

San Jose Airport Connector Project: RFP Industry Day

October 27th, 2021

SANJOSE



Agenda

Introductions

The Project

The Procurement

Question & Answer

Next Steps

The information contained in this presentation is preliminary in nature and reflects the City of San Jose's current anticipated approach to the Project. The City of San Jose may change the Project definition, contracting and procurement strategy, or plan for the Project, or elect not to proceed with the Project, in its sole discretion.

Introductions



Sam Liccardo

San Jose Mayor



John Ristow

City of San Jose
Director of Transport



Ramses Madou

City of San Jose
Project Manager



Andres 'Drew'
Niemeyer

Mineta International
Airport
Deputy Director



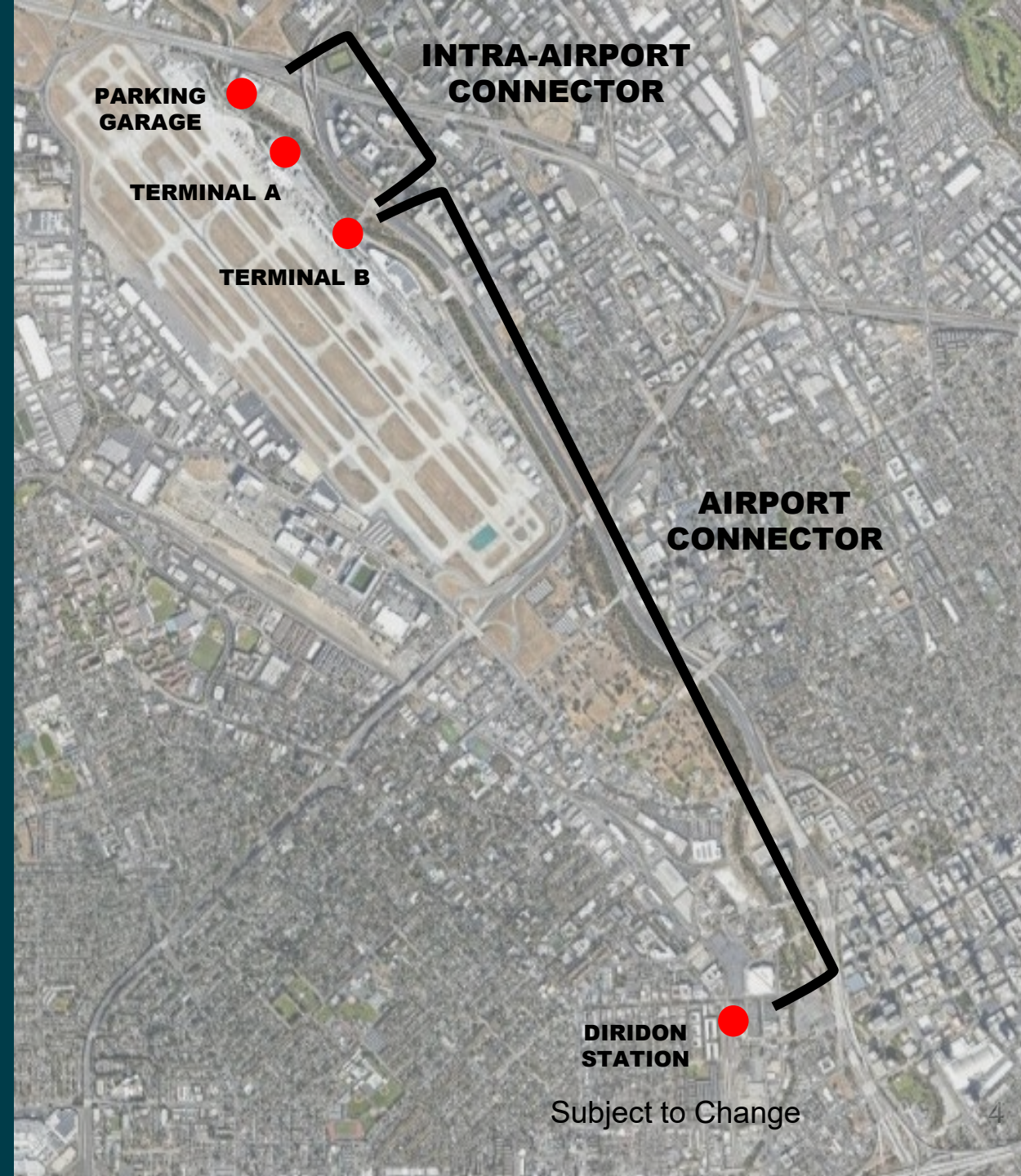
Deborah Dagang

VTA
Chief Planning &
Programming Officer

The Project

Three-mile to four-mile (depending on alignment) transit connection from Diridon Station to SJC Airport that would “integrate Diridon Station and SJC as a single facility from the passenger’s perspective”.

