	(1.00)	(134,381)	0
<ul> <li>Homelessness Program Support (1.0 Development Officer)</li> </ul>	(1.00)	(117,393)	0
<ul> <li>Hunger at Home Public-Private Partnership</li> </ul>		(100,000)	(100,000)
One-Time Prior Year Expenditures Subtotal:	(2.00)	(786,774)	(535,000)
Technical Adjustments to Costs of Ongoing Activities			
<ul> <li>Salary/benefit changes and the following position rallocation:</li> </ul>		792,733	24,040
-1.0 Program Manager II to 1.0 Division Manager			
<ul> <li>Apartment Rent Ordinance Staffing and Fee Implementation (City Council approved November 14, 2017):</li> </ul>	5.00	531,530	0
-Adds 3.0 Analyst II, 1.0 Public Information Representative, and 1.0 Senior Analyst			
Overtime augmentation		10,000	0
Vehicle maintenance and operations		(8,000)	0
Technical Adjustments Subtotal:	5.00	1,326,263	24,040
2018-2019 Forecast Base Budget:	69.00	12,327,261	318,573
Budget Proposals Recommended	_		
Rental Rights and Referrals Program	6.00	639,217	0
2. Housing Department Public Outreach Program	1.00	315,644	(3,186)
Housing Department Special Projects		175,000	0
4. Affordable Housing Transactions	1.00	152,658	0
5. San Jose Streets Team Litter and Trash Removal		135,000	135,000
6. Revenue Results Software Phase II Implementation	4.00	1,300	0
7. Homeless Services Staffing	1.00	(22.428)	(5.021)
<ul><li>8. Federal Grant Program Staffing</li><li>9. Print Management</li></ul>	(0.50)	(23,428) (4,129)	(5,921)
Total Budget Proposals Recommended	8.50	1,391,262	125,893
2018-2019 Proposed Budget Total	77.50	13,718,523	444,466

# **Budget Changes By Department**Personal Services and Non-Personal/Equipment

2018-2019 Proposed Budget Changes	Positions	All Funds (\$)	General Fund (\$)
Rental Rights and Referrals Program	6.00	639,217	0

Community and Economic Development CSA Rent Stabilization and Tenant Protection Core Service

Apartment Rent Ordinance Administration and Housing Anti-Retaliation and Protection Programs

This action adds 5.0 positions ongoing, extends 1.0 limit-dated Information Systems Analyst (ISA) through June 30, 2019, and adds \$153,539 for Non-Personal/Equipment (\$74,200 one-time) to continue the development of the Rental Rights and Referrals program. This action will capture the third of three planned phases of the program staffing and implementation approved by the City Council on November 14, 2017. The 5.0 positions include 3.0 Analysts, 1.0 Office Specialist, and 1.0 Staff Specialist to administer the Modified Apartment Rent Ordinance, Tenant Protection Ordinance, and the local Ellis Act Ordinance. The ISA will continue the development and support of the Apartment Rent Registry. The non-personal/equipment funding covers: print and postage for program mailings; advertising expenses for fliers, posters, and community meetings; an increase in contractual services for hearing officers; Housing California training; and related supplies and materials for the additional staff. (Ongoing costs: \$670,279)

2. Housing Department Public Outreach Program 1.00

0 315,644

(3,186)

Community and Economic Development CSA
Neighborhood Capital Investment and Public Services Core Service
Rent Stabilization and Tenant Protection Core Service
Strategic Support – Community & Economic Development Core Service

Placed-Based Neighborhood Strategy, Apartment Rent Ordinance, and Housing Management and Administration Programs

This action adds 1.0 Public Information Manager position funded by Rental Rights and Referrals fees (50%), Low and Moderate Income Housing Asset Fund (LMIAF) (25%) and the General Fund (25%). This action also adds 1.0 Public Information Representative position funded by the LMIHAF to focus on homelessness response and affordable housing communications. In addition, \$100,000 in one-time non-personal/equipment funding is recommended for contractual services to improve the Housing Department's website. In total, this action creates a Housing Department Public Information Team to allow the City to better respond to the large volume of media and resident requests on subjects such as the Bridge Housing Communities initiative, the City Manager's and Mayor's priority for adding 25,000 residential units (10,000 affordable housing), and community education and outreach for the newly created Tenant Protection and Ellis Act programs. This action also eliminates 1.0 vacant Community Activity Worker position that previously supported community outreach needs. (Ongoing costs: \$321,673)

# **Budget Changes By Department Personal Services and Non-Personal/Equipment**

2018-2019 Proposed Budget Changes	Positions	All Funds (\$)	General Fund (\$)
3. Housing Department Special Projects		175,000	0

Community and Economic Development CSA
Affordable Housing Portfolio Management Core Service
Loan Compliance Program

