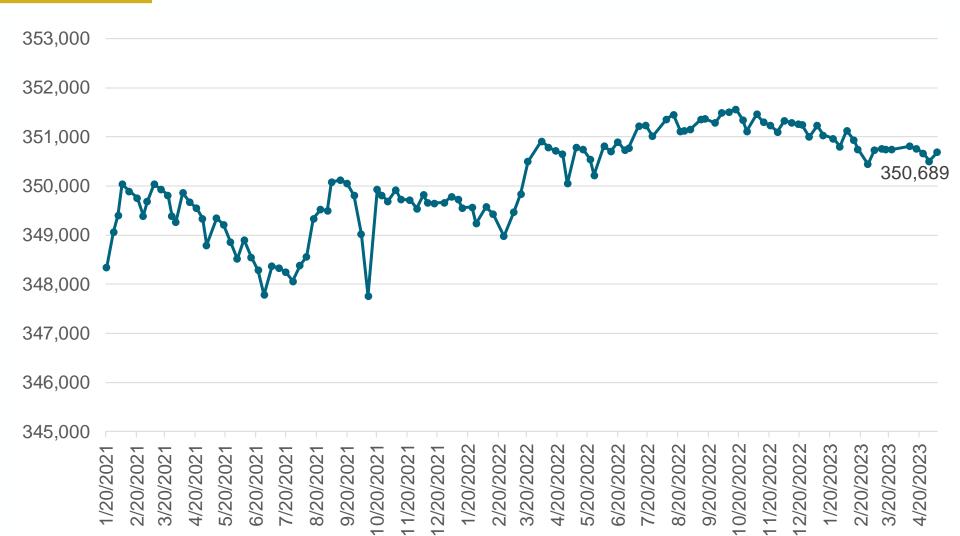
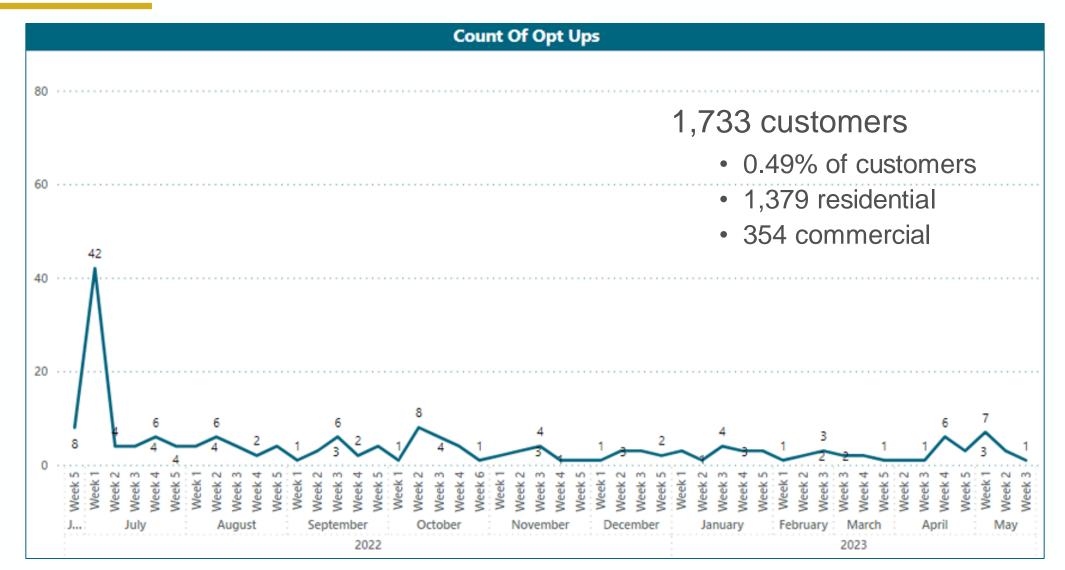


