

Memorandum

TO: PUBLIC SAFETY, FINANCE AND

STRATEGIC SUPPORT COMMITTEE

FROM: Jennifer A. Maguire

SUBJECT: BI-MONTHLY FINANCIAL REPORT

FOR JULY/AUGUST 2011

DATE: October 12, 2011

Approved

Date

10/12/11

The Bi-Monthly Financial Report for July/August 2011 was jointly prepared by the City Manager's Budget Office and the Finance Department and is presented for the Public Safety, Finance and Strategic Support Committee's review.

OVERVIEW

Through the first two months of the fiscal year, revenues and expenditures are generally tracking close to the budgeted estimates in all City funds. The Administration will continue to closely monitor economic conditions and the performance in all City funds, bringing forward budget adjustments to the City Council during the year if necessary. Following are key highlights in this report:

- While it is very early in the fiscal year, revenues are generally tracking within estimated levels in the General Fund. Based on actual 2010-2011 performance and updated information, there are a limited number of revenue adjustments recommended in the 2010-2011 Annual Report.
 - An upward adjustment of \$6.2 million to the Sales Tax estimate is recommended to recognize additional revenue generated from the fourth quarter 2010-2011 and higher estimated collections based on the adjusted starting point for 2011-2012.
 - A downward adjustment of \$1.4 million to the Property Tax revenue estimate is recommended to reflect lower anticipated collections in the Secured, SB813, Unsecured, and Homeowners' Exemption Subvention categories based on the latest projections provided by the County of Santa Clara Controller-Treasurer's Office.
 - A net reduction of \$700,000 to the Revenue from the State of California/Motor Vehicle In-Lieu revenue estimate is recommended to reflect a decrease of \$2.8 million accounting for the recent State approved bill (SB 89) which eliminated these payments ongoing beginning in 2011-2012. This reduction is partially offset by a one-time addition of \$2.1 million received by the State in July 2011 recognizing a true-up payment that accounted for underpayments in prior years (2006-2007 through 2009-2010).
 - Reductions are also recommended for the Commercial Solid Waste Franchise Fee (down \$400,000) and the Disposal Facility Tax (down \$200,000) revenue estimates to reflect lower actual collections in 2010-2011 and the downward collection trends in these categories.

October 12, 2011

Subject: Bi-Monthly Financial Report for July/August 2011

Page 2

OVERVIEW (CONT'D.)

- While departments are generally tracking close to budgeted levels, there are a few departments with higher than anticipated personal services expenditures through August. For the Fire Department, an increase of \$760,000 to the personal services budget is recommended as part of the 2010-2011 Annual Report actions to address higher than anticipated overtime expenditures required to maintain staffing levels this summer.
- Development-related revenues in the General Fund as well as the development-related taxes are generally tracking to meet budgeted estimates. Construction and Conveyance Taxes are also tracking close to the budgeted estimate.
- In June 2011, the Governor signed Assembly Bill XI 26, which approves the dissolution of redevelopment agencies throughout the State and Assembly Bill XI 27, which enables cities and counties to retain their redevelopment agencies by paying a specified amount to the State as established by a formula. Both bills have a significant fiscal impact to the Low and Moderate Income Housing Fund, which may result in 20% tax increment revenues being pledged to existing obligations. If the redevelopment agencies do dissolve, the Low and Moderate Income Housing Fund will need to be rebalanced by potentially eliminating positions, shifting program costs to other Housing funds, and reducing non-personal/equipment funding for projects. No adjustments to rebalance the fund are recommended at this time because the California Supreme Court granted a Stay pending the Court's ruling on the dissolution of redevelopment agencies throughout the State.
- The Norman Y. Mineta San José International Airport (SJC) has enplaned and deplaned 1.5 million passengers through the first two months of the fiscal year, an increase of 0.5% from the figures reported through August of the prior year.
- Current economic conditions point to continued weak performance through 2011-2012. On a
 national level, the rate of economic growth has been trending downwards and, according to
 the September 2011 UCLA Anderson Forecast, the U.S. economy has stalled. The
 Administration will closely monitor the performance of the City's economically sensitive
 revenues to identify any changes in collection trends.
- The Administration will continue to report to the City Council any and all significant developments through this reporting process.

October 12, 2011

Subject: Bi-Monthly Financial Report for July/August 2011

Page 3

OVERVIEW (CONT'D.)

Economic Environment

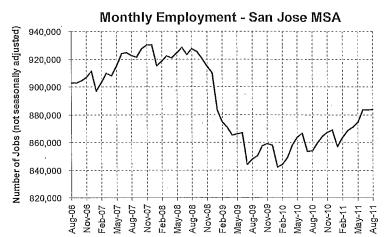
According to the September 2011 UCLA Anderson Forecast, the U.S. economy has stalled. "To be sure, it has not gone backward into recession, but there is certainly no forward momentum and our outlook is far worse than just three months ago. In fact, given the surprisingly weak revised data for the first half of the year, we expect that in the five quarter period ending in the first quarter of 2012, economic growth will average a decidedly weak 0.9%. If there ever were an economy operating at 'stall speed', this one is it."

Consumer confidence also remains weak. The Conference Board Consumer Confidence Index declined sharply in August 2011 and remained essentially unchanged in September 2011. Says Lynn Franco, Director of The Conference Board Consumer Research Center: "The pessimism that shrouded consumers last month as spilled over into September. Consumer expectations, which had plummeted in August, posted a marginal gain. However, consumers expressed greater concern about their expected earnings, a sign that does not bode well for spending. In addition, consumers' assessment of current conditions declined for the fifth consecutive month, a

sign that the economic environment

remains weak."

In this region, the economic indicators show mixed results. The August 2011 employment level in the San Jose Metropolitan Statistical Area (MSA) of 883,900 was 3.5% above the August 2010 level of 853,900. This employment level, however, remains below the recent peak of 930,500 experienced in December 2007.



Unemployment Rate (Unadjusted)

	Aug. 2010	Jul. 2011	Aug. 2011
San Jose Metropolitan Statistical Area*	11.2%	10.4%	10.0%
State of California	12.5%	12.4%	11.9%
United States	9.5%	9.3%	9.1%

* San Benito and Santa Clara Counties

Source: California Employment Development Department.

The San José metropolitan area continues to experience double-digit unemployment, though the August 2011 unemployment rate of 10.0% represents a slight decline from the July 2011 rate of 10.4% and is also lower than the 11.2% rate experienced a year ago. In this region, the August 2011 unemployment rate is less than the unadjusted unemployment rate for the

State, but remains above the nation, which has a current unadjusted unemployment rate of 9.1%.

October 12, 2011

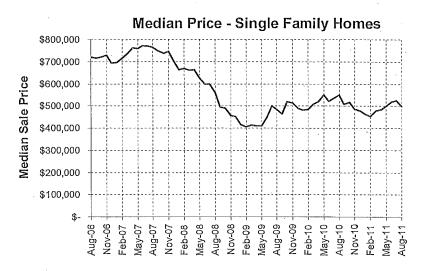
Subject: Bi-Monthly Financial Report for July/August 2011

Page 4

OVERVIEW (CONT'D.)

Through August, permit valuation for residential construction activity is below prior year levels; however, permit valuation for commercial and industrial construction activity are tracking above last year. Permits for only 41 dwelling units have been issued through August, which is well below 249 units issued in the first two months of last fiscal year. Commercial activity is higher with valuation for commercial permit activity at \$41.0 million through August, compared to \$36.8 million through the same period last year. Industrial permit activity is up significantly with valuation at \$47.4 million through August, compared to \$8.0 million collected through the same period last year. The increases in commercial and industrial permit activity are primarily due to alterations, as new construction activity remains weak. This permit activity drives the revenue collection in several construction tax categories and is an indicator of future activity for several other categories, such as the storm and sanitary sewer system fees.

August, Through housing activity remains weak. August 2011 median singleprice family home of \$500,000 is down 9.1% from the August 2010 price of \$550,000. This marks the eleventh consecutive month in which the median singlefamily home price dropped compared to the same month in the previous year.



Another indication of the slow

housing market is the average days-on-market for single-family and multi-family dwellings, which has increased from 65 days in August 2010 to 74 days in August 2011. Further, the average days-on-market for the past 9 months was 88 days, a 37.0% increase compared to the 64 days during the same time period for the prior year. On a positive note, the number of property transfers (sales) for all types of residences totaled 747 in August 2011, representing an increase of approximately 9.7% from the 681 sales that occurred in August 2010.

The slow pace of recovery from the economic recession is expected to dampen growth in the City's economically sensitive revenue categories. Economic conditions will continue to be closely monitored and will be factored into the assessment of the City's performance in 2011-2012 as well as development of the 2013-2017 General Fund Forecast.

October 12, 2011

Subject: Bi-Monthly Financial Report for July/August 2011

Page 5

GENERAL FUND

REVENUES

General Fund revenues through August 2011 totaled \$175.0 million. Although this represents an increase of \$51.1 million from the August 2010 level of \$123.9 million, both totals include borrowing proceeds from the Tax and Revenue Anticipation Notes (TRANs) issued for cash flow purposes. Through August 2011, \$100.0 million has been issued compared to the \$40.0 million issued by this time in 2010, representing a difference of \$60.0 million. Factoring out the TRANs issuance, General Fund revenues totaled \$75.0 million through August 2011 and \$83.9 million through August 2010 – a decrease of \$8.9 million (10.6%) from the prior fiscal year.

Several categories are currently tracking below the prior year level, including Telephone Line Tax, Fines, Forfeitures and Penalties, Revenue from Local Agencies, Revenue from the Federal Government, and Transfers and Reimbursements. These lower collections were primarily due to reductions in these budgeted line items. The lower collections in these categories were partially offset by higher collections in a number of categories, including Property Tax, Sales Tax, Transient Occupancy Tax, Franchise Fees, Licenses and Permits, Business Tax, Use of Money and Property, Revenue from the State, Departmental Charges, and Other Revenues. However, for several of these categories, the higher collection level is primarily the result of differences in the timing of payments, true-up adjustments from the prior year, or one-time payments rather than growth attributed to 2011-2012 activity.

While it is early in the fiscal year, General Fund revenues are generally tracking to meet budgeted estimates. Based on current tracking and actual performance in 2010-2011, some revenue adjustments are recommended in the 2010-2011 Annual Report including a \$6.2 million increase in Sales Tax (as discussed later in this report), partially offset by decreases to Property Tax (\$1.4 million), Revenue from the State of California Motor-Vehicle In-Lieu (\$700,000), Franchise Fees (\$400,000), and Business Tax (\$200,000). Collections will continue to be carefully monitored to determine if further adjustments to revenue estimates are necessary. It should be noted that in 2011-2012 there is no Economic Uncertainty Reserve, while in 2010-2011, \$9.0 million was available as a source of funding to offset downward adjustments, if necessary. Included in the 2010-2011 Annual Report is the recommended establishment of the 2012-2013 Future Deficit Reserve in the amount of \$11.6 million.