This action provides one-time non-personal/equipment funding of \$175,000 to fund a consultant agreement for the third phase of the consultant agreement with Tax Credit Asset Management (TCAM). This will provide a more automated extraction and upload of data into the Revenue projection models. (Ongoing costs: \$0)

#### 4. Affordable Housing Transactions

1.00 152,658

Community and Economic Development CSA
Affordable Housing Production and Preservation Core Service
Affordable Housing Portfolio Management Core Service
Affordable Housing Development Loans and Loan Compliance Programs

This action adds 1.0 Housing Policy and Planning Administrator (HPPA) position to oversee all Affordable Housing transactions. The Mayor has issued a 5-year goal to provide 25,000 housing units of which 10,000 are designated as affordable housing units, significantly increases the annual production of affordable units. As a result, the Housing Department is planning to issue a \$104 million Notice of Funding Availability and anticipates underwriting a large number of new projects. In addition to developing new affordable housing, the Department has a pipeline of existing developments built in the 1990's that are scheduled to be refinanced. This adds to the anticipated work load in the Affordable Housing Production Division. The added HPPA position will complement the Division Manager by taking the responsibility for all underwriting, allowing the Division Manager to focus on expanding the current affordable housing production. (Ongoing costs: \$166,538)

#### 5. San Jose Streets Team Litter and Trash Removal

135,000

135,000

0

Community and Economic Development CSA Strategic Support Core Service Core Service

Place-Based Neighborhood Strategy Program

As directed in the Mayor's March Budget Message for Fiscal Year 2018-2019, this action continues one-time General Fund non-personal/equipment funding of \$135,000 to extend contracts with the San Jose Streets Team. The partnership with San Jose Streets Team provides the City with litter and trash removal services. This is part of San José's larger effort to tackle blight and anti-litter in our public spaces. (Ongoing costs: \$0)

# **Budget Changes By Department**Personal Services and Non-Personal/Equipment

2018-2019 Proposed Budget Changes	Positions	All Funds (\$)	General Fund (\$)
6. Revenue Results Software Phase II Impleme	entation	1,300	0

Community and Economic Development CSA
Rent Stabilization and Tenant Protection Core Service

Apartment Rent Ordinance Administration Program

This action adds \$1,300 in one-time funding for two new interfaces to the current Revenue Results system that will enhance the Finance Department Revenue Division's collection work offset by the Apartment Rent Ordinance Fee Program which uses the AMANDA permit system to bill Apartment Rent Ordinance related fees. The Revenue Results program serves as both the City's general accounts receivable billing and collection system. The application underwent a significant upgrade in October 2017. Phase two of the upgrade will require additional modules and programming to incorporate two new interfaces. The first interface provides a delinquent fire permits function for the Fire Department, as recommended by the City Auditor. The second interface adds custom tabs and fields for the Planning, Building and Code Enforcement Department to enhance the functionality of the collection system. Recommendations are also found in the Fire Department's Development Fee Program and Planning, Building and Code Enforcement Department's Multiple Housing Permit Fee Program to offset the cost of this project. (Ongoing costs: \$0)

#### 7. Homeless Services Staffing

1.00 0

0

Community and Economic Development CSA Homeless Interventions and Solutions Core Service Homeless Outreach and Case Management Program

This action makes permanent 1.0 Development Officer position to continue supporting the homeless program. A two-year limit-dated position was added in 2016-2017 to focus on issues associated with siting homeless housing and to implement several new programs including warming centers, church shelters, mobile hygiene services, and other homeless services. This position has become critical in the continued support for these services and the other Homeless Program functions, such as coordinating with the County and stakeholders on new homeless enrollment referrals and employment opportunities for the Rapid Rehousing Program. Making this position permanent will enable the City to maintain its innovative programs to prevent and end homelessness. This position is funded by the Homeless Rapid Rehousing City-Wide appropriation, funded through the Multi-Source Housing fund through June 30,2019. (Ongoing costs: \$0)

# **Budget Changes By Department**Personal Services and Non-Personal/Equipment

2018-2019 Proposed Budget Changes	Positions	All Funds (\$)	General Fund (\$)
8. Federal Grant Program Staffing	(0.50)	(23,428)	(5,921)

Community and Economic Development CSA
Neighborhood Capital Investment and Public Services Core Service

Place-Based Neighborhood Strategy and Community Development Block Grant-Infrastructure Investments Programs