CUSTOMERS

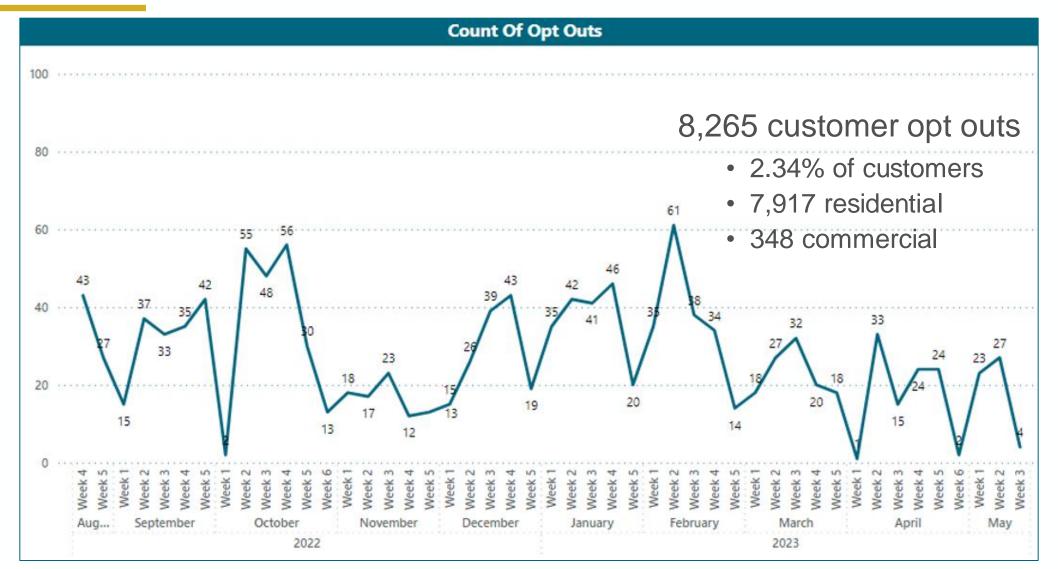
CUSTOMER COUNT



TOTALGREEN



OPT OUTS



PAYMENT ASSISTANCE

Customers Currently
Enrolled in AMP
87
3,075



Dollars Received this Month \$36,408

Total Dollars Received from PG&E
\$ 1,037,056

80,000

79,000

78,000

77,000

76,000

75,000

74,000

73,000

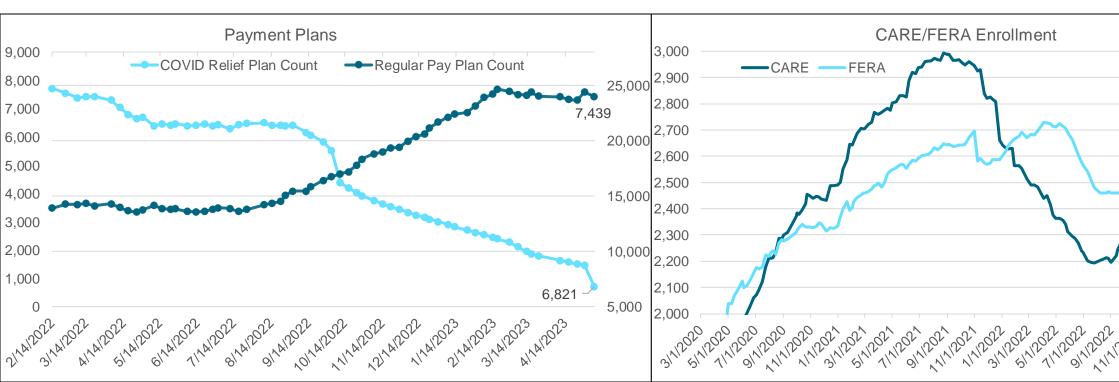
72,000

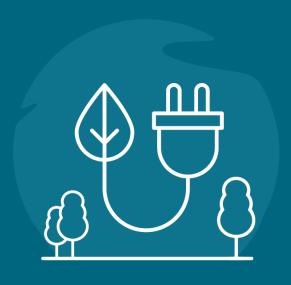
71,000

70,000

2,445

71,250





RATES & FINANCIAL POSITION

CUSTOMER OPTIONS

Currently customers save 1-3% on electric generation with SJCE

	SJ Cares* 60% renewable	GreenSource 60% renewable	TotalGreen 100% renewable	PG&E 48% renewable
Electric Generation (including PG&E added fees)	\$56.37	\$62.52	\$66.68	\$63.41
Electric Delivery	\$35.10	\$88.60	\$88.60	\$88.60
Total Bill	\$91.47	\$151.12	\$155.28	\$152.01

Based on a typical residential usage of 416 kWh under the E-TOU-C rate schedule at SJCE rates effective May 15, 2023. Actual costs will vary depending on usage and other factors.