The following discussion highlights General Fund revenue activities through August.

KEY GENERAL FUND REVENUES

Property Tax	\$ 201,454,000	\$ 940,711	\$ 178,893
Revenue	Estimate	Actual	Collections
	2011-2012	YTD	Prior YTD

The Property Tax category consists of Secured Property Tax, Unsecured Property Tax, SB 813 Property Tax (retroactive collections back to the point of sale for reassessments of value due to property resale), and Homeowners Property Tax Relief. Through August, \$941,000 has been

October 12, 2011

Subject: Bi-Monthly Financial Report for July/August 2011

Page 6

GENERAL FUND (CONT'D.)

received, reflecting only 0.5% of the budget for this category. The increase from the prior year was the result of higher Unsecured Property Tax and SB 813 Property Tax collections.

For 2011-2012, the Adopted Budget estimate for Secured Property Taxes of \$183.6 million allows for a 1.1% increase from the 2010-2011 actual collections. While no actual payments had been received through August for the Secured Property Tax, the County of Santa Clara has provided a preliminary Secured Property Tax estimate of \$183.3 million for 2011-2012 that indicates an increase of 0.9% from the actual 2010-2011 collection level of \$181.7 million. To adjust for the lower anticipated collection level in 2011-2012, a \$327,000 reduction to the Secured Property Tax revenue estimate is recommended as part of the 2010-2011 Annual Report actions, bringing the budget estimate to \$183.3 million. The 2011-2012 collections are based on the value of property assessed on January 1, 2011, with any tax roll corrections. In developing this most recent estimate, the County has made a projection on the value of downward adjustments that will be made during the year, which is higher than in prior years. Because tax roll adjustments are still occurring and will continue to take place until the end of May 2012, the Budget Office will continue to work with the County to monitor actual performance and estimate year-end collections.

In the Unsecured Property Tax category, the largest payment is received in October of each year. The revenue received through August (\$764,000) accounts for the final reconciliation of the 2010-2011 fiscal year. In 2010-2011, this true-up payment for the prior fiscal year totaled \$179,000. Based on preliminary information from the County, collections in this category may fall slightly below the budgeted estimate of \$11.5 million. To adjust for the lower anticipated collection level in 2011-2012, a \$346,000 reduction to the Unsecured Property Tax revenue estimate is recommended as part of the 2010-2011 Annual Report actions, bringing the budget estimate to \$11.1 million. This adjustment will allow for a 1.8% increase in 2011-2012 from actual 2010-2011 receipts of \$10.9 million.

For the SB 813 Property Tax category, collections totaled \$176,000 through August, while no payments had been received last year at this time. Collections in 2010-2011 were significantly impacted by a backlog of refunds related to home sales in prior years. In 2011-2012, it was assumed that collections would return to normal levels. Based on the most recent information from the County, collections are projected to total \$2.3 million in 2011-2012, up from the \$1.1 million in 2010-2011. However, this estimated 2011-2012 collection level is below the \$3.0 million estimated for this category in the 2011-2012 Adopted Budget. Based on the latest projection from the County, a downward adjustment of \$656,000 is recommended as part of the 2010-2011 Annual Report actions.

Based on the latest estimate from the County, the Homeowners Property Tax Relief revenue is projected to total \$1.07 million in 2011-2012, which is slightly below the \$1.1 million currently budgeted for this category. To bring the revenue estimate in line with the current projection from the County, a downward adjustment of \$30,000 is recommended as part of the 2010-2011 Annual Report actions.

October 12, 2011

Subject: Bi-Monthly Financial Report for July/August 2011

Page 7

GENERAL FUND (CONT'D.)				
	2011-2012	YTD	Prior YTD	
Revenue	<u>Estimate</u>	Actual	Collections	
Sales Tax	\$ 140,906,000	(\$ 557,306)	(\$ 2,801,651)	

The Sales Tax category includes General Sales Tax and Proposition 172 Sales Tax. General Sales Tax receipts through August still reflected a negative amount of \$557,000 due to the 2010-2011 year-end accrual to account for the last quarter of 2010-2011. The current receipts do not yet reflect actual performance in 2011-2012. Information on the first quarter collections for this fiscal year will not be received until late December.

In 2010-2011, collections of \$133.9 million were 8.6% above the 2009-2010 collection level of \$123.3 million. This increase reflected actual growth in the first three quarters of 11.7% (1st quarter), 10.4% (2nd quarter) and 3.5% (third quarter) and estimated growth of approximately 1% for the last quarter (as this quarter is being compared to the prior year quarter which experienced growth of 13%) combined with prior year true-up adjustments. Because a three-month lag exists between the period of sales activity and when the City receives its quarterly Sales Tax allocation, the fourth quarter (April through June) was accrued to 2010-2011 based on the 1.0% growth projection. Since the accrual was processed, the City received information on San José's performance in the last quarter of 2010-2011, representing sales activity for April through June 2011. This data, received in September, showed an increase of 11.7% from the same quarter in the prior year. This higher growth rate generated an additional \$2.6 million in revenue that will be reflected in the 2011-2012 sales tax figures. Similar trends were also experienced by Santa Clara County (up 16.1%), and the San Francisco Bay Area (up 10.8%), Northern California (up 11.7%), and the State as a whole (up 10.3%).

The City's Sales Tax consultant, MuniServices Company, recently provided the City with economic performance data, which is considered to be a more accurate measure of the actual sales tax activity in San José for a particular period. This growth analysis measures sales tax receipts, excluding State and county pools and adjusts for anomalies, payments to prior periods, and late payments. On an economic basis, sales tax receipts increased 8.3% in the fourth quarter of 2010-2011 (April through June). This increase was the result of growth in every economic sector except the small Miscellaneous category.

October 12, 2011

Subject: Bi-Monthly Financial Report for July/August 2011

Page 8

GENERAL FUND (CONT'D.)

Sales Tax Economic Performance April 2011 – June 2011

Economic Sector	% of Total Revenue	% Change from 4th Quarter 2010-2011 to 4th Quarter 2009-2010
General Retail	27.9%	7.3%
Business to Business	23.8%	8.0%
Transportation	22.7%	13.4%
Food Products	15.6%	4.1%
Construction	9.4%	9.4%
Miscellaneous	0.6%	(11.9%)
Total	100.0%	8.3%

The sales tax growth experienced in the last two quarters of 2010-2011 was higher than assumed in the development of the 2011-2012 Adopted Budget. To reflect this higher starting point and the additional one-time true-up revenue received in 2011-2012, a \$6.2 million increase to the 2011-2012 General Sales Tax revenue estimate is recommended in the 2010-2011 Annual Report. This adjustment brings the General Sales Tax estimate to \$143.0 million and allows for 2% economic growth in 2011-2012 over the actual 2010-2011 collections and accounts for additional one-time funding in 2011-2012 as a result of true-up adjustments from 2010-2011. The City's Sales Tax performance will be closely monitored in 2011-2012 to determine if any additional adjustments are necessary to the budgeted estimate.

Through August, the Proposition 172 Sales Tax receipts of \$394,000 were tracking 1.7% above the 2010-2011 collection level of \$388,000 through the same period. The 2011-2012 budgeted estimate of \$4.1 million requires growth of 1.1% over the prior year collection level.

Transient Occupancy Tax	\$ 7,202,000	\$ 865,833	\$ 531,967
Revenue	Estimate	Actual	Collections
	2011-2012	YTD	Prior YTD

Through August, Transient Occupancy Tax (TOT) collections of \$866,000 were tracking 62.8% above the prior year collection level of \$532,000 for the same period. The primary reason for this positive revenue variance is the difference in prior year accruals between the two years. Factoring out that difference, actual TOT receipts are up approximately 9.0% from the August 2010 level. The 2011-2012 budget assumed an increase of 1.8% from the 2010-2011 estimated level. As a result of higher than anticipated 2010-2011 collections, the 2010-2011 budget now allows for a decline of 0.3%. It is anticipated that TOT receipts will achieve or exceed the budget revenue estimate of \$7.2 million by year-end.

October 12, 2011

Subject: Bi-Monthly Financial Report for July/August 2011

Page 9

GENERAL FUND (CONT'D.)

Through August, the average hotel occupancy rate at the 14 major hotels was 59.4%, a slight improvement from the 58.6% occupancy rate for the same period in 2010-2011. For the same 14 hotels, the average daily room rate through August was \$112.92, up slightly from the \$110.12 room rate for the same period in 2010-2011. The year-to-date average revenue-per-available room (RevPAR) metric of \$67.02 represents an increase of 3.8% from the prior year level.

Utility Tax	\$ 88,035,000	\$ 7,515,767	\$ 7,519,951
Revenue	Estimate	Actual	Collections
	2011-2012	YTD	Prior YTD

Through August, Utility Tax receipts of \$7.5 million were tracking at last year's collection level. However, the 2011-2012 budgeted estimate assumes an increase of 0.2% from the prior year.

In the Electric Utility Tax category, collections of \$3.3 million were tracking 14.7% below the prior year level of \$3.9 million through August. Although the majority of the negative variance reflects the impact of end-of-year accruals, adjusted collections still fell below the prior year level by 5.0%. When the 2011-2012 Adopted Budget was developed, it was assumed that growth of 1.2% would be realized in 2011-2012 over the estimated 2010-2011 collection level. However, as 2010-2011 year end actuals of \$39.1 million exceeded estimated levels of \$38.9 million, growth of only 0.5% from the actuals is needed to meet the budgeted estimate of \$39.3 million. While not reflected in the data through August, actual receipts in September showed improvement and are now tracking close to the budgeted estimate.

In the Gas Utility Tax category, receipts of \$578,000 were tracking 21.6% above the prior year level of \$475,000 through August. Factoring out year-end accruals, the adjusted growth in 2011-2012 is 18.9%. The budgeted estimate of \$8.8 million requires growth of 0.9% from the actual 2010-2011 collection level. The 2011-2012 budgeted estimate assumed that Gas rates will increase in 2011-2012, but that reductions in usage will partially offset the effect of the rate increases. Collections in the next several months will provide a much better indicator of receipts in this category since approximately two-thirds of the revenue in this category is typically collected in the second half of the year.

Collections of \$992,000 in the Water Utility category are tracking 21.3% above the prior year level of \$818,000. Almost all of this growth, however, was the result of year-end accrual differences. Adjusting for accruals, year-to-date collections increased 1.1% above the prior year level. The 2011-2012 estimate of \$9.2 million was based on growth of 5.7% based on projected rate increases of 5.8% in January 2012 with usage levels remaining flat. However, because revenues in 2010-2011 ended the year below the estimated collection level, an increase of 7.1% is now needed to achieve the budgeted estimate. It should be noted that this category is always subject to fluctuations related to the amount of precipitation received, particularly in the spring.

October 12, 2011

Subject: Bi-Monthly Financial Report for July/August 2011

Page 10

GENERAL FUND (CONT'D.)