This action adds 1.0 Analyst position funded by the Community Development Block Grant (CDBG) (75%) and the General Fund (25%), offset by the elimination of 1.0 Staff Specialist funded by CDBG and 0.5 Community Activity Worker funded by the General Fund. Recent audits by the Federal Department of Housing and Urban Development identified findings, concerns and corrective actions needed to comply with carious grant regulatory requirements. The Analyst position will assist with contracts, capital project management and reimbursements allowing more senior staff to address these findings, concerns, corrective actions and to develop programmatic standards, and implement policy to improve ongoing management of the Grants. In addition, this position will support the contract management for programs supported by the General Fund. (Ongoing savings: \$14,233)

#### 9. Print Management (4,129) 0

Community and Economic Development CSA
Affordable Housing Portfolio Management Core Service
Affordable Housing Production and Preservation Core Service
Homeless Interventions and Solutions Core Service
Strategic Support – Community & Economic Development Core Service
Affordable Housing Development Loans, Homeless Outreach and Case Management, Housing Management and Administration and Loan Compliance Programs

This action reduces the non-personal/equipment budget in 2018-2019 by \$4,129 to reflect savings from the implementation of a City-wide print management solution that will control print costs and minimize waste across the 220 multi-function devices the City operates. The new software will provide defaults to non-color and duplex printing that reduce color usage and paper consumption. The project will be implemented in January 2019 and projected savings of approximately \$4,129 in the first year and \$8,258 thereafter are anticipated to be realized. (Ongoing savings: \$8,258)

2018-2019 Proposed Budget Changes Total	8.50	1,391,262	125,893

## **Performance Summary**

### **Community Development and Investment**

#### Performance Measures

	2016-2017 Actual	2017-2018 Target	2017-2018 Estimated	2018-2019 Target
Reduction in the number of homeless individuals from prior two years <sup>1</sup>	(287)	165	N/A	300
% of tenant/landlord mediations that resulted in mutual agreement	67%	90%	77%	90%

<sup>&</sup>lt;sup>1</sup> This number is collected on a biennial basis.

	2016-2017 Actual	2017-2018 Forecast	2017-2018 Estimated	2018-2019 Forecast
Estimated number of homeless individuals <sup>1</sup> :				
<ul> <li>chronically homeless</li> </ul>	1.205	1.300	N/A	1.300
- non-chronically homeless	3,145	2,600	N/A	3,000
# of homeless individuals who secured new permanent housing:				
- chronically	249	300	300	350
- non-				
chronically	1,108	700	1,000	1,100
# of unduplicated mobilehome and apartment	5,920	2,600	4.670	4.000
clients served by the Rental Rights and Referrals Program	3,020	_,,	.,0.0	.,000

<sup>&</sup>lt;sup>1</sup> This number is collected on a biennial basis.

# **Performance Summary**

### **Housing Development and Preservation**

#### Performance Measures

		2016-2017 Actual	2017-2018 Target	2017-2018 Estimated	2018-2019 Target
<b>©</b>	% of annual target achieved for production of affordable housing/# of units	45% (157)	100% (183)	35% (64)	100% (225)
\$	% of all rehab program funds that are loaned versus granted	100%	90%	100%	100%
8	Cumulative ratio of non-City funds to City funds over the last five years in the New Construction Program		2.60:1	2.50:1	2.20:1
R	% of rehabilitation and mobilehome clients satisfied or very satisfied based on overall service	90%	85%	90%	90%

	2016-2017	2017-2018	2017-2018	2018-2019
	Actual	Forecast	Estimated	Forecast
# of affordable housing units completed in the fiscal year	157	313	63	225
Average per-unit subsidy in funding commitments for new construction projects (\$)	\$130,000	\$255,000	\$126,000	\$125,000
# of rehabilitation projects completed: - Rehabilitation projects - Minor repair Total	11	10	12	12
	350	175	350	350
	361	185	362	362

#### **Performance Summary**

#### **Neighborhood Development and Stabilization**

#### Performance Measures

		2016-2017 Actual	2017-2018 Target	2017-2018 Estimated	2018-2019 Target
<b>©</b>	% of CDBG-funded projects meeting all stated outcomes: - City projects - Non-City projects	90% 95%	90% 90%	90% 90%	90% 90%
•	% of CDBG invoices processed within 30 days of receipt of all required documentation	90%	90%	90%	90%
•	% of CDBG contracts completed by July 1	0%¹	70%	40% <sup>1</sup>	50%
\$	% of all non-mobilehome rehabilitation project funds approved within place-based neighborho	0%² ods	25%	25%²	25%

<sup>&</sup>lt;sup>1</sup> Due to delays in the Request for Proposals (RFP) process, no contracts were completed by July 1, 2016; however, 40% were completed by July 2017. Approximately 50% of the contracts are expected to be completed by July 1, 2018.