^{*}SJ Cares gives an extra 10% discount to customers enrolled in CARE/FERA =\$5.5M/year



ENDING BALANCES (PRESENTED AT 12/6/22 COUNCIL) Tracking to

Tracking to this

Forecasted CY 2023 Ending Balances (\$ in Millio			
	Better	Expected	Worse
CY2023 Unrestricted Cash net of Commercial Paper Loan repayment*	\$230	\$185	\$133
Operating Reserve in Days @\$1M per day, Dec 2023	230	185	133
*Excludes \$20 million Restricted Cash			
Forecasted FY22-23 Ending Balances (\$ in Millions)			
	Better	Expected	Worse
FY22-23 Unrestricted Cash net of Commercial Paper Loan repayment*		\$97	\$67
Operating Reserve in Days @\$1M per day, June 2023		97	67

^{*}Excludes \$20 million Restricted Cash

SHORT-TERM FINANCIAL POSITION

- Current Market Conditions:
 - Power costs remain high
 - SJCE power supply costs over \$350M in 2023
 - Power Charge Indifference Adjustment (PCIA) to remain low
 - Approximately \$0.003/kWh in 2023 compared to \$0.048/kWh in 2021
 - Estimated SJCE 2022-2023 net income: ~\$118M
- In 2023-2024, SJCE should be in a position to:
 - Maintain customer rates that are cheaper than PG&E (based on Costof-Service)
 - Pay down Commercial Paper notes (loan from City); \$20M remaining
 - Attain 180 days of operating expenses in financial reserves
 - Consider increasing energy programs budget

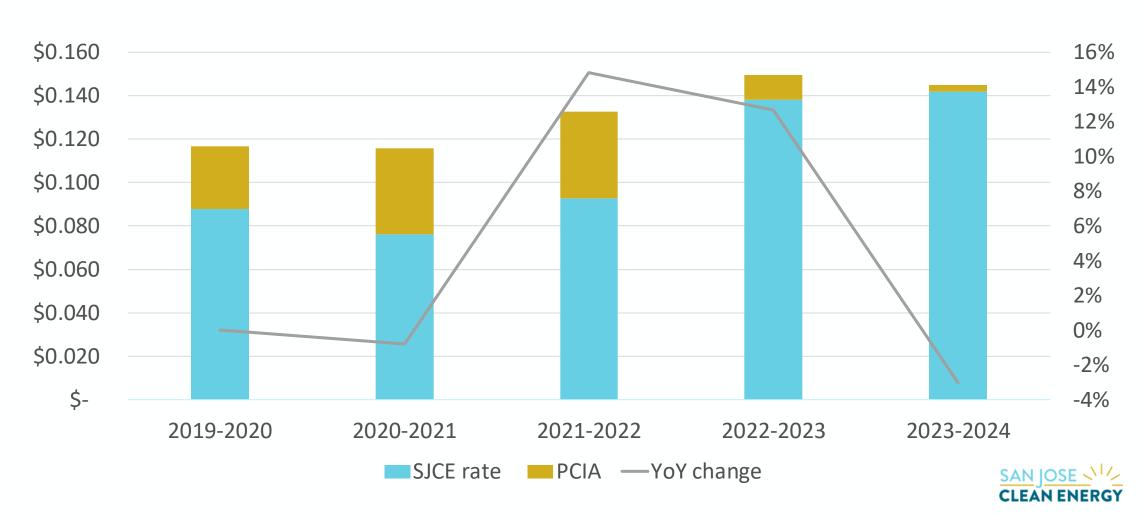


LONG-TERM FINANCIAL OUTLOOK

- SJCE Financial Objectives:
 - Maintain 180 days of financial reserves (~\$220M based on current power costs)
 - Obtain credit rating
 - Provide competitive stable customer rates (Cost-of-Service rates)
 - Accelerate clean energy goals
 - Improve organizational effectiveness
 - Explore further investments in customer programs once financial reserve targets are met
 - PCIA will remain volatile, with big annual swings possible