Collections in the Telephone Utility Tax category of \$2.6 million were tracking 12.6% above the prior year collection level of \$2.3 million. This increase, however, was entirely due to accrual differences between the two fiscal years. Factoring out accrual differences, Telephone Utility Tax collections are tracking at the 2010-2011 levels. The 2011-2012 Adopted Budget estimate of \$30.8 million assumed no increase from the estimated 2010-2011 collections as a result of current collection trends and the drop in Telephone Utility Tax as a result of the migration of voice service from landline to wireless, intense price competition in the wireless arena, and bundling of services with internet access to qualify for a federal exemption from state and local taxation. However, because 2010-2011 actual collections of \$31.5 million exceeded the estimate used to develop the 2011-2012 Adopted Budget, collections in this category can now decrease slightly (2.3%) in 2011-2012 from the actual 2010-2011 collections.

Based on the current collection trends, Utility Tax receipts are tracking close to budgeted estimates. The City Manager's Budget Office and the Finance Department will continue to monitor Utility Tax revenues closely, and bring forward any adjustments if necessary.

Business Taxes	\$ 38,795,000	\$ 5,124,213	\$ 4,946,484
Revenue	Estimate	Actual	Collections
	2011-2012	YTD	Prior YTD

This category consists of the following: Business Tax, Cardroom Tax, Marijuana Business Tax, and Disposal Facility Tax. Through August, overall collections of \$5.1 million are tracking 3.6% above the prior year collection level of \$4.9 million, reflecting higher collections in the Cardroom and Marijuana Business Tax categories, partially offset by lower collections in the Business Tax and Disposal Facility Tax categories.

Cardroom Tax receipts of \$1.3 million through August were 21.5% above the prior year level of \$1.0 million. This increase from the prior year primarily reflects the impact of the Cardroom Tax ballot measure that was approved by the voters in June 2010. The ballot measure increased the Cardroom Tax rate from 13% to 15% and increased the maximum number of card tables from 80 to 98. The new rates went into effect on August 13, 2010, so were not reflected in the collections through August (which reflect July activity) last year. Based on current collection trends and actual 2010-2011 receipts of \$14.8 million, Cardroom Tax revenue is expected to meet or exceed the 2011-2012 budgeted estimate of \$14.4 million.

Marijuana Business Tax receipts of \$332,000 through August 2011 reflected collections for July 2011. When adjusted for accruals, approximately \$349,000 in revenues were earned. Based on current collection trends, Marijuana Business Tax revenue is tracking above the 2011-2012 budgeted estimate of \$2.5 million. However, revenue collections in this category may be impacted by pending federal actions against medical marijuana collectives and the changes to the Medical Marijuana Regulatory Program ordinance approved by the City Council on September 13, 2011.

October 12, 2011

Subject: Bi-Monthly Financial Report for July/August 2011

Page 11

GENERAL FUND (CONT'D.)

Business Tax receipts of \$2.7 million were 9.1% below the prior year level of \$2.9 million. The 2012-2012 Adopted Budget estimate of \$11.0 million represents an increase of 0.5% from actual receipts in 2010-2011. In the development of the 2011-2012 Adopted Budget, it was assumed that receipts would remain flat over the prior year; however, actual receipts in 2010-2011 totaled \$10.9 million. Revenues will continue to be monitored closely though at this time are anticipated to meet the 2011-2012 budgeted estimate by year end.

Disposal Facility Tax revenue of \$875,000 through August is tracking 11.4% below the prior year level of \$987,000. The 2011-2012 Adopted Budget estimate of \$10.9 million allows for a decline of only 1.6% in this category. In the development of the 2011-2012 Adopted Budget, it was assumed that collections would drop 3.1% from the 2010-2011 estimated collection level of \$11.3 million. However, actual receipts in 2010-2011 totaled \$11.1 million. To adjust for the lower starting point in 2011-2012 and to account for the continued downward collection trend in this category, the 2010-2011 Annual Report includes a recommendation to reduce this revenue estimate by \$200,000, allowing for a 3.4% drop from actual 2010-2011 collections.

Licenses and Permits	34,567,094	\$ 8,518,795	\$ 7,512,048
Revenue	Estimate	Actual	Collections
	2011-2012	YTD	Prior YTD

This category includes Building Permits, Fire Permits, and Other Licenses and Permits. Through August, Licenses and Permits revenue of \$8.5 million tracked 13.4% above the prior year level of \$7.5 million. The 2011-2012 budget estimate, however, allows for a decline of 10.8% from the 2010-2011 collection level. Development-related activity experienced very strong growth in 2010-2011 due primarily to a surge in collections in December 2010 resulting primarily from two new housing developments in North San Jose. Because this unusually high collection level is not expected to continue in 2011-2012, the revenue estimates for the development-related revenues in Building and Fire allow for a decline from the 2010-2011 collection levels.

Following is a discussion of the major components of this category.

Building Permit revenues of \$3.3 million through August is tracking 6.1% below the 2010-2011 collection level of \$3.6 million for the same period, but above the budgeted estimate. The 2011-2012 budgeted revenue estimate allows for a drop of 26.1% in this category. Revenues in building plan check, electrical permit, and permit processing categories are tracking above estimated levels. Strong revenue receipts are being driven by an increase in commercial and industrial permits, offset by slow residential activity. It is anticipated that Building Permit revenues will achieve, and may exceed, the budget estimate.

October 12, 2011

Subject: Bi-Monthly Financial Report for July/August 2011

Page 12

GENERAL FUND (CONT'D.)

Through August, Fire Permit collections of \$2.5 million were tracking above estimated levels and 70.9% above the prior year receipts of \$1.5 million. The non-development related revenues of \$1.7 million were tracking well above the prior year level of \$891,000 due to the timing difference in billing for non-renewable permits. Non-development revenues are currently expected to meet the budgeted estimate of \$3.86 million by year-end. The development-related revenues of \$775,000 are tracking 35.3% above the prior year level, with increases in the non-renewable permits and plan check categories. While it is early in the fiscal year, development-related revenues are currently expected to meet the budgeted estimate of \$3.96 million. The Budget Office and Fire Department will continue to monitor both development and non-development revenues closely.

The Other Licenses and Permits collections of \$2.7 million are tracking 7.4% above the 2010-2011 collection level of \$2.5 million and are tracking within estimated levels. Growth of 23.5% is needed in 2011-2012 to meet the budgeted estimate, with almost 70.0% of this growth related to the new Medical Marijuana fees. These fees, however, have not yet been collected in 2011-2012.

Departmental Charges	\$ 29,576,872	\$ 6,863,447	\$ 6,111,274
Revenue	Estimate	Actual	Collections
	2011-2012	YTD	Prior YTD

Through August, Departmental Charges revenues of \$6.8 million were tracking 12.3% above the 2010-2011 collection level of \$6.1 million. The 2011-2012 Adopted Budget estimate, however, allows for a decline of 8.0% from the prior year actual receipts. The increase from the prior year reflects growth in several departmental charges categories, including Public Works, Transportation, Parks, Recreation, and Neighborhood Services, and Miscellaneous Departmental Charges, partially offset by lower collection in the Police Departmental Charges category. If current collection trends continue, overall Departmental Charges revenues should meet the budgeted estimate by year-end. Police Departmental Charges, however, may fall below the budgeted estimate of \$1.8 million due primarily to lower than estimated vehicle impound release fees.

Development-related revenues are currently tracking ahead of the prior year collection levels and are expected to meet the budgeted estimates. Through August, Planning Fee revenue of \$421,000 is 20.0% above the prior year collection level of \$351,000. The \$2.5 million adopted Planning Fee revenue estimate; however, allows for a drop of 6.8% from the prior year actuals. Overall revenue collections are tracking within estimated levels and it is anticipated that Planning Fee revenues will achieve or exceed the budget estimate.

Public Works revenues through August of \$993,000 are well above the prior year level of \$608,000. Revenues in most residential categories are tracking above estimated levels due to several single family and multi-family residential projects that were received in the first two months of 2011-2012. Non-residential revenues are performing below anticipated levels. At this

October 12, 2011

Subject: Bi-Monthly Financial Report for July/August 2011

Page 13

GENERAL FUND (CONT'D.)

time, collections are projected to meet the budgeted revenue estimate of \$4.8 million in the Development Fee Program. Due to the volatile nature of these revenues, the City Manager's Budget Office and Public Works Department will continue to monitor both development and utility revenues closely.

EXPENDITURES

Through August, General Fund expenditures (without encumbrances) of \$123.1 million were 12.0% below the prior year level of \$139.9 million. This decrease from the prior year is primarily due to lower departmental expenditures (personal services and non-personal/equipment down \$8.9 million), lower City-Wide Expenses (down \$4.3 million), and lower transfers to other funds (down \$4.0 million). Encumbrances of \$38.4 million were 2.0% below the prior year level of \$39.2 million. Expenditures and encumbrances (\$161.5 million) through August constitute 15.6% of the total 2011-2012 revised budgeted uses of funds (\$1.033 billion, including reserves; \$973.5 million, or 16.6%, excluding reserves). Overall, collections are tracking within estimated levels through August.

Through August, a few departments are experiencing higher than anticipated personal services expenditures, including the Office of Economic Development, the City Attorney's Office, and the Fire Department. In the 2010-2011 Annual Report, an upward adjustment of \$760,000 to the Fire Department personal services appropriation is recommended to address higher than anticipated overtime use to limit fire company brown-outs to only two companies. As the year progresses, expenditures will continue to be monitored closely to ensure they remain within budgeted levels however funding may need to be distributed by year end.

KEY GENERAL FUND EXPENDITURES

Police		\$300,134,229	\$42,808,341	\$ 45,382,528
Department		Budget	Actual	Actual
	ŧ	2011-2012	YTD	Prior YTD

On an overall basis, Police Department expenditures are tracking slightly below estimated levels. Personal Services expenditures of \$37.2 million tracked under anticipated levels (13.7% compared to the par of 13.8%). Overtime expenditures of \$1.1 million through August tracked below anticipated levels with 11.6% expended. The Department manages overtime usage through various reporting requirements and pre-approval processes in order to readily identify mandatory versus discretionary usage. The process has improved overtime tracking and helped reduce overall use of overtime. In addition to monitoring overall overtime usage, the Department limits how much overtime can be earned for pay versus compensatory time. The compensatory time balance at the end of August 2011 was 173,268 hours for sworn personnel. This represents a decrease of 17,596 hours (-9.2%) from the June 2011 balance of 190,864 as well as a 30,446 hour decrease (-14.9%) compared to the August 2010 balance of 203,714. The

October 12, 2011

Subject: Bi-Monthly Financial Report for July/August 2011

Page 14

GENERAL FUND (CONT'D.)

Budget Office and Police Department will continue to closely monitor Personal Services to ensure expenditures are within appropriated levels by year-end.

A total of \$5.6 million (23.5%) of the Department's Non-Personal/Equipment budget was expended or encumbered through August. Excluding the remaining balances for centrally-determined details, including electricity, gas, and vehicle operation and replacement, the Department has approximately \$7.1 million, or 72.9% of the non-centrally-determined appropriation available for the remainder of the fiscal year. The Budget Office and the Department will monitor expenditures closely to ensure expenditures are within appropriated levels by year-end.