1. **Airport Connector** – Project Segment connecting Diridon Station with SJC Terminal B.
2. **Intra-Airport Connector** – Optional segment connecting SJC Terminal B with Terminal A and parking facilities. (To be evaluated and determined during PDA Phase).
3. **Future Expansion** - Technical solution should be scalable. PDA and DBFOM may include an ability to collaboratively define, negotiate and execute identified future extension routes within the City.

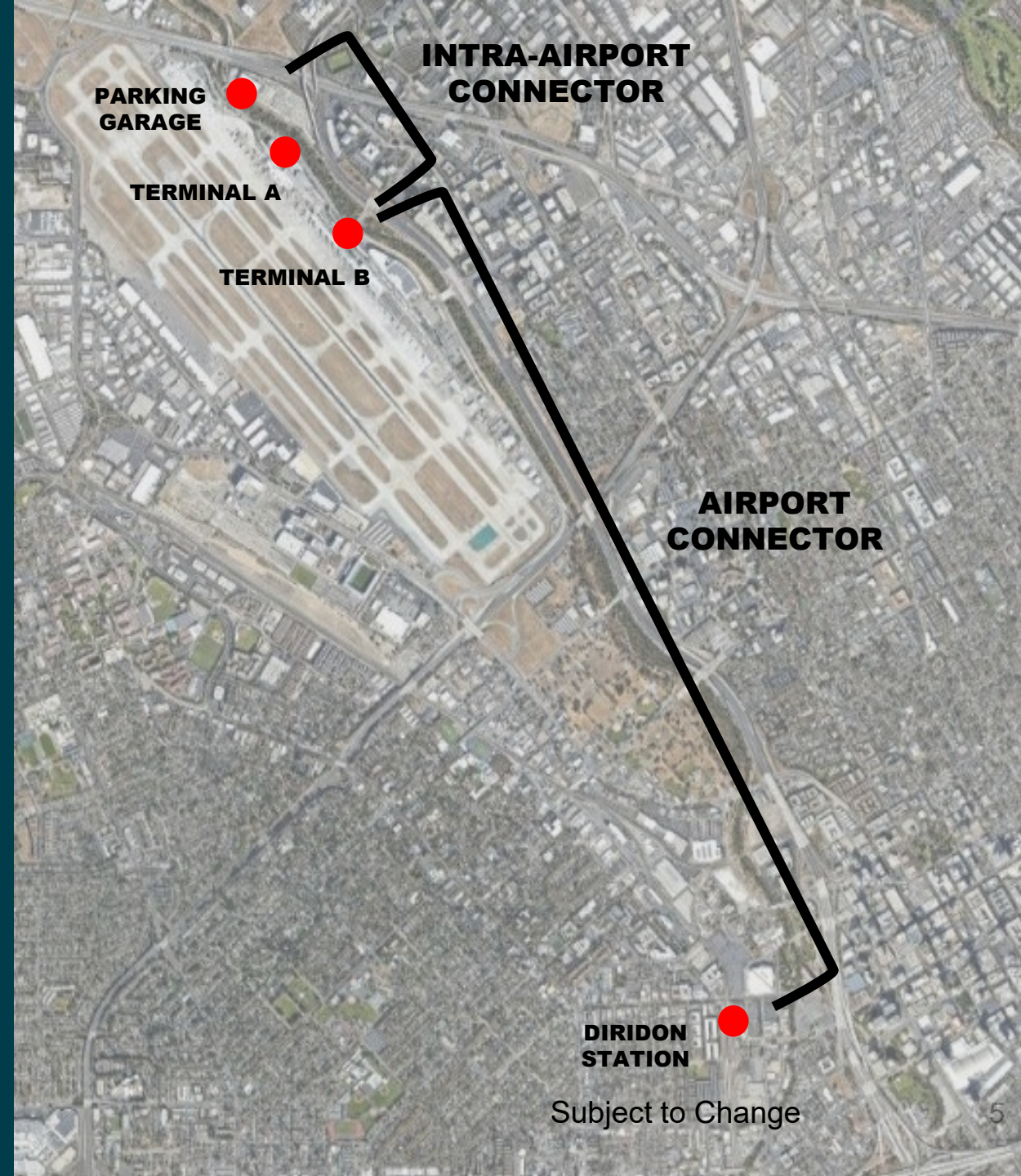


The Project Goal

Overarching Goal

Create a new approach to developing transit in the Silicon Valley that delivers safe, fast, frequent, reliable, separate from mixed-traffic. Use it to create a new transit network emanating from Diridon Station.

