Santa Clara County Orientation

Alexia Huerta | March 8th, 2023











Transforming lives and communities since 1985

- 1985 Renaissance launched
- 1997 SOMA incubator*
- 1999 Women's Business Center
- 2001 Bayview Hunters Point*
- 2007 San Mateo County (East Palo Alto*)
- 2014 East Bay (Richmond & Oakland)
- 2017 South Bay (San Jose)
- 2021 North San Mateo County (South San Francisco)
- 2022 San Mateo Small Business Development Center
- 2022 San Jose Satelite Office

*These centers have small business incubators















Cakland San Francisco Reyward.

Designing Programs With a Whole Business Approach



Solopreneur

Microenterprise

Small business

We serve:

- -78% women
- -78% people of color
- -88% lower-to-moderate income
- -40% immigrants

Services provided in English, Spanish by bilingual/bicultural staff and consultants





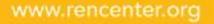












Help starting or growing a business in Santa Clara County



- -Classes & workshops
 Start Smart, Business Prep,
 Pop-Up Accelerator,
 Marketing Bootcamp
- -Consulting
- -Startup and working capital
- -Access to markets
- -Networking

Small Business Development Center:

- -Consulting
- -Classes & workshops
- -Growth capital















How to become a Renaissance client

- 1. Fill out our intake form
 - a. Client Portal
 - b. In person
 - c. Online (not CP)
- 2. Fill out income verification form
- 3. Provide proof of income
 - a. Pay stub
 - b. Tax return

Why do we need it?

- Target audience
- 2. Funders
- 3. Transformation













Contact Information

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March 8, 2023



Planning, Building and Code Enforcement

Presentation Outline

- My Role City's Small Business Ally Program and Website
- Permit Requirements for Mobile Venders
- Questions and Answers



Small Business Ally Program and Website



Planning, Building and Code Enforcement

City's Small Business Ally Program

- Team of "Xuan and Juan" your point of contacts and advocates
- Help customers understand what development processes will be triggered including logical steps, schedule, and costs
- "Coach" small businesses through the following City processes to open a business in San José:
 - Permit Processes
 - Inspection Requirements
 - Business Registration Requirements



Connect Small Businesses to San José's Non-Profit Partners



- BusinessOwnerSpace.com
- Renaissance Entrepreneurship Center
- Silicon Valley Latino Business Foundation
- Prosperity Lab
- Silicon Valley Small Business Development Center
- Silicon Valley SCORE
- Start Small Think Big
- Work2future
- AnewAmerica
- Kiva
- San José Neighborhood Business Associations
- Various Chambers of Commerce

City's Small Business Coaching Center Website

www.sanjoseca.gov/businesscoach

- Guide: How to open a business in San José
- Demystifies permit and inspection processes, and business registration requirements
- Organized around three phases:
 - Begin
 - Coach
 - Launch





RESIDENTS

BUSINESS

VISITORS

YOUR GOVERNMENT

NEWS & STORIES

Check Zoning

Find Land Use Info

Apply for Sign Permit

Apply for Building Permit

Register Business or Rental

Pay Business Tax

Help for Small Business

Why Locate Here

Move Business to San Jose

Become a Preferred Vendor

Do Business with the City

Apply for City Grants

- Getting Started in San José

Overview

Phase 1: Begin

Phase 2: Meet your coach

Phase 3: Launch

FAQs

Development Services Permit

<u>Business</u> »

GETTING STARTED IN SAN JOSÉ

Welcome to your Business Coaching Center

3 PHASES TO OPENING OR EXPANDING YOUR SAN JOSE BUSINESS







Opening or expanding your business at a glance

CLICK HERE







Small Business Coaching Center Website: Begin Phase

- Includes information about starting specific businesses:
 - Restaurants
 - Retail sales
 - Office/Professional Services
 - Manufacturing/Auto Repair
 - Home based businesses
- Step-by-step process maps to open a business