Fire	\$158,838,536	\$ 22,665,774	\$ 24,195,715
Department	Budget	Actual	Actual
	2011-2012	YTD	Prior YTD

Overall, expenditures for the Fire Department were tracking within budgeted estimates through August, with 14.3% expended. Personal Services expenditures through August appear to be tracking within budgeted levels with \$20.8 million expended (13.7% compared to the par of 13.8%); however, this was due to lower than budgeted retirement expenditures. These retirement savings are not anticipated to remain as the retirement budget is expected to be fully expended by year-end. The Fire Department's Non-Personal/Equipment budget of \$7.5 million was 25.7% expended or encumbered through August, but is expected to end the year within the budgeted allocation.

Although expenditure levels are tracking within par primarily due to the artificial savings generated by lower than expected retirement contributions and the timing of SAFER-funded academies, overtime expenditures of \$1.1 million are tracking above estimated levels (25.7% compared to the par of 13.8%) through August. The higher overtime expenditure were due primarily to higher than anticipated absence rates than those used to develop the Flexible Brownout Plan that was approved as part of the 2011-2012 Adopted Operating Budget. The Flexible Brown-Out Plan was designed to have no more than two companies out of service at a time. Included in the 2010-2011 Annual Report is a recommended increase in overtime funding of \$760,000 in order to ensure the Department stays within its Personal Services appropriation by year-end while maintaining acceptable service response times. This additional funding would address overtime expenditures through August which were higher than anticipated as a result of higher than anticipated absence rates and vacancies at the Fire Engineer rank. The Fire Department will continue to implement overtime control measures and continue to monitor on a daily basis minimum staffing. The Budget Office along with the Fire Department will continue to monitor activity to ensure the department remains within its Personal Services appropriation. Overtime costs related to minimum staffing are expected to decline in mid-September with vacancies in the Fire Engineer rank filled and with 22 rehired Firefighters filling duty positions.

October 12, 2011

Subject: Bi-Monthly Financial Report for July/August 2011

Page 15

GENERAL FUND (CONT'D.)

Through August, the Fire Department was staffed with 161 filled Firefighter Paramedic positions (148 front-line Firefighter paramedics, 5 Supervisors, and 8 support) compared to the 139 front-line Firefighter Paramedics that are necessary to fully staff all apparatus. The Department projects it will have no issues maintaining the target staffing level of 139 front-line Firefighter Paramedics.

As part of the City Council's approval of Department absence and vacancy rates (March 2010), it should be noted that the number of sworn administrative staff in the Department through August was 34, which is over the authorized number of 32. This was due to staff being reallocated from the line for training provided through the SAFER grant.

City Attorney's Office	\$11,024,847	\$ 1,767,253	\$ 1,971,970
Department	Budget	Actual	Actual
	2011-2012	YTD	Prior YTD

Overall, expenditures for the City Attorney's Office were tracking higher than budgeted estimates through August, with 16.0% expended. Personal Services expenditures through August tracked to exceed budgeted levels with \$1.5 million (15.0%) of the \$10.1 million 2011-2012 Budget expended. The Attorney's Office Non-Personal/Equipment budget of \$922,000 was 27.8% expended or encumbered through August but is expected to end the year within the budgeted allocation.

Personal services expenditures are tracking higher than the current estimate with the overage due to lower than anticipated savings generated from a budget balancing strategy included as part of the 2011-2012 Adopted Budget. Personal services savings of \$260,000 were assumed in the 2011-2012 Adopted Budget from anticipated vacancies due to retirements and the implementation of voluntary furlough/reduced work week schedules. To date, only three employees have signed up for the voluntary furlough or reduced work week programs generating minimal savings by year end. In addition, current vacancies thus far have been insufficient to meet a budgeted vacancy factor and to cover unbudgeted vacation sellback expenses; however, it is expected that there will be additional vacancies this year. The City Attorney's Office is committed to ensuring that actual expenditures remain within budgeted levels by year end, and to achieve this, the Office will manage its vacancies as well as closely control non-personal/equipment expenditures. Any necessary net-zero budget adjustments between the City Attorney Offices' appropriations to ensure expenditures stay within budgeted approved allocations will be brought forward as part of the 2011-2012 Mid-Year Budget Review.

October 12, 2011

Subject: Bi-Monthly Financial Report for July/August 2011

Page 16

GENERAL FUND (CONT'D.)

CONTINGENCY RESERVE

The General Fund Contingency Reserve remains at \$29.3 million through August, with no revisions through the first two months of the fiscal year.

OTHER FUNDS

Airport Funds

On a fiscal year-to-date basis, the Norman Y. Mineta San José International Airport (SJC) has emplaned and deplaned 1.5 million passengers, an increase of 0.5% from the figures reported through August of the prior year. Year-over-year passenger activity is expected to grow 2% in 2011-2012.

Fiscal year-to-date mail, freight and cargo totaled 15.2 million pounds, which represents a 6.1% increase from 2010-2011. Traffic Operations (landings and takeoffs) exceeded the prior year by .5%, Landed Weights by 2.6%, and Taxicab operations by 11.2%. Passenger Facility Charge (PFC) revenues were 1.4% less than the prior year.

SJC Passengers	Aug. 2011	Aug. 2010	% Change
Enplaned YTD	763,743	760,857	0.38%
Deplaned YTD	774,080	769,227	0.63%
YTD Passengers	1,537,823	1,530,084	0.51%
Monthly Enplanements	381,772	373,341	2.26%
Monthly Deplanements	389,364	382,184	1.88%
	771,136	755,525	2.07%

While year-to-date Airport revenues primarily reflect just one month of receipts, it is currently projected that revenues will meet projections by year-end.

Through August, both the Airport Customer Facility and Transportation Fee Fund and Operation and Maintenance Fund expenditures tracked below budgeted levels. Personal Service expenditures were 12.5% of budget compared to the benchmark of 13.8% while Nonpersonal/Equipment expenditures were 4.7% of budget compared to the benchmark of 9.9%. The administration will continue to closely monitor and report activity, revenue and expenditure status.

October 12, 2011

Subject: Bi-Monthly Financial Report for July/August 2011

Page 17

OTHER FUNDS (CONT'D.)

Construction and Conveyance Tax Funds

Construction and Conveyance (C&C) Tax revenues are experiencing slight declines from levels collected in 2010-2011. Collections through August 2011 totaled \$1.9 million (9.0% of the 2011-2012 estimate of \$21.0 million), which represents a decline of 13.6% from the \$2.2 million collected last year through August 2010. However, the City has also received September Conveyance Tax receipts totaling \$2.0 million, which represents an 11.1% increase from the \$1.8 million received in September 2010. The Adopted C&C Tax estimate allowed for a 1.8% drop from the 2010-2011 collection level. Receipts through August represented a significantly larger drop then budgeted, however, due to the strong September performance, this revenue stream is now tracking on par with the anticipated levels. Due to the volatile nature of this tax, receipts will be closely monitored and if necessary, adjustments will be recommended later in the year.

Nearly 99% of the total Construction and Conveyance Taxes are comprised of conveyance receipts, a tax based on the value of property transfers, which are the main driver in this revenue category. Consistent with the declining C&C Tax revenues, as discussed in the Economic Environment section in this document, housing statistics through August continue to struggle when compared to the prior year.

Other Construction-Related Revenues

Through August, permit valuation for residential construction activity is below prior year levels; however, permit valuation for commercial and industrial construction activity are above prior year levels. Residential permit activity has declined, with the total construction of 41 units through August, which is well below the number of units constructed through the same period last year (249 units). Commercial activity is higher with valuation for commercial permit activity at \$41.0 million through August, compared to \$36.8 million through the same period last year. Industrial permit activity is up significantly with valuation at \$47.4 million through August, compared to \$8.0 million collected last year. The increases in commercial and industrial permit activity are primarily due to alterations, as new construction activity remains weak. These permit activities drive the revenue collection in several categories, including the Construction Excise Tax and the Building and Structure Construction Tax, and are an indicator of future activity for several other categories, such as storm and sanitary sewer system fees.

- Building and Structure Construction Tax Receipts through August totaled \$1.0 million, which is 16.8% of the 2011-2012 revenue estimate of \$6.0 million. This collection level is up slightly from prior year collections (\$988,000) through August and is currently tracking to meet the budgeted estimate.
- Construction Excise Tax Receipts of \$1.41 million decreased by 0.8% from the \$1.42 million collected during the same period last year. This collection level is 17.6% of the 2011-2012 revenue estimate of \$8.0 million and is currently tracking to meet the budgeted estimate.

October 12, 2011

Subject: Bi-Monthly Financial Report for July/August 2011

Page 18

OTHER FUNDS (CONT'D.)

Convention and Cultural Affairs Fund

The Convention and Cultural Affairs Fund accounts for Team San José's (TSJ) operation of the City's Convention and Cultural Facilities. Through August, revenues and associated non-personal/equipment expenses are tracking higher than budget.

Revenues through August are tracking above anticipated levels. While operating revenues of \$442,000 have been recognized, additional operating revenues of \$1.0 million have been reported by TSJ, but not yet recognized in the fund. With a budgeted year-end revenue estimate of \$12.1 million, year-to-date collections are higher than the TSJ forecasted level of \$1.2 million. According to TSJ, additional revenue streams, to be realized later in the fiscal year, have been identified which could push actual collections higher than the budgeted level by as much as \$2.2 million.

Expenditures in the Non-Personal/Equipment appropriation of \$2.6 million are higher than the forecasted level of \$2.1 million. The higher expenditure level is primarily associated with higher activity levels, with a smaller portion attributable to one-time costs and repair and maintenance costs which will be shifted to the Emergency Repairs appropriation. Expenditures in this appropriation will be carefully monitored, and an increase may be recommended later in the year should the higher than anticipated activity levels continue. Any increase to the appropriation is anticipated to be offset by an increase to the revenue estimate. Personal Services expenditures are tracking close to estimated levels through August.

The Ending Fund Balance in this fund is necessary to sustain operations through the expansion and renovation to the Convention Center which is anticipated to have a negative impact to revenue collections during the construction period, as well as offset any prolonged periods of reduced activity. The 2011-2012 Adopted Budget assumed an Ending Fund Balance \$2.5 million. As a result of greater than anticipated 2010-2011 revenue collections and expenditure savings, and after accounting for recommended rebudgets and strategic resource allocations recommended in the 2010-2011 Annual Report, the 2011-2012 Ending Fund Balance available in this fund will increase to approximately \$3.7 million.