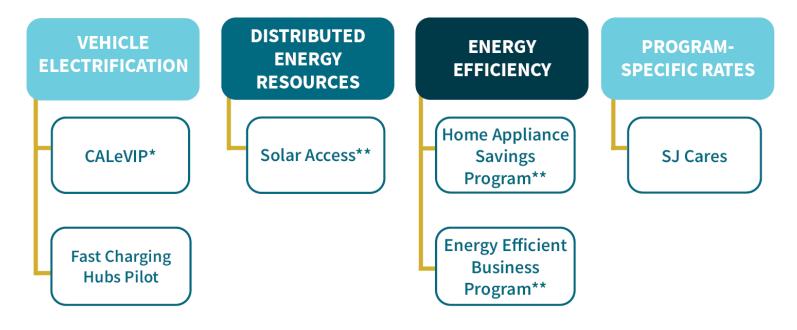
GREENSOURCE RESIDENTIAL RATES OVER TIME





PROGRAMS

CURRENT PROGRAMS



^{*}California Energy Commission co-funded

Total budgets: \$38.5 million over program lifetimes (next 3-10+ years) 80% externally funded (excludes \$5.5 million for SJ Cares)



^{**}California Public Utilities Commission funded

DISCUSSION AND QUESTIONS



EXTRA SLIDES

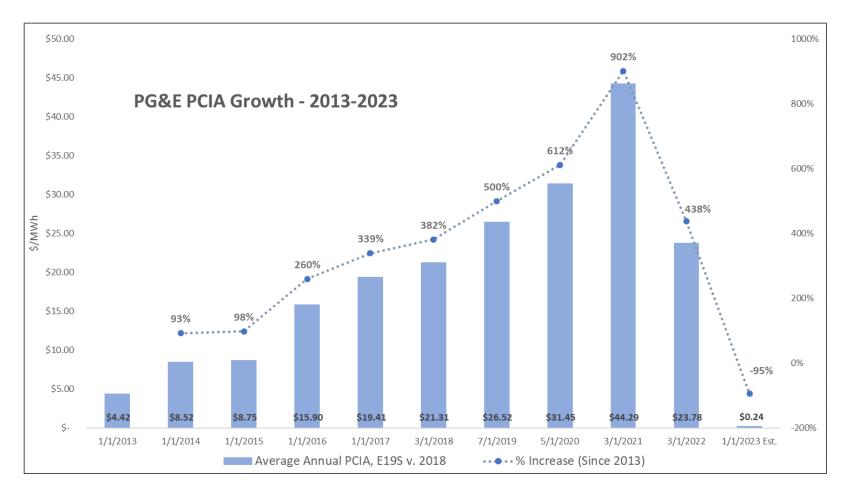
STAFF TIME FOR CECAC

Staff member	Tasks	Time per every two months	
Zach Struyk/ Lina Williams	Discuss agenda with chair, finalize agenda with staff, review handouts, attend meeting	3 hours	
Adrienne Barreto	Send agenda, handouts and other information to commissioners	1 hour	
Amanda Orozco	Develop handouts, attend meeting, finalize minutes	3 hours	
Various staff	Miscellaneous	7 hours	
	Total	14 hours	



PCIA VOLATILITY

- In 2024, the PCIA is expected to remain at similar level to 2023.
- Every 0.5¢/
 kWh increase in the PCIA represents \$18 million in lower SJCE revenues



Note that the PCIA value is the average PCIA for the year. The date is when the PCIA changed to reflect the new rate for the rest of the calendar year



GREENSOURCE RESIDENTIAL RATES OVER TIME

\$/kWh	2019-2020	2020-2021	2021-2022	2022-2023	2023-2024 (if rates held constant)
SJCE rate	0.088	0.076	0.093	0.138	0.142
PCIA	0.029	0.039	0.040	0.011	0.003
Total	0.117	0.116	0.133	0.150	0.145
Year over year change	N/A	-1%	15%	13%	-3%