The Airport Connector will be the first section, connecting Diridon Station to Terminal B of the Mineta San Jose International Airport is the Project for the purposes of this procurement.



Subject to Change

Project Approach

- Be the right public sector partner
 - Share information and engage stakeholders early
 - Support the project and partner through project development and implementation
- Find the right long-term private sector partner
 - Team across entire life-cycle, from project development through operations
 - Focus on goals and outcomes – create space for innovation on technology, processes, and business models leveraging market know-how
- Leverage favorable conditions
 - Fast growth downtown and at Airport
 - Strong support amongst stakeholders and electeds
 - Technology enabling significant improvements in performance, cost, and automation

Anticipated Delivery Model

RFP to award an at-risk, phased Predevelopment Agreement (PDA), to work collaboratively with the Developer to validate and define Project delivery before entering into a long-term DBFOM or BOT agreement:

- Leverage market know-how and innovation, remaining open to the technology solution
- Risk transfer:
 - Project delivery
 - Project revenue
 - Financing
- Minimize public funding for procurement and delivery

Phased Approach – RFP Phase

1. Single-stage, technology agnostic, RFP anticipated to be issued in Q1 2022 with 3 months to respond:

A. Team Experience and Qualifications

B. Approach and Proposed Transit Solution/Business Case:

i. Technical Feasibility

- Alignment constraints
- Passenger centered performance specifications (Technology Agnostic)
- System's scalability

ii. Financial and Commercial Feasibility

Phased Approach – PDA Phase

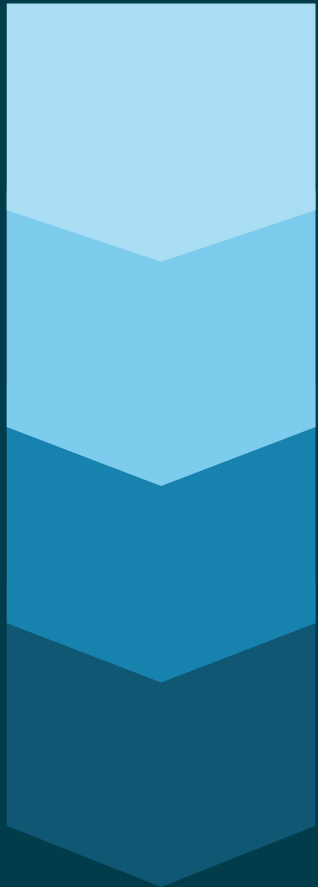
1. An at-risk phased Predevelopment Agreement with the City, with multiple phases and decision gates:
 - A. First phase: Validation of their Business Cases.
 - B. Subsequent phases: Further development of the Project including design and engineering, environmental and permitting process, and final proposal until the execution of the DBFOM agreement.

Proposer Team Composition

Member	Summary of Role
Developer	<ul style="list-style-type: none">• Main Counterparty to the City in the PDA.• Experienced in similar P3 DBFOM projects in California.
Technology Provider	<ul style="list-style-type: none">• Provides the transit technological solution.
System Operator	<ul style="list-style-type: none">• Develops the Project's operations, including systems.• Proven successful experience providing services.
System Maintenance Provider	<ul style="list-style-type: none">• Develops the Project's maintenance including life-cycle investment.• Proven successful experience providing services.
DB Contractor	<ul style="list-style-type: none">• Provide pre-construction services during the PDA Phase.• Proven successful experience providing pre-construction/construction services in California.
Design Team	<ul style="list-style-type: none">• Provides engineering and architecture design in California.

RFP Evaluation Overview

The city envisions an evaluation process with the following focus areas.



1. Compliance with administrative submittals/requirements
2. Project team qualifications above minimum threshold
3. Project understanding and PDA Management Plan
4. Business case
 - i. Technical Feasibility including alignment, **passenger centered performance specifications** and alignment constraints, expandability
 - ii. Financial and Commercial Feasibility
5. Cost Proposal: anticipated to include Termination Payment