Low and Moderate Income Housing Fund

The Low and Moderate Income Housing Fund accounts primarily for San Jose Redevelopment Agency Tax increment funds received and loan repayments to provide affordable housing rehabilitation and new housing programs. In June 2011, as part of the approval of the State budget, the Governor signed Assembly Bill XI 26, which approves the dissolution of redevelopment agencies throughout the State and Assembly Bill XI 27, which enables cities and counties to retain their redevelopment agencies by paying a specified amount to the State as established by a formula. Both bills have a significant fiscal impact to the Low and Moderate Income Housing Fund, which may result in 20% tax increment revenues being pledged to

HONORABLE MAYOR AND CITY COUNCIL October 12, 2011 Subject: Bi-Monthly Financial Report for July/August 2011 Page 19

OTHER FUNDS (CONT'D.)

existing obligations. If the redevelopment agencies do dissolve, the Low and Moderate Income Housing Fund will need to be rebalanced by potentially eliminating positions, shifting program costs to other Housing funds, and reducing non-personal/equipment funding for projects. No adjustments to rebalance the fund are recommended at this time because the California Supreme Court granted a Stay pending the Court's ruling on the dissolution of redevelopment agencies throughout the State. In compliance with the Stay, the Housing Department has suspended all new activities. The Court is expected to make a decision on the dissolution of redevelopment agencies by January 15, 2012. However, in an effort to generate savings as a result of the possible dissolution of redevelopment agencies throughout the State, a recommendation to reduce the Multi-Family Loans and Grants appropriation by \$1.8 million and shift the project costs to the Home Investment Partnership Program Fund is included in the 2010-2011 Annual Report.

Through August, a minimal amount of revenue has been received due to the timing of the receipt of 20% tax increment revenues, which occurs twice a year (in December and April) after the County collects property taxes. Expenditures in this fund are tracking within budgeted levels. As the outcome of the dissolution of redevelopment agencies is known, staff will bring forward for Council approval any necessary adjustments. Staff will continue to closely monitor this fund.

Transient Occupancy Tax Fund

Through August 2011, receipts recorded in the Transient Occupancy Tax (TOT) Fund of \$1.3 million are 51% above the prior year collection level for the same period. The primary reason for this positive revenue variance is the difference in prior year accruals between the two years. Factoring out that difference, actual TOT receipts are up approximately 9% from the August 2010 level. The 2011-2012 budget assumed an increase of 1.8% from the 2010-2011 estimated level, however the budget now allows for a decline of 0.9% based on higher than anticipated 2010-2011 collections. It is anticipated that TOT receipts will achieve or exceed the budgeted revenue estimate of \$10.8 million by year-end.

The 2011-2012 allocations to the three recipient organizations (Convention and Cultural Affairs Fund, Convention and Visitors Bureau, Cultural Grants/Programs and Services) are anticipated to be fully expended by the end of the year. It should be noted that increases to the three recipient organizations are recommended in the 2010-2011 Annual Report, scheduled for City Council consideration on October 18, 2011, based on the higher than anticipated 2010-2011 collections.

Through August, the average hotel occupancy rate at the 14 major hotels was 59.4%, a slight improvement from the 58.6% occupancy rate for the same period in 2010-2011. For the same 14 hotels, the average daily room rate through August was \$112.92, up slightly from the \$110.12 room rate for the same period in 2010-2011. The year-to-date average revenue-per-available room (RevPAR) metric of \$67.02 represents an increase of 3.8% from the prior year level.

October 12, 2011

Subject: Bi-Monthly Financial Report for July/August 2011

Page 20

CONCLUSION

Through August, the City's funds are generally performing within budgeted expectations. The 2011-2012 Adopted Budget was built on the assumption that slow economic growth would continue in 2011-2012. The actual performance of the economically sensitive revenues will be closely monitored during the year to determine if the slowing pace of the recovery has impacted these collections.

As reported in the 2010-2011 Annual Report, there are a number of adjustments to the 2011-2012 General Fund revenue estimates based on actual 2010-2011 performance and updated information. These include adjustments to the Sales Tax, Property Tax, Commercial Solid Waste Franchise Fees, and Disposal Facility Tax categories, as well as adjustments to reflect various grants and reimbursements. Any additional adjustments in the General Fund as well as other City funds resulting from actual 2011-2012 performance will be brought forward during the year, with the majority of these adjustments presented as part of the 2011-2012 Mid-Year Budget Review or the 2011-2012 year-end clean-up memorandum. As always, staff will continue to report to the City Council any and all significant developments through this reporting process.

PENNIFER A. MAGUIRE

Budget Director



FINANCE DEPARTMENT

Monthly Financial Report

Financial Results for the 2 Months Ended August 31, 2011 Fiscal Year 2011-12 (UNAUDITED)

Finance Department, City of San José Monthly Financial Report Financial Results for the 2 Months Ended August 31, 2011 Fiscal Year 2011-12 (UNAUDITED)

Table of Contents

General Fund	Page Reference
Comparison of Current Year's Monthly Cash Balance vs. Prior Year's Balance	1
Comparison of Current Year-to-Date Revenues vs. Prior Year-to-Date Revenues	2
Comparison of Current Year-to-Date Expenditures vs. Prior Year-to-Date Expenditures	2
Comparison of Current Year-to-Date Revenues for Major Revenue Sources vs. Prior Year-to-Date Revenues	3
Comparison of Current Year-to-Date Expenditures by Type vs. Prior Year-to-Date Expenditures	3
Schedule of Sources and Uses of Funds	4
Supplemental Schedule of Departmental Revenues	7
Other Funds	
Special Funds	
Comparison of Construction & Conveyance Tax Funds YTD Revenues vs. Prior Year's Corresponding YTD Revenues	8
Comparison of Construction & Conveyance Tax Funds YTD Expenditures vs. Prior Year's Corresponding YTD Expenditures	8
YTD Revenues and YTD Expenditures for: Airport Revenue Fund 521 and Airport Maintenance & Operating Fund 523 WPCP Operating Fund 513 Parking Operations Fund 533	9 10 11
Schedule of Sources and Uses of Funds	12

Finance Department, City of San José Monthly Financial Report Financial Results for the 2 Months Ended August 31, 2011 Fiscal Year 2011-12 (UNAUDITED)

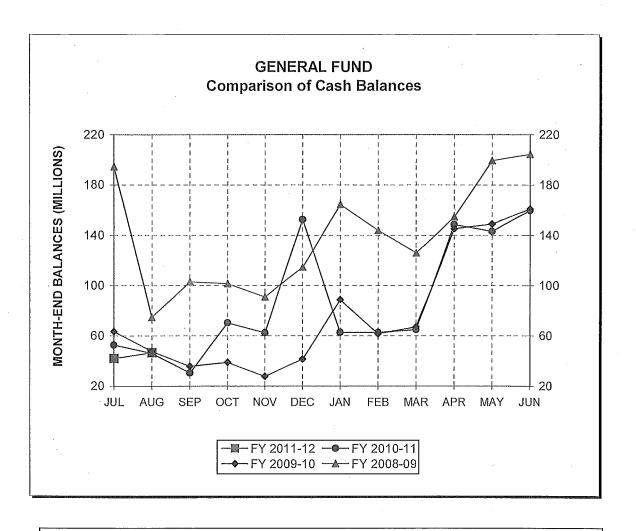
Table of Contents

	Reference
Other Funds (Cont'd)	
Capital Project Funds	
Schedule of Sources and Uses of Funds	15
Other Fund Types	
Schedule of Sources and Uses of Funds	16

Submitted by:

LIA H. COOPER

Acting Director, Finance Department



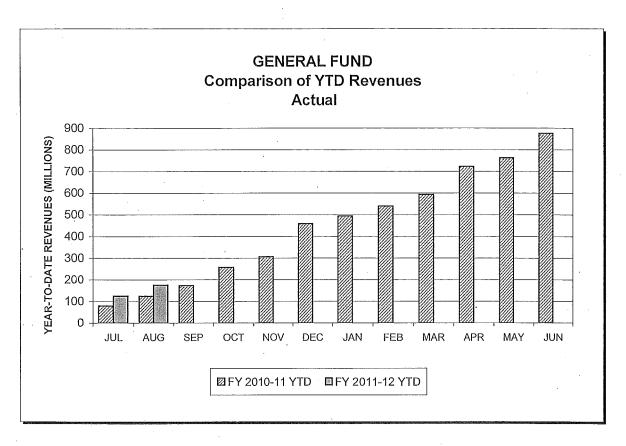
GENERAL FUND MONTHLY CASH BALANCES

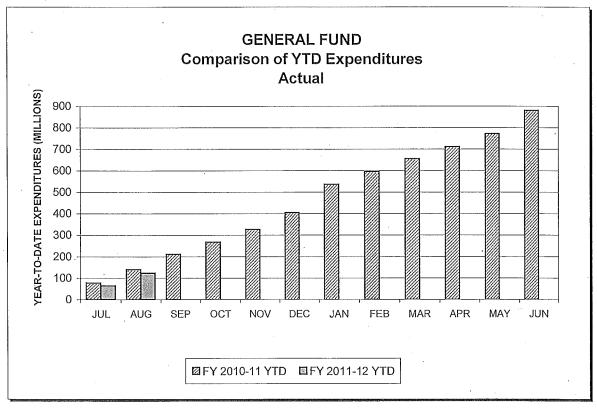
MONTH	FY 2011-12	FY 2010-11	FY 200	9-10	FY 2008-09
JULY (1) AUGUST (1) SEPTEMBER OCTOBER NOVEMBER DECEMBER (2) JANUARY (3) FEBRUARY MARCH APRIL	\$ 41,946,493 46,502,235	\$ 52,614,304 45,992,983 30,525,385 70,246,706 62,333,059 152,493,162 62,749,463 62,572,017 64,768,564 148,465,097	63,34 47,68 35,66 38,94 27,73 41,49 88,74 61,66	44,537 \$ 89,216 62,298 46,966 36,074 91,217 49,418 06,869 79,823 13,763	194,527,843 74,677,718 102,811,355 101,433,688 90,892,525 114,535,815 164,539,700 143,802,507 125,900,953 154,701,704
MAY JUNE		143,186,930 159,719,466		34,276 13.785	199,321,150 204.474.123
JONE		100,710,400	101,0	10,700.	204,474,123

Note: (1) The General Fund cash balance decrease in July 2011 (also in August 2008, July 2009 and July 2010) was mainly due to the Council's direction to annually pre-fund the employer share of retirement contributions in a lump-sum to achieve budgetary savings to the City.

Note: (2) The General Fund cash balance increase in December 2010 was mainly due to the timing of the receipt of \$88.5 million in Property Tax revenue and \$16.7 million in Sales Tax revenue. In addition, these revenues were posted in January in the prior three fiscal years.