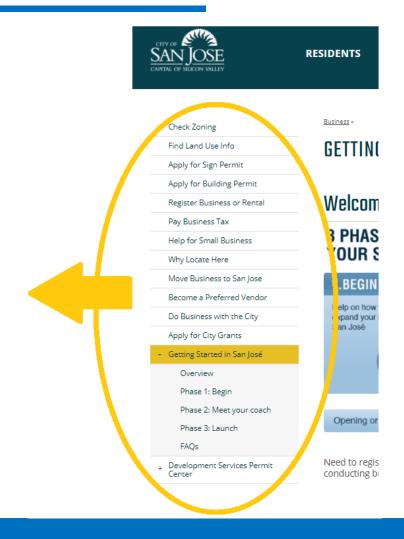
Small Business Coaching Center Website: Coaching Phase

- How to contact your Small Business Allies
- Big-picture understanding of City (and County) permit processes and requirements
- Advice for managing your plan review and inspections
- How to register your business with the City's Finance Department (Business Tax Certificate)
- How to contact the City's Office of Economic Development & Cultural Affairs' "BusinessOwnerSpace.com" staff



Small Business Coaching Center Website: Side Bar

- Resources to open a business:
 - Check your zoning
 - Apply for a Sign Permit
 - Apply for a Building Permit
 - Register your business
 - Doing business with the City
 - Apply for City Grants
 - Frequently Asked Questions
- Contact Us





Small Business Coaching Center Website: Launch Phase



- After starting or expanding What's Next?
- How to stay in compliance
- "Go-to" web resources:
 - BusinessOwnerSpace.com
 - Work2future
 - City's Minimum Wage Ordinance
 - City OED&CA Department
 - City Finance Department
 - San José Downtown Association

- CalCPA SJ/SV Chapter (accounting services)
- SCC Bar Association (attorney services)
- NorCal Human Resources Association (employment services)
- SV Energy Watch (energy efficiency requirements)



Permit Requirements for Mobile Venders



Planning, Building and Code Enforcement



Permit Requirements for Mobile Venders

Mobile Vending – Food Trucks and Food Carts

- City permits are required that depend upon where the truck or cart will be operated
- If operated in a parking lot (*on private property*): requires an **Administrative Permit for Outdoor Vending Facilities** from the Planning Department
- If operated on the street or the sidewalk (in the public right-of-way): requires a Peddler's Permit from the San José Police Department (SJPD)
- All food trucks and food carts must also be inspected and approved for operation by the Santa Clara County Department of Environmental Health







In parking lots (on private property) for more than 2 hours in any 24-hour period

- SAN JOSE
 CAPITAL OF SILICON VALLEY
- Planning, Building and Code Enforcement
- Requires an approved Planning Department Administrative
 Permit for Outdor Vending Facilities
- The permit review process is very "black and white" (not discretionary, but no public hearing is required)
- Note Does not require SJPD criminal background checks or County Sherriff scanning of fingerprints for all owners and employees associated with the mobile vending business



Planning's Administrative Permit for Outdoor Vending Facilities Requirements:

- Allowed Zoning Districts: CG, CN, CP, CIC, HI, LI, PQP, TEC, and PD (which allow the same uses of the previous zoning districts)
- Advertising, signs and displays (per the City's adopted Sign Ordinance)
- At least one permanent and open "brick and mortar" business ("fixed-base host") on the property
- Hours of operation (same as fixed-base host, excluding 10 PM to 6 AM)
- Maximum food truck or cart size: 10-feet wide, by 24-feet long, by 10-feet high



Planning's Administrative Permit for Outdoor Vending Facilities Requirements (continued):

Detailed Setbacks:

- 15 feet from property lines
- 20 feet from vehicle driveway entrances
- 30 feet from street intersections
- 100 feet from highway on and off ramps
- 150 feet from residences
- 500 feet from any other approved food trucks or food carts



Planning's Administrative Permit for Outdoor Vending Facilities Requirements (continued):

- 3 copies of detailed property plans drawn to scale (showing all property line boundaries, buildings, on-site parking spaces, loading and circulation areas, an assessor's parcel map showing project location, use of adjacent properties, including any buildings or highways within 50-feet of the property, and a table with total site area and total building square footage)
- Photographs and original (or electronic) signature of the property owner on the application
- **Permit Application Fee: \$3,615** (one time fee for staff's time to process the application)
- Note Food sold in food trucks and carts cannot be prepared in a home-based Cottage Food Operation



