

Los Lagos Golf Course

Community Engagement: Results and Recommendations



Past and Future: Why We're Here

Changing Conditions

- 2008 Golf peak
- Demographic, recreation shifts

Limited Options

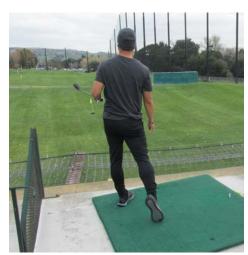
- Sale & land use restrictions
- High community value

2015 Audit

- Operational loss
- \$1.9M total City subsidy
- "Subsidize or strategize"

City Council to PRNS

 Engage community to maximize course value









Community Engagement

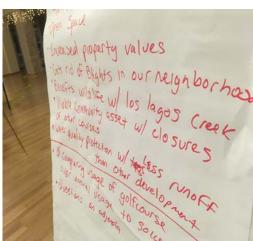
3,949 Registered Participants

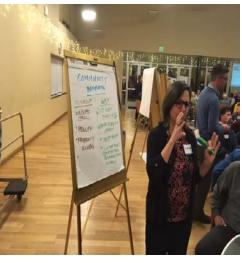
- Survey responders
- Hundreds sign-in at workshops

Additional Input

- Nextdoor.com comments
- Email/comments to staff
- Website comments









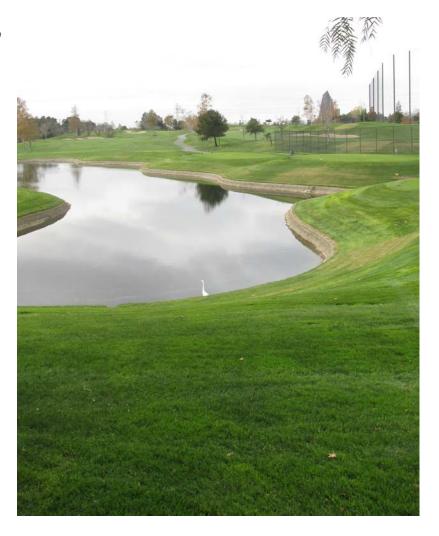


Los Lagos Community Engagement for the City of San José



"Why the Best Course, not the Worst?"

- "Sanctuary...in a Sprawling City"
- "There is Nobody who Doesn't like this Course"
- "Cannot be Judged by Revenue Alone"
- "Soccer Fields wouldn't Reduce Bond Obligations"
- » All: No Non-Recreational Development



Course Benefits: Beyond the Green

"A real treasure within the golfing community and important part of the fabric of the community"

- » Golfers: Play and Pride
 - All-ages: "Meets the needs of seniors and juniors"
 - Unique: "Awesome design for all levels"
 - Accessible: "Nestled within the city"
- » Community Members: Neighborhood Haven
 - Environmental, wildlife resource
 - Non-golf activities
 - Home values up, crime down

Challenges



- » Safety Along Coyote Creek
 - "I will NOT bring my kids"
- » Limited Recreation Choices
 - More games: "Need a true mix of folks...all backgrounds"
- » Course Restricts Environment
 - Improve riparian habitat
- » Lack of Trail/Bike Path Awareness
 - These could contribute more to property use and value

nen Spack weased property values sets rid of Blights in our neighborhas Benefits wild life w/ los lagos

Viable Community asset w/ closures

Water quality protection w/ Recommendations

Over annual usage of Golf The Community's Future of Los Lagos

an adventage of Solf See The Community's Future of Solf See The Community's Future of Los Lagos

on adventage of Solf See The Community's Future of Los Lagos

on adventage of Solf See The Community's Future of Los Lagos

on adventage of Solf See The Community's Future of Los Lagos

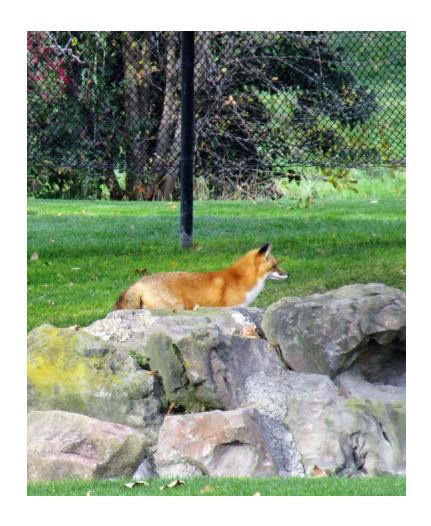
on adventage of Solf See The Community's Future of Los Lagos

on adventage of Solf See The Community's Future of Los Lagos

on adventage of Solf See The Community's Future of Los Lagos

1. Maintain as Open Space

- » "Needed Gem"
- » Heed Barriers to Conversion
 - Environmental
 - Regulatory
 - Policy
- » Market Value Suppressed
- » Community Value High



2. Take Holistic Approach

- » Community Park with a Golf Course, not Golf Course with Park Elements
 - Diverse environment
 - Multiple recreational assets
 - Diverse stakeholders
 - Increase utilization, civic pride





3. New Non-Recreational Revenue

- **Build on Existing Perception and Environment**
- **Lease Out Indoor/Outdoor Spaces**
 - Weddings
- Large Parties
- Corporate Events
 Family gatherings



4. New Recreational Revenue

- » Increase Paid User Groups
- » Include New Games/Sports
 - Disc Golf
 - FootGolf
 - Other
- » Low Investment
- » Low Course Impact





5. Diversify Public Use

» Occasional Public Events

- Outdoor concerts
- Summer evenings
- Family picnic

» Increase Use and Value

- Community Pride
- Ownership
- Awareness of value of the space
- Sense of welcome





6. Improve Trail & Bike Path

- » Targeted by Community
 - Recreational assets
 - Part of creek/course identity
- » In Need of Improvement;
 Marketing
 - Raise awareness
 - Consider physical upgrades
 - Signage



7. Improve Course Marketing

» Current Marketing Dated

- Unattractive website
- Lack of social media & mobile
- Lack of community awareness

» Use Valuable Resource

- Students from 21 High Schools
- Tech trend-savvy
- Connected
- Future of golf



Next Steps

- » PRNS to Develop Staff Recommendations
 - Final Refinement

- » City Council Committee Presentation
 - September 14, 2017
- » Full City Council Presentation
 - September 26, 2017