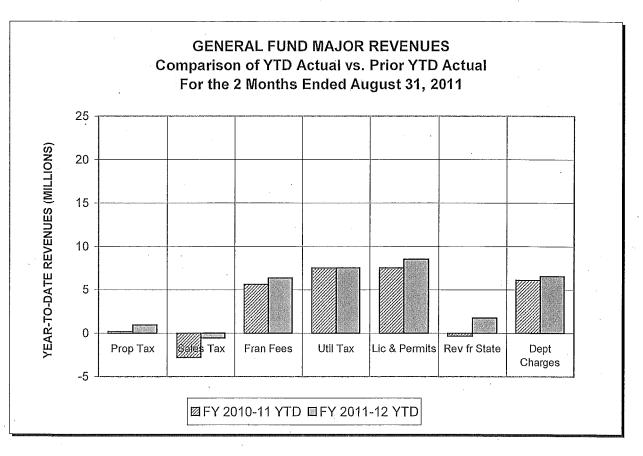
Note: (3) The General Fund cash balance decrease in January 2011 was mainly due to the repayment of the Tax and Revenue Anticipation Notes (TRANs) in the amount of \$75 million.

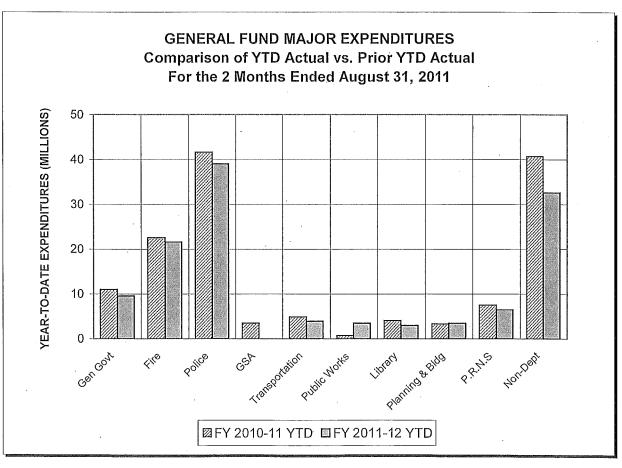




General Fund Revenue includes issuance of Tax and Revenue Anticipation Notes (TRANs) in fiscal year 2010-11 in the amount of \$75 million (\$40 million in July 2010 and \$35 million in October 2010) and \$100 million in July 2011 for cash flow borrowing.

General Fund Expenditures includes repayment of TRANs in the amount of \$75 million in January 2011.





GENERAL FUND SOURCE AND USE OF FUNDS FUND BALANCE, REVENUE, TRANSFERS & REIMBURSEMENTS FOR THE 2 MONTHS ENDED AUGUST 31, 2011 CITY OF SAN JOSE

Total Sources	Total Transfers & Reimburse	Reimbursements for Services	Overhead Reimbursements	Transfers & Reimbursements	Total General Revenues	Other Revenues (Note 3)	Departmental Charges (Note 2)	Revenue from Federal Government	Revenue from State of Cal.	Revenue from Local Agencies	Use of Money and Property	Fines, Forfeits and Penalties	Licenses and Permits	Business Taxes	Utility Tax	Franchise Fees	Transient Occupancy Tax	Telephone Line Tax	Sales Tax (Note 1)	Property Tax	General Revenues	Total Fund Balance	Available Balance	Liquidation of c/o Encumbrance	Prior Year Encumbrances	Fund Balance		
⇔		1		l																			1		69			মা ু
885,823	70,869	16,372	37,752 16,745		693,893	14,919	29,577	21,208	14,465	19,331	2,413	17,471	34,567	38,795	88,035	43,025	7,202	20,525	140,906	201,454	,	121,061	121,061				BUDGET	ADOPTED FY 2011-12
127,007		•			127,007	125,000	i	1,892		6 5	50	1		,	t		1			•				,			AMENDMENTS	YTD
20,639		1			•	•	,			ı				1			'n			1		20,639	ı	,	20,639		ENCUMBR	C/O
1,033,469	70,869	16,372	37,752		820,900	139,919	29,577	23,100	14,465	19,396	2,463	17,471	34,567	38,795	88,035	43,025	7,202	20,525	140,906	201,454		141,700	121,061	,	20,639		BUDGET	REVISED FY 2011-12
316,722	28,899		20,128		146,123	105,273	6,863	(888)	1,740	275	343	2,031	8,519	5,124	7,516	6,346	866	1,731	(557)	941		141,700	121,061	,	20,639		ACTUAL	CUR YTD
30.65%	40.78%	0.00%	53.32%		17.80%	75.24%	23.20%	-3.84%	12.03%	1.42%	13.93%	11.62%	24.64%	13.21%	8.54%	14.75%	12.02%	8.43%	-0.40%	0.47%		100.00%	100.00%	4	100.00%		OF BUDGET	CUR YTD ACTUAL %
279,301	44,035	(755)	21,81/		79,824	45,350	6,111	(820)	(343)	1,809	88	2,345	7,513	4,946	7,520	5,616	532	1,779	(2,801)	179		155,442	134,807	٠,	20,635		ACTUAL	PRIOR YTU
26.90%	47.84%	-4.68%	55.27%		10.18%	48.99%	19.01%	-8.79%	-1.91%	4.10%	2.42%	13.08%	19.40%	13.03%	8.56%	13.61%	7.37%	8.62%	-2.03%	0.09%		95.88%	95.28%	,	131.29%		ACTUAL	PRIOR YTD % OF PRIOR YEAR-END
1,038,286	92,056	16,125	. 34,480 41,451		784,111	92,566	32,150	9,332	17,926	44,075	3,635	17,926	38,735	37,959	87,885	41,273	7,222	20,643	137,970	194,814		162,119	141,484	4,918	15,717		ACTUAL	PRIOR YEAR-END BUDGETARY BASIS
37,421	(15,136)	755	(1,689)		66,299	59,923	752	(68)	2,083	(1,534)	255	(314)	1,006	178	(4)	730	334	(48)	2,244	762		(13,742)	(13,746)	•	4		ACTUAL	CUR YTD LESS PRIOR YTD
13.40%	-34,37%	100.00%	-61.82%	1	83.06%	132.13%	12.31%	-8.29%	607.29%	-84.80%	289.77%	-13.39%	13.39%	3.60%	-0.05%	13.00%	62.78%	-2.70%	80.11%	425.70%		-8.84%	-10.20%	•	0.02%		ACTUAL	% CHANGE CUR YTD ACTUAL: LESS PRIOR YTD

Note 1 - State Budget Balancing actions resulted in the "Triple Flip", which suspended a portion of local governments' Sales and Use Tax and Motor Vehicle License Fee revenues and replaced them with local property tax revenues.

The 2011-2012 impact through August 2011 is approximately \$2.2 million.

Note 2 - See Supplemental Schedule on Page 7.

Note 3 - Includes issuance of Tax and Revenue Anticipation Notes (TRANs) in the amount of \$75 million (\$40 million in July 2010 and \$35 million in October 2010) and \$100 million in July 2011 for cash flow borrowing.

CITY OF SAN JOSE
GENERAL FUND SOURCE AND USE OF FUNDS
EXPENDITURES FOR THE 2 MONTHS ENDED AUGUST 31, 2011
(UNAUDITED)

(\$000's)

2 BUDGET C/O	YTD 2 BUDGET C/O
FY 2011-12 Y	REVISED FY 2011-12 Y
 YEAR-TO-DATE	REVISED CUR YTD FY 2011-12 YEAR-TO-DATE ACTUAL %
YTD YEAR-EN	,,
END BASIS	o Bur
	CUR YTD LESS
A dolad see i	CUR YTD ACTUAL

Total Capital Maintenance	Public Works	Capital Maintenance	Total Public Safety	Police	Fire	Public Safety	Total General Government	Office of Economic Development	Independent Police Auditor	Redevelopment Agency	Human Resources	Information Technology	Finance	City Manager	City Clerk (2)	City Auditor	City Attorney	Mayor and Council	General Government	
51,009	24,562 26,447	0	456,960	298,336	158,624		74,067	5,359	963	,	6,024	13,974	12,181	10,113	2,343	2,001	. 10,790	\$. 10,319		BUDGET
					,			ı												AMENDMENTS
1,177	343	0 3 2	2,013	1,798	215		2,043	163	ω	,	117	611	293	502	69	7	235	43		ENCUMBR
52,186	26,790) n o	458,973	300,134	158,839		76,110	5,522	986		6,141	14,585	12,474	10,615	2,412	2,008	11,025	10,362		BUDGET
6 7,357	0 3,477		3 60,593	4 39,010	9 21,583		0 9,532		6 122	- (8)		5 1,727					5 1,540	2 1,145		ACTUAL
3,404	1,609	7 70 70 70 70 70 70 70 70 70 70 70 70 70	4,881	3,798	1,083		4,471	1,297	မ	ı	300	1,277	491	754	72	O	227	44		ENCUMBR
14.10%	12.98%	1 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	13.20%	13.00%	13.59%		12.52%	17.29%	12.63%	100.00%	12.15%	11.84%	12.08%	12.44%	9.29%	12.60%	13.97%	11.05%		OF BUDGET
9,047	4,176	7 871	64,140	41,603	22,537		11,015	400	115	226	1,074	2,272	1,514	1,429	1,161	262	1,558	1,004		ACTUAL(1)
15.66%	14.06%	17 ano/	14.53%	14.42%	14.75%		15.32%	14.18%	13.97%	17.60%	15.52%	16.05%	13.81%	13.89%	29.92%	14.76%	13.65%	13.28%		ACTUAL
57,762	29,705	0 B O 5 7	441,342	288,599	152,743		71,884	2,821	823	1,284	6,918	14,155	10,965	10,291	3,880	1,775	11,413	7,559		ACTUAL
(1,690)	(699)		(3,547)	(2,593)	(954)		(1,483)	555	7	(234)	(328)	(545)	(7)	(108)	(937)	(9)	(18)	141		ACTUAL(1)
-18.68%	-16.74%		-5.53%	-6.23%	-4.23%		-13.46%	138.75%	6.09%	-103.54%	-30.54%	-23.99%	-0.46%	-7.56%	-80.71%	-3.44%	-1.16%	14.04%		ACTUAL

Does not include encumbrance balance.
 Mainly due to \$1.93 million in Elections expenditures for for the cost of the June 8, 2010 election.