Planning's Administrative Permit for Outdoor Vending Facilities Application and for more information:

- Online Application: https://www.sanjoseca.gov/home/showpublisheddocument/15311/63798
 5662466530000
- Questions?
 - Email: zoningquestions@sanjoseca.gov
 - Talk to a City Planner: (408) 535-3555 in English, (408) 793-4100 in Spanish, or (408) 793-4305 in Vietnamese



Planning Permit Exception – mobile sales on private property of whole, uncut, fresh fruit and vegetables

- No prepared/cooked food, pre-packaged food, or sliced/blended fruit and vegetable sales
- Meets all operational requirements described in Section 20.80.820 of the City's Zoning Ordinance
- Does not require a Planning Department Administrative Permit for Outdoor Vending Facilities



San José Police Department (SJPD) Peddler's Permit is required to operate food trucks and carts on the street or sidewalk (public right-of-way)

- Two Types of SJPD Peddler's Permits:
 - (1) Mobile Peddler's Permit Allows food truck and cart vending throughout the City, but without stopping anywhere for more than 15 minutes in any 2-hour period
 - (2) Fixed Location Peddler's Permit Guarantees food truck and cart vending in the same place, every day, between 10 AM 7 PM, or a half hour after sunset (whichever comes first)



Requirements for both Mobile and Fixed Location SJPD Peddler's Permits

- Completed application
- Government issued identification
- After reviewing the above, fingerprints scanned at the Sheriff's office (to conduct a criminal background check on all owners/employees)
- A copy of your City of San José Business Tax Certificate ("business license") from the City's Finance Department
- Santa Clara County Health Permit (approved food truck or cart vehicle inspection)
- For Fixed Location Peddler's Permit Applications: proof of Commercial Liability Insurance (minimum of \$500,000 with the City of San José named as additional insured)
- Note Food sold in food trucks and carts cannot be prepared in a home-based Cottage Food Operation and no SJPD Peddler's Permit exceptions for sales of whole, uncut, fresh fruit and vegetables in the public right-of-way



SJPD Peddler's Permit Fees

- New Mobile Peddler's Permit: \$356 (valid for 1 year)
 - Renewed Mobile Peddler's Permit: \$356 (valid for 2 years)
 - Reinspection Mobile Peddler's Permit: \$356 per inspection
- New Fixed Location Peddler's Permit: \$500 (valid for 1 year)
 - Renewed Fixed Location Peddler's Permit: \$500 (valid for 2 years)
 - Reinspection Fixed Location Peddler's Permit: \$500 per inspection
- Employee License Fee: \$139 (per 2 year renewal)
- Identification Card: \$41 (per employee, per 2 year renewal)



SJPD Peddler's Permits web page, resource guide, and online application:

- Web page: https://www.sjpd.org/about-us/organization/chief-executive-officer/permits-unit
- Online Permits Application Guide: https://www.sjpd.org/home/showpublisheddocument/720/637943561432100000
- Online Peddler's Permit Application: https://sanjoseca.prod.simpligov.com/prod/portal/ShowWorkFlow/AnonymousEmbed/9
 https://sanjoseca.prod.simpligov.com/pro
- Questions, or to schedule an in-person Peddler's Permit application submittal appointment (*limited availability*), contact the **SJPD Permits Unit**: (408) 277-4452



County Permit Requirements for Mobile Venders

All mobile venders (regardless if operating on private property or in the public right-of-way) must have food trucks and carts inspected and approved by Santa Clara County's Department of Environmental Health



- Mobile Food Facilities (*MFF*) web page: https://cpd.sccgov.org/programs-and-services/mobile-food-facilities
- MFF Plan Check Process Requirements and Plan Submittal Requirments: https://cpd.sccgov.org/mff-plan-check-process-plan-submittal-requirements
- MFF Initial Permit Inspection and Permitting Requirements: https://cpd.sccgov.org/mff-initial-permit-inspections-permitting
- MFF Permit Information Sheet, Application, and Certification Statement: https://cpd.sccgov.org/sites/g/files/exjcpb706/files/MFF Application Packet.pdf
- Questions? Call: (408) 918-3400



Questions?

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