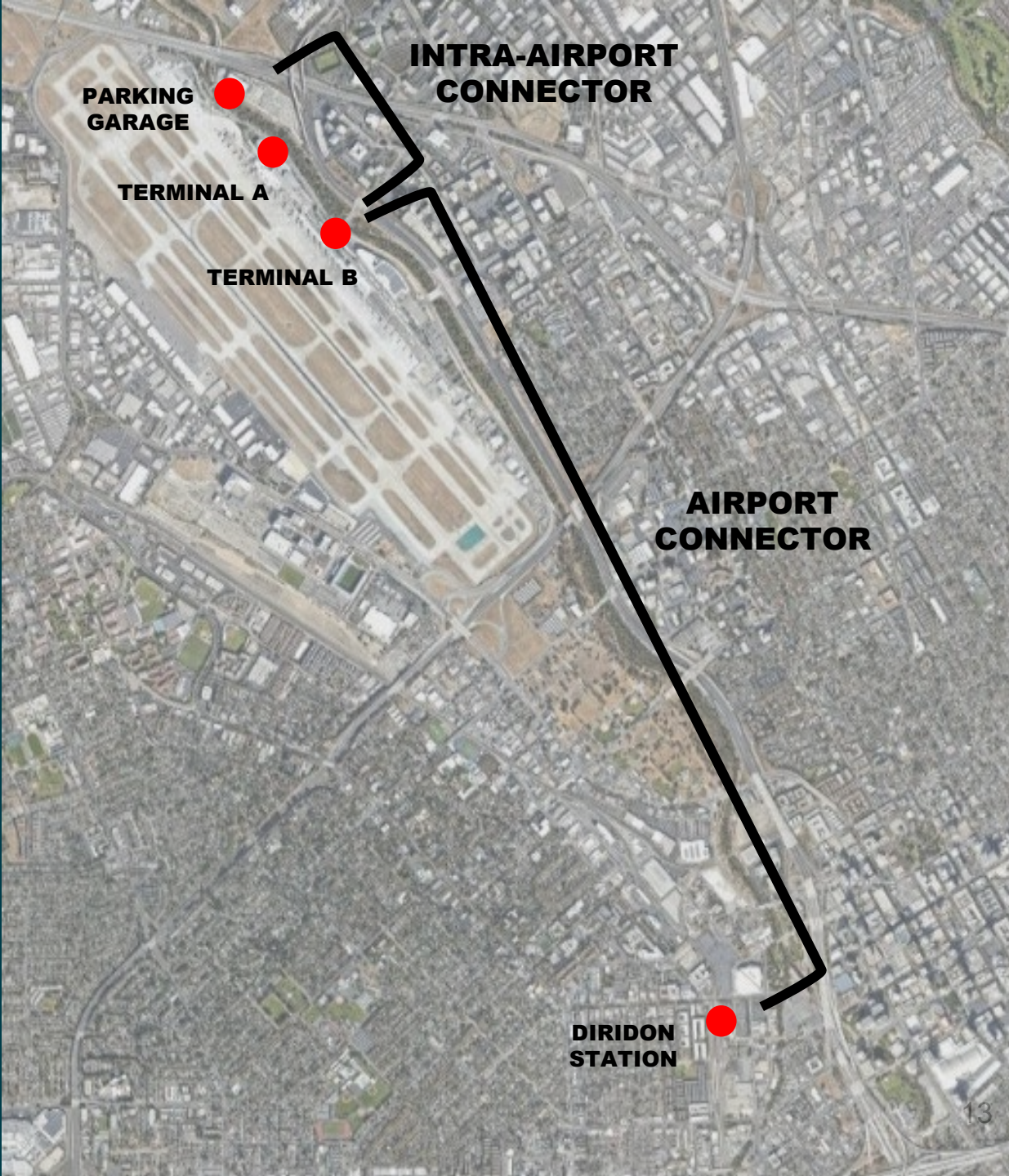
Subject to Change

Preliminary Schedule (Dates are subject to Change)

	Activity	Timeframe
RFP Phase	RFP Release	Q1 2022
	Proposal Submission Deadline	Q2 2022
	Select Preferred Proposer(s)	Q2 2022
	Award and PDA execution	Q2/Q3 2022
PDA Phase 1	City and Preferred Proposer(s) to validate proposed Business Case	Following execution of the PDA
	Select Final Project Proposal	90 days after execution of the PDA
PDA Phase 2	Detailed development of the Project	[18-24 months]/[TBD and agreed with City]

Subject to Change

Question & Answer



Next Steps

Questions for Participants

- The City will issue a brief questionnaire via a follow up survey delivered in an email to attendees of this event on Oct. 29th to solicit additional feedback from the market regarding the Project and procurement process. All responses must be submitted to by Nov. 5th.
- All answers will be treated according to City's confidentiality information procedures.

Next Steps

Attendee list

- The City of San Jose will make available contact details of registered attendees to help facilitate the formation of teams.
- Please contact the City, ramses.madou@sanjoseca.gov, by 8am Oct. 28th if you do not wish for your contact details to be shared.
- The attendee list will be sent with a follow up email on Oct. 29th to all attendees of this event.

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