CITY OF SAN JOSE GENERAL FUND SOURCE AND USE OF FUNDS EXPENDITURES FOR THE 2 MONTHS ENDED AUGUST 31, 2011 (UNAUDITED)

(\$000's)

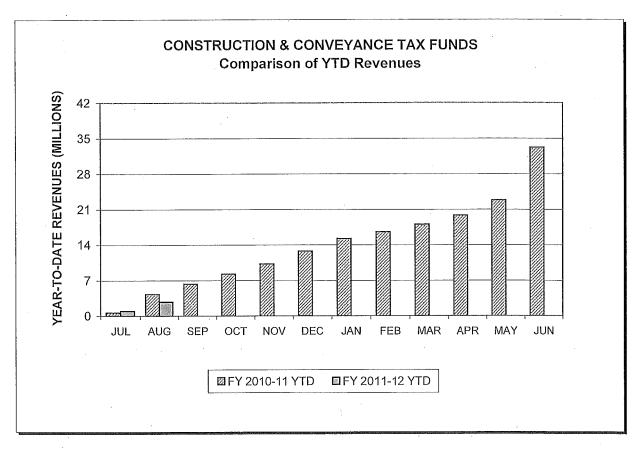
Total Uses	Total Reserves	Reserves Contingency Reserves Earmarked Reserves	Total Non-Dept Expenditures	Transfers to Other Funds	Capital Contributions	Total City-wide Expenditures	Strategic Support	Transportation Services	Recreation & Cultural Services	Public Safety	Environmental & Utility Services	Econ & Neighborhood Develop.	Non-Dept Expenditures City-wide Expenditures:	Total Dept. Expenditures	Total Community Services	Environmental Services	Park, Rec & Neigh Svcs	Planning, Bldg & Code Enf.	Library	Community Service	
\$	1 1	,					1					↔		S							_ J >
885,823	59,971	29,309 30,662	147,730	25,094	9,695	112,941	45,717	4,824	6,847	22,873	10,337	22,343		678,122	96,086	562	45,560	27,322	22,642	•	ADOPTED FY 2011-12 BUDGET
127,007	(9)	(9)	127,016	9	1	127,007	125,050		•	1,627	330	•			3	•	•	ı	ı		YTD BUDGET AMENDMENTS
20,639		1 1	14,213	•	4,103	10,110	5,661	653	856	1,236		1,704		6,426	1,193	50	. 759	219	165		C/O ENCUMBR
1,033,469	59,962	29,309 30,653	288,959	25,103	13,798	250,058	176,428	5,477	7,703	25,736	10,667	24,047	÷.	684,548	97,279	612	46,319	27,541	22,807		REVISED FY 2011-12 BUDGET
123,178		. 1 1 1	32,608	25,095	641	6,872	1,919	306	362	2,290	654	1,341	٠	90,570	13,088	216	6,465	3,456	2,951		YEAR-TO-DATE
38,436		1 1	20,998	,	4,061	16,937	6,772	1,136	830	1,767	2,161	4,271		17,438	4,682	100	4,053	248	281		O-DATE ENCUMBR
11.92%	0.00%	0.00%	11.28%	99.97%	4,65%	2.75%	1.09%	5.59%	4.70%	8.90%	6.13%	5.58%		13.23%	13.45%	35.29%	13.96%	12.55%	12.94%		CUR YTD ACTUAL % OF BUDGET
139,855		1 1	40,687	28,989	547	11,151	3,338	339	2,054	3,052	376	1,992	,	99,168	14,966	56	7,489	3,333	4,088		PRIOR YTD ACTUAL(1)
15.89%	0.00%	0.00%	19.91%	101.59%	11.56%	6.52%	3.21%	7.89%	14.39%	14.60%	9.25%	8.50%		14.68%	14.29%	10.98%	13.53%	13.90%	16.44%		PRIOR YTD % OF PRIOR YEAR-END ACTUAL
880,085	-	1 1	204,380	28,534	4,733	171,113	104,129	4,295	14,272	20,902	4,067	23,448		675,705	104,717	510	55,354	23,985	24,868		PRIOR YEAR-END BUDGETARY BASIS ACTUAL
(16,677)		1 1	(8,079)	(3,894)	94	(4,279)	(1,419)	(33)	(1,692)	(762)	278	(651)		(8,598)	(1,878)	160	(1,024)	123	(1,137)		CUR YTD LESS PRIOR YTD ACTUAL(1)
-11,92%	0.00%	0.00%	-19.86%	-13.43%	17.18%	-38.37%	42.51%	-9.73%	-82.38%	-24.97%	73.94%	-32.68%		-8.67%	-12.55%	285.71%	-13.67%	3.69%	-27.81%	•	% CHANGE CUR YTD ACTUAL LESS PRIOR YTD ACTUAL

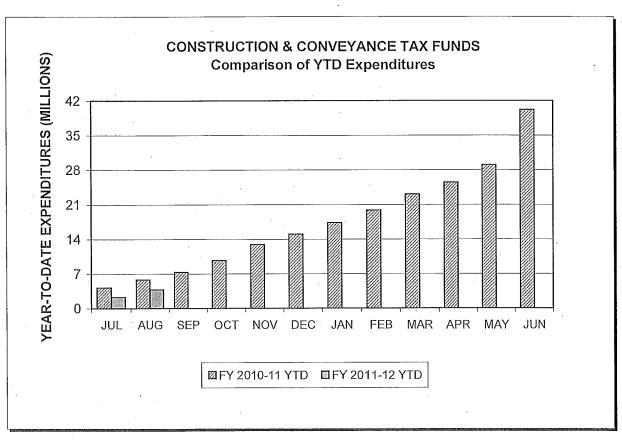
(1) Does not include encumbrance balance.

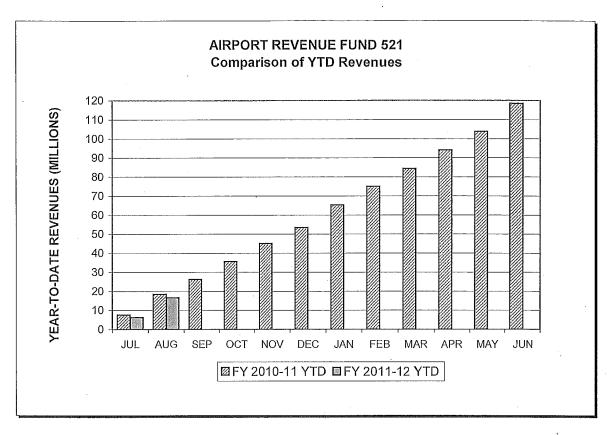
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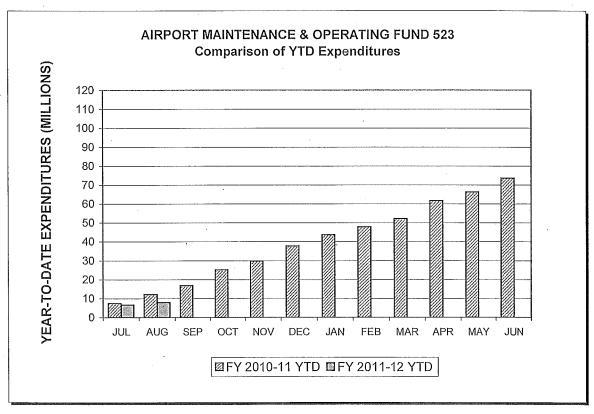
Total Denartmental Revenues \$ 29,577	ges	Parks Rec & Neigh Svcs 12,951	y, Bldg & Code Enf		Transportation 849 -	Public Works 4,805 -	⇔	BUDGET AMENDMENTS ENCUMBR	FY 2011-12 BUDGET C/O	ADOPTED YTD	
	•	,	•		1	•					
29,577	5,307	12,951	2,469	1,411	849	4,805	1,785	BUDGET	FY 2011-12	REVISED	
6,863	798	4,197	421	(6)	216	993	244	ACTUAL	OTY.	CUR	
23.20%	15.04%	32.41%	17.05%	-0.43%	25.44%	20.67%	13.67%	OF BUDGET	ACTUAL %	CUR YTD	
6,111	630	4,100	351	(3)	52	608	373	ACTUAL	ΥTD	PRIOR	
19.01%	10.75%	29.90%	13.25%	-0.22%	4.74%	10.68%	21.38%	ACTUAL	YEAR-END	OF PRIOR	PRIOR YTD %
32,150	5,861	13,712	2,649	1,395	1,096	5,692	1,745	ACTUAL	BASIS	BUDGETARY	PRIOR YEAR-END
752	168	97		(3)	164		(129)	ACTUAL	PRIOR YTD	CUR YTD LESS	
12.31%	26.67%	2.37%	19.94%	-100.00%	315.38%	63.32%	-34.58%	ACTUAL	LESS PRIOR YTD	CUR YTD ACTUAL	% CHANGE

CITY OF SAN JOSE
GENERAL FUND SOURCE AND USE OF FUNDS
FOR THE 2 MONTHS ENDED AUGUST 31, 2011
SUPPLEMENTAL SCHEDULE - DEPARTMENTAL REVENUES
(UNAUDITED)
(\$000's)

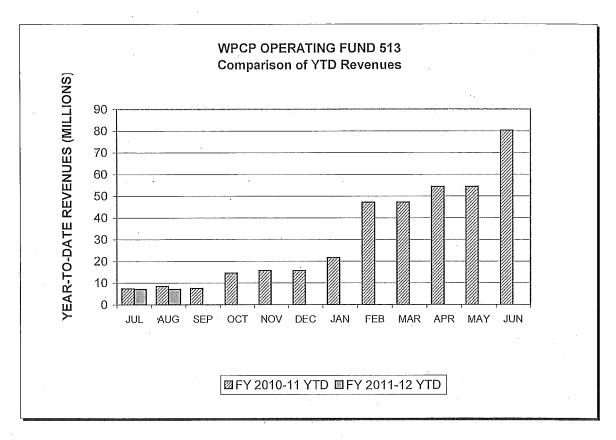


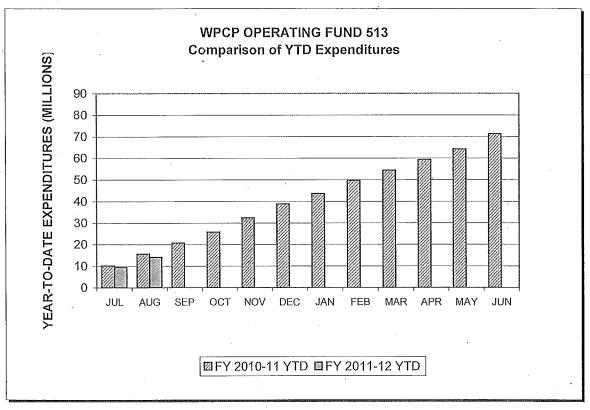




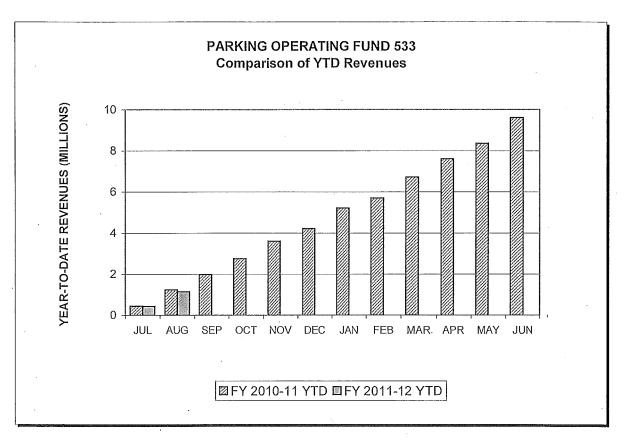


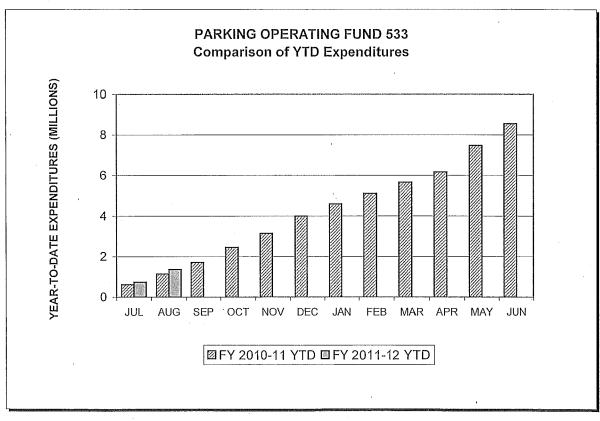
Note: The graphs above include the airport revenue fund (521) and operating fund (523) only.