	2016-2017 Actual	2017-2018 Forecast	2017-2018 Estimated	2018-2019 Forecast
# of single family Loan Management transactions (refinances, subordinations, assumptions, payoffs)	186	120	180	180
# of non-mobilehome rehabilitation projects completed in targeted neighborhood areas	O <sup>1</sup>	6	10 <sup>1</sup>	12

<sup>&</sup>lt;sup>1</sup> The non-mobilehome rehabilitation program was set to complete in 2015-2016, but the projects in place-based neighborhoods remained outstanding resulting in continuation of this program into 2016-2017. Due to the 2017 Coyote Creek Flood, this program was temporarily reactivated to assist with recovery efforts. The majority of the flooded areas were within place-based neighborhoods.

<sup>&</sup>lt;sup>2</sup> The non-mobilehome rehabilitation program was set to complete in 2015-2016, but the projects in place-based neighborhoods remained outstanding resulting in continuation of this program into 2016-2017. Due to the 2017 Coyote Creek Flood, this program was temporarily reactivated to assist with recovery efforts. The majority of the flooded areas were within place-based neighborhoods.

# **Performance Summary**

### **Strategic Support**

#### Performance Measures

		2016-2017 Actual	2017-2018 Target	2017-2018 Estimated	2018-2019 Target
<u></u>	Monetary default rate of loan portfolio by				
•	category:				
	% of total loan principal:				
	Project Loans	0%	0%	0%	0%
	2. Rehabilitation Loans	0%	0%	0%	0%
	3. Homebuyer Loans	1%	1%	1%	1%
	% of total loans:				
	1. Project Loans	0%	0%	0%	0%
	2. Rehabilitation Loans	0%	0%	0%	0%
	3. Homebuyer Loans	1%	1%	1%	1%
•	% of portfolio units brought into compliance with safe and sanitary condition requirements within 90 days	60% <sup>1</sup>	75%	80%	75%

 $<sup>^{1}</sup>$  Due to vacancies within the department, inspection staff was unavailable for the majority of the year.

	2016-2017 Actual	2017-2018 Forecast	2017-2018 Estimated	2018-2019 Forecast
Size of Housing Department loan portfolio by				
category:				
Total loan principal (\$):				
Project Loans	\$663,436,490	\$687,000,000	\$670,000,000	\$690,000,000
Rehabilitation Loans	\$12,600,000	\$10,000,000	\$10,000,000	\$9,500,000
3. Homebuyer Loans	\$61,000,000	\$55,000,000	\$55,000,000	\$50,000,000
Total	\$682,136,490	\$752,000,000	\$735,000,000	\$835,500,000
Total number of loans:				
Project Loans	173	172	174	177
Rehabilitation Loans	327	275	275	250
3. Homebuyer Loans	1,083	900	900	850
Total	1,583	1,347	1,349	1,277
# of major projects in loan portfolio inspected annually				
- Projects	48 <sup>1</sup>	50	81	90
- Units	888	930	1,498	1,620
# of City facilitated affordable rental units	18,050	18,225	18,225	18,375
# of deed restricted for-sale homes	1,750	1,750	1,750	1,750

<sup>&</sup>lt;sup>1</sup> Due to vacancies within the department, inspection staff was unavailable for the majority of the year.

# **Departmental Position Detail**

Position	2017-2018 Adopted	2018-2019 Proposed	Change
Account Clerk I	1.00	1.00	-
Accountant II	1.00	1.00	-
Accounting Technician	1.00	1.00	-
Administrative Assistant	1.00	1.00	-
Administrative Officer	1.00	1.00	-
Analyst I/II	9.00	16.00	7.00
Building Rehabilitation Inspector II	3.00	3.00	-
Building Rehabilitation Supervisor	1.00	1.00	-
Community Activity Worker FT	1.00	0.00	(1.00)
Community Activity Worker PT	0.50	0.00	(0.50)
Community Programs Administrator	1.00	1.00	-
Community Services Supervisor	1.00	1.00	-
Deputy Director	2.00	2.00	-
Development Officer	10.00	10.00	-
Development Specialist	5.00	5.00	-
Development Specialist PT	0.50	0.50	-
Director of Housing	1.00	1.00	-
Division Manager	2.00	3.00	1.00
Housing Policy and Plan Administrator	2.00	3.00	1.00
Information Systems Analyst	1.00	1.00	-
Office Specialist II	3.00	4.00	1.00
Program Manager II	1.00	0.00	(1.00)
Public Information Manager	0.00	1.00	1.00
Public Information Representative II	0.00	2.00	2.00
Senior Accountant	1.00	1.00	-
Senior Analyst	1.00	2.00	1.00
Senior Development Officer	7.00	7.00	-
Senior Systems Applications Programmer	1.00	1.00	-
Staff Specialist	6.00	6.00	-
Student Intern PT	1.00	1.00	-
Total Positions	66.00	77.50	11.50