Note: Graphs above are only for WPCP operating fund (513).





CITY OF SAN JOSE SPECIAL FUNDS SOURCE AND USE OF FUNDS FOR THE 2 MONTHS ENDED AUGUST 31, 2011

		ADOPTED FY 2011-12	YTD BUDGET	C/O	REVISED FY 2011-12	2 YEAR-TO-DATE		PRIOR Y-T-D
	_	BUDGET	AMENDMENTS	ENCUMBR	BUDGET	ACTUAL	ENCUMBR	ACTUAL
Construction/Conveyance	Гах					•		
Prior Year Encumbrance	\$	-	_	7,967	7,967	7,967	N/A	8,824
Liquidation of c/o Enc.		-	H	-			N/A	- `
Beginning Fund Balance		50,734	-	-	50,734	50,734	N/A	62,292
Revenues	_	29,022	<u>-</u>		29,022	2,760	N/A	4,260
Total Sources	=	79,756	_	7,967	87,723	61,461	N/A	75,376
Total Uses	=	79,756	-	7,967	87,723	3,789	9,852	5,797
Airport				·				
Prior Year Encumbrance	\$	·	H	13,253	13,253	13,253	N/A	95,602
Liquidation of c/o Enc		-		-		-	N/A	-
Beginning Fund Balance		448,217	-	*, -	448,217	448,217	N/A	403,901
Revenues	_	346,149	_	- 40.050	346,149	33,020	N/A	48,725
Total Sources	=	794,366	-	13,253	807,619	494,490	N/A	548,228
Total Uses	_	794,366	<u> </u>	13,253	807,619	28,023	62,861	47,774
(Note 1)	_							
Waste Water Treatment								
Prior Year Encumbrance		-		45,271	45,271	45,271	N/A	49,542
Liquidation of c/o Enc		-		-,	,		N/A	-
Beginning Fund Balance		217,419	. н		217,419	217,419	N/A	193,589
Revenues		283,802			283,802	135,112	N/A	131,272
Total Sources	_	501,221	н	45,271	546,492	397,802	N/A	374,403
Total Uses	_	501,221		45,271	546,492	27,551	60,703	35,100
(Note 2)							10-13/	
Parking								
Prior Year Encumbrance		-	H	1,005	1,005	1,005	N/A	912
Liquidation of c/o Enc			-		=		N/A	-
Beginning Fund Balance		8,021		••	8,021	8,021	N/A	11,391
Revenues	_	10,493	•		10,493	1,136	N/A	1,231
Total Sources	=	18,514	##	1,005	19,519	10,162	N/A	13,534
Total Uses	\$_	18,514		1,005	19,519	1,357	1,945	1,134

Note 1 - All Airport Funds, including operating, revenue, capital and debt service.

Note 2 - All Waste Water Funds, including operating, revenue, capital and debt service.

⁽¹⁾ Does not include encumbrance balance.

CITY OF SAN JOSE SPECIAL FUNDS SOURCE AND USE OF FUNDS FOR THE 2 MONTHS ENDED AUGUST 31, 2011

	ADOPTED FY 2011-12 BUDGET	YTD BUDGET AMENDMENTS	C/O ENCUMBR	REVISED FY 2011-12 BUDGET	YEAR-T	O-DATE ENCUMBR	PRIOR Y-T-D ACTUAL
•		7			11010112	Litoundi	NOTORE
Municipal W ater Prior Year Encumbrance		_	1,705	1,705	1,705	N/A	1,010
Liquidation of c/o Enc	=	· _	-		1,700	N/A	1,010
Beginning Fund Balance	12,831	_	_	12,831	12,831	N/A	11,265
Revenues	30,814	_	_	30,814	7,539	N/A	5,723
Total Sources	43,645	-	1,705	45,350	22,075	N/A	17,998
Total Uses	43,645	-	1,705	45,350	5,831	2,669	2,975
Gas Tax							
Prior Year Encumbrance	-	-	-	-	-	N/A	-
Liquidation of c/o Enc.	₩	-	-	-	-	N/A	-
Beginning Fund Balance	-	-	î <u>-</u>	-	-	N/A	
Revenues	15,667		-	15,667	1,331	N/A	(755)
Total Sources	15,667			15,667	1,331	N/A	(755)
Total Uses	15,667	-	-	15,667	**	0	(755)
Building and Structures	•						
Prior Year Encumbrance	_	-	3,777	3,777	3,777	N/A	5,436
Liquidation of c/o Enc.			_	-	-	N/A	-
Beginning Fund Balance	11,195	-	-	11,195	11,195	N/A	6,615
Revenues	18,349	-	-	18,349	(265)	N/A	1,261
Total Sources	29,544	-	3,777	33,321	14,707	N/A	13,312
Total Uses	29,544	-	3,777	33,321	1,392	4,849	1,826
				•			
Residential Construction							
Prior Year Encumbrance	-	-	-	-	-	N/A	-
Liquidation of c/o Enc.	_		-		-	N/A	
Beginning Fund Balance	1,121		-	1,121	1,121	N/A	311
Revenues	42			42	5	N/A	17
Total Sources	1,163			1,163	1,126	N/A	328
Total Uses	\$1,163	••		1,163	7	0	10

CITY OF SAN JOSE SPECIAL FUNDS SOURCE AND USE OF FUNDS FOR THE 2 MONTHS ENDED AUGUST 31, 2011

	ADOPTED FY 2011-12 BUDGET	YTD BUDGET AMENDMENTS	C/O ENCUMBR	REVISED FY 2011-12 BUDGET	YEAR-T	O-DATE ENCUMBR	PRIOR Y-T-D ACTUAL
				•		•	
Transient Occupancy Tax Prior Year Encumbrance Liquidation of c/o Enc.	\$ -	· -	176	176	176	N/A N/A	197
Beginning Fund Balance	3,375	_		3,375	3,375	N/A	2,737
Revenues	10,807	-	<u></u>	10,807	1,300	N/A	863
Total Sources	14,182	_	176	14,358	4,851	N/A	3,797
Total Uses	14,182	_	176	14,358	1,306	1,068	846
Conventions, Arts & Entertai	inment						
Prior Year Encumbrance	-	-	495	495	495	N/A	510
Liquidation of c/o Enc.	· -	-		-	-	N/A	-
Beginning Fund Balance	5,792	_	· ·	5,792	5,792	N/A	6,130
Revenues	17,294			17,294	442	N/A	51
Total Sources	23,086		495	23,581	6,729	N/A	6,691
Total Uses	23,086		495	23,581	4,675	522	2,558
•					•		
Golf			_		_	2270	_
Prior Year Encumbrance	-	-	7	7	7	N/A	7
Liquidation of c/o Enc.	- 354	-	_	354	354	N/A N/A	- 817
Beginning Fund Balance Revenues	2,237	· -	_	2,237	1,629	N/A	1,076
Total Sources	2,591	-	7	2,598	1,990	N/A	1,900
Total Uses	2,591	-	7	2,598	1,372	7	1,334
Other Funds					,		
Prior Year Encumbrance	٠ -	-	47,177	47,177	47,177	N/A	61,287
Liquidation of c/o Enc.	-		-	-		N/A	-
Beginning Fund Balance	171,970	1,276	-	173,246	173,246	N/A	187,195
Revenues	440,579	2,782		443,361	76,360	N/A	78,437
Total Sources	612,549	4,058	47,177	663,784	296,783	N/A	326,919
Total Uses	\$ 612,549	4,058	47,177	663,784	51,061	112,795	72,944

CITY OF SAN JOSE CAPITAL PROJECT FUNDS SOURCE AND USE OF FUNDS FOR THE 2 MONTHS ENDED AUGUST 31, 2011

			**		100			
		ADOPTED	YTD		REVISED			PRIOR
		FY 2010-11	BUDGET	C/O	FY 2010-11	YEAR-TO-DATE		Y-T-D
	_	BUDGET	AMENDMENTS	ENCUMBR	BUDGET	ACTUAL	ENCUMBR	ACTUAL
·								
Construction Excise							*	
Prior Year Encumbrance	\$		-	8,259	8,259	8,259	N/A	7,383
Liquidation of c/o Enc.		-		-	_	-	N/A	
Beginning Fund Balance		19,959	_	_	19,959	19,959	N/A	10,949
Revenues		26,276	_		26,276	3,518	N/A	1,859
Total Sources	-	46,235	_	8,259	54,494	31,736	N/A	20,191
Total Uses	=	46,235		8,259	54,494	7,035	7,946	9,117
Redevelopment Projects								
Prior Year Encumbrance		_		214	214	214	N/A	2,836
Liquidation of c/o Enc			_	-	211	217	N/A	2,000
Beginning Fund Balance		466	_		466	466	N/A	2,348
Revenues		3			3	400	N/A	2,340
Total Sources	-	. 469	_	214	683	680	N/A	
	. =	. 409		214	003	000	IV/A	5,445
Total Uses	=	. 469	-	214	683	(103)	356	1,231
Other								
Prior Year Encumbrance		_	-	5,612	5,612	5,612	N/A	22,258
Liquidation of c/o Enc		_	_	0,012	0,012		N/A	22,230
Beginning Fund Balance		58.017			58,017	58.017	N/A	65,312
Revenues		12,843	_	_	12,843	1,777	N/A	1,791
Total Sources	-	70,860		5,612	76,472	65,406	N/A	89,361
	=			·				09,301
Total Uses	\$_	70,860		5,612	76,472	1,697	5,567	3,310
			-					

CITY OF SAN JOSE OTHER FUND TYPES SOURCE AND USE OF FUNDS FOR THE 2 MONTHS ENDED AUGUST 31, 2011

		ADOPTED FY 2010-11	YTD BUDGET	C/O	REVISED FY 2010-11	YEAR-TO-DATE		PRIOR Y-T-D
	-	BUDGET	AMENDMENTS	ENCUMBR	BUDGET	ACTUAL	ENCUMBR	ACTUAL
Trust and Agency Prior Year Encumbrance	\$	-	-	1	1	. 1	N/A	18
Liquidation of c/o Enc		-	-	-	_	_	N/A	-
Beginning Fund Balance		2,316	-	-	2,316	2,316	N/A	2,257
Revenues		77	35		112	94	N/A	74
Total Sources	-	2,393	35	1	2,429	2,411	N/A	2,349
Total Uses	\$	2,393	35	1	2,429	15	21	58

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